	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	7/3/2023 7/30/2023		PEI	7/1/2024 7/28/2024		PEI	7/31/2023 8/27/2023	
		2	3/24 Actual	% of Sales	2	24/25 Budget	% of Sales	2	23/24 Actual	% of Sales
	Gross Sales									
5100	Food Sales	\$	133,631.03	86.52%	\$	128,350.89	84.98%	\$	117,627.35	85.87%
5180	NA Beverage	\$	1,596.50	1.03%	\$	1,533.42	1.02%	\$	1,471.75	1.07%
	Total Food Sales	\$	135,227.53	87.55%	\$	129,884.31	86.00%	\$	119,099.10	86.94%
5210	Liquor Sales	\$	9,621.00	6.23%		12,278.39	8.13%		9,437.00	6.89%
5220	Wine Sales	\$	2,170.00	1.40%	\$	2,769.37	1.83%		1,876.99	1.37%
5230	Bottled Beer Sales	\$	1,262.50	0.82%	\$	1,611.21	1.07%	\$	1,334.50	0.97%
5240	Draft Beer Sales	\$	6,177.00	4.00%	\$	7,883.13	5.22%	\$	5,238.50	3.82%
	Total Beverage Sales	\$	19,230.50	12.45%	\$	24,542.09	16.25%	\$	17,886.99	13.06%
	Gross F&B Sales	\$	154,458.03	102.27%	\$	154,426.41	102.25%	\$	136,986.09	104.11%
	Deductions									
5110	Goodwill Comps	\$	834.70	0.55%	\$	830.66	0.55%	\$	1,200.73	0.91%
5120	Guest Recovery Comps	\$	548.35	0.36%	\$	453.08	0.30%		546.70	0.42%
5131	50% Employee Discounts	\$	587.77	0.39%		679.63	0.45%		694.39	0.53%
5132	Manager Meal Discounts	\$	494.75	0.33%	\$	528.60	0.35%		678.55	0.52%
5150	Discounts Marketing	\$	142.80	0.09%	\$	528.60	0.35%	\$	1,138.70	0.87%
5250	Goodwill Bar Comps	\$	1,115.50	0.74%	\$	377.57	0.25%	\$	1,378.50	1.05%
	Total Deductions	\$	3,723.87	2.47%	\$	3,398.14	2.25%	\$	5,637.57	4.28%
	Other Income and Expense									
5300	Sundry Sales	\$	150.76		\$	-	0.00%	\$	137.51	0.10%
5910	Service Charge Revenue - Catering	\$	143.35		\$	-	0.00%	\$	97.43	0.07%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	7/3/2023 7/30/2023	PER	7/1/2024 7/28/2024		PER	7/31/2023 8/27/2023	
	Total Other Income and Expense	\$	294.11	\$	-	0.00%	\$	234.94	0.18%
	Net Sales	\$	151,028.27	100.00% \$	151,028.27	100.00%	\$	131,583.46	100.00%
	Food Costs								
6110	Meat Cost	\$	19,930.49	14.74% \$	18,963.11	14.60%	\$	17,744.61	14.90%
6120	Poultry Cost	\$	2,801.27	2.07% \$	3,376.99	2.60%	\$	2,594.84	2.18%
6130	Seafood Cost	\$	700.96	0.52% \$	649.42	0.50%	\$	445.40	0.37%
6140	Dairy Cost	\$	5,271.05	3.90% \$	5,195.37	4.00%	\$	4,290.56	3.60%
6150	Produce Cost	\$	4,467.30	3.30% \$	4,156.30	3.20%	\$	3,669.27	3.08%
6160	Bakery Cost	\$	1,895.79	1.40% \$	1,818.38	1.40%	\$	1,671.05	1.40%
6170	Grocery Cost	\$	9,517.20	7.04% \$	8,052.83	6.20%	\$	8,507.18	7.14%
6180	NA Beverage	\$	472.48	0.35% \$	649.42	0.50%	\$	691.32	0.58%
	Total Food Cost	\$	45,056.54	33.32% \$	42,861.82	33.00%	\$	39,614.23	33.26%
	Beverage Costs								
6210	Liquor Cost	\$	1,702.56	9.40% \$	2,472.81	10.08%	\$	1,850.61	11.21%
6220	Wine Cost	\$	474.09	2.62% \$	688.57	2.81%	\$	391.07	2.37%
6230	Bottled Beer Cost	\$	302.36	1.67% \$	439.15	1.79%	\$	299.44	1.81%
6240	Draft Beer Cost	\$	900.50	4.97% \$	1,307.89	5.33%	\$	1,129.10	6.84%
	Total Bev Cost	\$	3,379.51	18.66% \$	4,908.42	20.00%	\$	3,670.22	22.23%
	Total F&B Costs	\$	48,436.05	32.07% \$	47,770.24	31.63%	\$	43,284.45	32.90%
	Gross Profit	\$	102,592.22	67.93% \$	103,258.03	68.37%	\$	88,299.01	67.10%
	Payroll Costs								
6310	Management Salaries	\$	17,961.66	11.89% \$	14,461.54	9.58%	\$	18,807.74	14.29%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025	PERI	OD 7 7/3/2023 7/30/2023		PER	7/1/2024 7/28/2024		PER	7/31/2023 8/27/2023	
	LY Start: 07/03/2023 LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	5,080.38	3.36%	Φ.	5,285.99	3.50%	¢	3,256.86	2.48%
6312	Overtime Labor - FOH	\$	-	0.00%		5,205.55	0.00%		5,250.00	0.00%
6313	Training Labor	\$	_	0.00%		755.14	0.50%	· ·	620.52	0.47%
6314	Direct Labor - BOH	\$	27,636.29	18.30%	-	27,940.23	18.50%		26,650.80	20.25%
6315	Overtime Labor - BOH	\$	34.38	0.02%		-	0.00%		25.52	0.02%
••••	Total Labor	\$	50,712.71	33.58%		48,442.90	32.08%		49,361.44	37.51%
					•					
6510	Payroll Taxes	\$	5,678.50	3.76%	\$	5,739.07	3.80%	\$	5,356.49	4.07%
6530	Vacation Pay	\$	1,269.36	0.84%	\$	-	0.00%	\$	423.12	
6540	Parking	\$	300.00	0.20%	\$	200.00	0.13%	\$	300.00	0.23%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	(70.00)	
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	
6570	Group Insurance	\$	368.50	0.24%	\$	600.00	0.40%	\$	620.53	0.47%
6580	Workers Compensation	\$	416.00	0.28%	\$	510.00	0.34%	\$	859.90	0.65%
6610	Other Benefits	\$	-	0.00%	\$	55.00	0.04%	\$	-	0.00%
6615	Payroll Processing Fees	\$	314.00	0.21%	\$	300.00	0.25%	\$	287.00	0.22%
	Total Payroll Expenses	\$	8,346.36	5.53%	\$	7,404.07	4.90%	\$	7,777.04	5.91%
	Total Payroll Costs	\$	59,059.07	39.10%	\$	55,846.98	36.98%	\$	57,138.48	43.42%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	6,066.52	4.02%	\$	4,530.85	3.00%	\$	4,033.03	3.06%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	535.32	0.35%	\$	550.00	0.36%	\$	390.08	0.30%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	(76.48)	-0.06%
6790	Other Contracted Services	\$	300.00	0.20%	\$	300.00	0.20%	\$	300.00	0.23%
7010	Register Over/Short	\$	149.35	0.10%	\$	-	0.00%	\$	73.56	0.06%
7010	China/Glassware/Silverware	\$	1,033.09	0.68%	\$	604.11	0.40%	\$	-	0.00%
7040	Cleaning Supplies	\$	316.72	0.21%	\$	302.06	0.20%	\$	267.10	0.20%

	2024/5 Budget - Smokecraft	PERI	OD 7		PERI	OD 7		PER	IOD 8	
	Start Date: 07/01/2024		7/3/2023			7/1/2024			7/31/2023	
	End Date: 06/29/2025		7/30/2023			7/28/2024			8/27/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	620.80	0.41%	\$	453.08	0.30%	\$	606.20	0.46%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,651.19	1.09%	\$	1,132.71	0.75%	\$	445.35	0.34%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	2.99	0.00%
7105	To Go Supplies	\$	3,153.85	2.09%	\$	2,567.48	1.70%	\$	2,291.20	1.74%
7106	Catering Supplies	\$	179.78	0.12%	\$	604.11	0.40%	\$	45.18	0.03%
7110	Operating Supplies F&B	\$	1,967.63	1.30%	\$	2,114.40	1.40%	\$	3,113.89	2.37%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,974.25	10.58%	\$	13,158.80	8.71%	\$	11,492.10	8.73%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,864.82	1.23%	\$	1,500.00	0.99%	\$	2,015.40	1.53%
7195	Accounting Services	\$	2,500.00	1.66%	\$	2,500.00	1.66%	\$	2,500.00	1.90%
7220	Bank Charges & Fees	\$	610.00	0.40%	\$	100.00	0.07%	\$	135.39	0.10%
7230	Licenses & Permits	\$	547.95	0.36%		600.00	0.40%		712.95	0.54%
7250	Credit Card Commissions	\$	3,422.36	2.27%		3,398.14	2.25%		3,286.38	2.50%
7256	Employment Ads	\$	-	0.00%	\$	90.00	0.06%		-	0.00%
7270	Dues & Subscriptions	\$	62.24	0.04%	\$	50.00	0.03%	\$	36.95	0.03%
7285	Key Man/General Liability Insurance	\$	(79.50)	-0.05%	\$	1,275.00	0.84%	\$	3,817.80	2.90%
7290	Legal & Professional Services	\$	14,160.25	9.38%	\$	-	0.00%	\$	1,400.00	1.06%
7320	Office Supplies & Postage	\$	127.82	0.08%	\$	151.03	0.10%	\$	47.78	0.04%
	Telephone/Internet/Cable	\$	594.66	0.39%	\$	650.00	0.43%		594.66	0.45%
7350	•		_	0.00%		125.00	0.08%		-	0.00%
7350 7360	Travel	\$	-							
	Travel Meals & Entertainment	\$ \$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2024/5 Budget - Smokecraft	PERI	OD 7		PER	IOD 7		PER	IOD 8	
	Start Date: 07/01/2024		7/3/2023			7/1/2024			7/31/2023	
	End Date: 06/29/2025		7/30/2023			7/28/2024			8/27/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,800.00	1.19%	\$	-	0.00%	\$	1,800.00	1.37%
7435	Advertising & Marketing	\$	407.84		\$	500.00	0.33%	\$	1,120.64	0.85%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	2,207.84	1.46%	\$	500.00	0.33%	\$	2,920.64	2.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	90.17	0.06%	\$	1,510.28	1.00%	\$	591.80	0.45%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	· -	0.00%		1,090.00	0.83%
7630	R&M - Plumbing	\$	601.38	0.40%	\$	-	0.00%	\$	42.39	0.03%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	186.86	0.14%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,375.00	2.90%	\$	3,680.00	2.44%	\$	4,232.86	3.22%
7710	MC-HVAC & Refrigeration	\$	1,771.50	1.17%	\$	2,396.50	1.59%	\$	-	0.00%
7720	MC-Other Equipment	\$	255.00	0.17%	\$	255.00	0.17%	\$	255.00	0.19%
7750	Pest Control	\$	85.00	0.06%	\$	85.00	0.06%	\$	-	0.00%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,178.05	4.75%	\$	7,926.78	5.25%	\$	6,398.91	4.86%
	Utilities									
7810	Electricity	\$	2,006.46	1.33%	\$	2,265.42	1.50%	\$	1,853.10	1.41%
7820	Natural Gas	\$	674.07	0.45%	\$	906.17	0.60%	\$	996.03	0.76%
7830	Water & Sewer	\$	492.00	0.33%	\$	453.08	0.30%	\$	411.00	0.31%
7840	Firewood	\$	1,000.00	0.66%	\$	750.00	0.50%	\$	500.00	0.38%
	Total Utilities	\$	4,172.53	2.76%	\$	4,374.68	2.90%	\$	3,760.13	2.86%
	Total Operating Expenses	\$	53,343.27	35.32%	\$	36,399.43	24.10%	\$	39,119.09	29.73%

	2024/5 Budget - Smokecraft	PER	IOD 7		PER	IOD 7		PER	NOD 8	
	Start Date: 07/01/2024		7/3/2023			7/1/2024			7/31/2023	
	End Date: 06/29/2025		7/30/2023	-		7/28/2024			8/27/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
	Other Income (Expenses)					'				
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Refere Repus	\$	(9,810.12)	-6.50%	•	11,011.62	7.29%	¢	(7,958.56)	-6.05%
	Operating Income Before Bonus	1	(9,610.12)	-0.50%	Ą	11,011.62	1.29%	Ą	(7,956.56)	-6.05%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(9,810.12)	-6.50%	\$	11,011.62	7.29%	\$	(7,958.56)	-6.05%
	Facility Expenses									
8010	Rents	\$	12,420.14	8.22%	\$	12,730.64	8.43%	\$	12,420.14	9.44%
8015	Common Area Maintenance	\$	2,368.00	1.57%	\$	2,315.00	1.53%	\$	2,368.00	1.80%
8020	Property Insurance	\$	94.00	0.06%	\$	132.00	0.09%	\$	94.00	0.07%
8030	Property Taxes	\$	3,794.52	2.51%	\$	3,671.46	2.43%	\$	2,714.00	2.06%
	Total Facility Expenses	\$	18,676.66	12.37%	\$	18,849.10	12.48%	\$	17,596.14	13.37%
	Restaurant EBDIT	\$	(28,486.78)	-18.86%	\$	(7,837.48)	-5.19%	\$	(25,554.70)	-19.42%

	2024/5 Budget - Smokecraft	PER	IOD 8		PEI	RIOD 9		PE	RIOD 9	
	Start Date: 07/01/2024		7/29/2024			8/28/2023			8/26/2024	
	End Date: 06/29/2025		8/25/2024			10/1/2023			9/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
		24	1/25 Budget	% of Sales	2	23/24 Actual	% of Sales	2	24/25 Budget	% of Sales
	Gross Sales	_			١.					
5100	Food Sales	\$	152,516.83	88.89%	•	148,196.33	85.14%		156,431.93	84.50%
5180	NA Beverage	\$	1,908.29	1.11%		2,629.25	1.51%		2,775.36	1.50%
	Total Food Sales	\$	154,425.11	90.00%	\$	150,825.58	86.65%	\$	159,207.30	86.00%
5210	Liquor Sales	\$	11,089.40	6.46%	Q.	10,959.00	6.30%	Ф	14,185.15	7.66%
5210 5220	Wine Sales	φ \$	2,205.65	1.29%		2,631.00	1.51%		3,405.52	1.84%
5220 5230	Bottled Beer Sales	φ \$	1,568.17	0.91%		2,020.00	1.16%		2,614.66	1.41%
5230 5240	Draft Beer Sales	Ф \$	6,155.75	3.59%		7,631.00	4.38%		9,877.44	5.34%
5240	Total Beverage Sales	- 	21,018.97	12.25%	_	23,241.00	13.35%		30,082.77	16.25%
	Total beverage Sales	<u> </u>	21,010.91	12.25 /0	۳	23,241.00	13.33 /0	Ψ	30,002.77	16.25 /6
	Gross F&B Sales	\$	175,444.09	102.25%	\$	174,066.58	103.43%	\$	189,290.07	102.25%
	Deductions									
5110	Goodwill Comps	\$	943.71	0.55%	\$	978.75	0.58%	\$	1,018.19	0.55%
5120	Guest Recovery Comps	\$	514.75	0.30%	\$	542.05	0.32%	\$	555.37	0.30%
5131	50% Employee Discounts	\$	772.13	0.45%	\$	1,014.65	0.60%	\$	833.06	0.45%
5132	Manager Meal Discounts	\$	600.54	0.35%	\$	758.15	0.45%	\$	647.94	0.35%
5150	Discounts Marketing	\$	600.54	0.35%	\$	2,178.40	1.29%	\$	647.94	0.35%
5250	Goodwill Bar Comps	\$	428.96	0.25%	\$	1,219.15	0.72%	\$	462.81	0.25%
	Total Deductions	\$	3,860.63	2.25%	\$	6,691.15	3.98%	\$	4,165.31	2.25%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	802.50	0.48%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	117.31	0.07%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	Total Other Income and Expense	\$	_	0.00%	\$	919.81	0.55%	\$		0.00%
	·									
	Net Sales	\$	171,583.46	100.00%	\$	168,295.24	100.00%	\$	185,124.76	100.00%
	Food Costs									
6110	Meat Cost	\$	22,546.07	14.60%	\$	22,286.03	14.78%	\$	23,244.27	14.60%
6120	Poultry Cost	\$	4,015.05	2.60%	\$	3,419.31	2.27%	\$	4,139.39	2.60%
6130	Seafood Cost	\$	772.13	0.50%	\$	603.27	0.40%	\$	796.04	0.50%
6140	Dairy Cost	\$	6,177.00	4.00%	\$	5,849.32	3.88%	\$	6,368.29	4.00%
6150	Produce Cost	\$	4,941.60	3.20%	\$	4,496.60	2.98%	\$	5,094.63	3.20%
6160	Bakery Cost	\$	2,161.95	1.40%	\$	2,533.72	1.68%	\$	2,228.90	1.40%
6170	Grocery Cost	\$	9,574.36	6.20%	\$	10,142.81	6.72%	\$	9,870.85	6.20%
6180	NA Beverage	\$	772.13	0.50%	\$	803.57	0.53%	\$	796.04	0.50%
	Total Food Cost	\$	50,960.29	33.00%	\$	50,134.63	33.24%	\$	52,538.41	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,119.65	10.08%	\$	1,948.30	8.85%	\$	2,643.35	8.79%
6220	Wine Cost	\$	447.92	2.13%	\$	916.60	4.16%	\$	1,243.60	4.13%
6230	Bottled Beer Cost	\$	342.97	1.63%	\$	496.54	2.25%	\$	673.68	2.24%
6240	Draft Beer Cost	\$	1,293.25	6.15%	\$	1,073.10	4.87%	\$	1,455.93	4.84%
	Total Bev Cost	\$	4,203.79	20.00%	\$	4,434.54	20.14%	\$	6,016.55	20.00%
	Total F&B Costs	\$	55,164.08	32.15%	\$	54,569.17	32.42%	\$	58,554.96	31.63%
	Gross Profit	\$	116,419.38	67.85%	\$	113,726.07	67.58%	\$	126,569.80	68.37%
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	8.43%	\$	21,903.68	13.02%	\$	18,076.92	9.76%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023	PERI	OD 8 7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	3,431.67	2.00%	\$	4,433.27	2.63%	\$	5,090.93	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		8.78	0.01%		-	0.00%
6313	Training Labor	\$	257.38	0.15%	\$	268.17	0.16%	\$	277.69	0.15%
6314	Direct Labor - BOH	\$	28,311.27	16.50%	\$	32,792.29	19.48%	\$	32,396.83	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	24.90	0.01%	\$	-	0.00%
	Total Labor	\$	46,461.86	27.08%	\$	59,431.09	35.31%	\$	55,842.37	30.16%
6510	Payroll Taxes	\$	6,434.38	3.75%	\$	6,379.32	3.79%	\$	6,942.18	3.75%
6530	Vacation Pay	\$	-	0.00%	\$	846.24	0.50%	\$	-	0.00%
6540	Parking	\$	200.00	0.12%	\$	6.00	0.00%	\$	200.00	0.11%
6550	Uniform Allowance	\$	-	0.00%	\$	(30.00)	-0.02%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	600.00	0.35%	\$	549.24	0.33%	\$	600.00	0.32%
6580	Workers Compensation	\$	510.00	0.30%	\$	445.08	0.26%	\$	510.00	0.28%
6610	Other Benefits	\$	55.00	0.03%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	300.00	0.25%	\$	-	0.00%	\$	300.00	0.25%
	Total Payroll Expenses	\$	8,099.38	4.72%	\$	8,195.88	4.87%	\$	8,552.18	4.62%
	Total Payroll Costs	\$	54,561.24	31.80%	\$	67,626.97	40.18%	\$	64,394.55	34.78%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,147.50	3.00%	\$	2,755.14	1.64%	\$	5,461.18	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.32%	\$	535.32	0.32%	\$	550.00	0.30%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.17%	\$	300.00	0.18%	\$	300.00	0.16%
7010	Register Over/Short	\$	-	0.00%	\$	129.76	0.08%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	343.17	0.20%	\$	574.74	0.34%	\$	370.25	0.20%
7040	Cleaning Supplies	\$	343.17	0.20%	\$	296.17	0.18%	\$	555.37	0.30%

	2024/5 Budget - Smokecraft	PERI	OD 8		PERI	OD 9		PERI	OD 9	
	Start Date: 07/01/2024		7/29/2024			8/28/2023			8/26/2024	
	End Date: 06/29/2025		8/25/2024			10/1/2023			9/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	514.75	0.30%	\$	556.24	0.33%	\$	462.81	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	943.71	0.55%	\$	1,305.49	0.78%	\$	1,295.87	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,059.00	1.20%	\$	2,362.90	1.40%	\$	2,591.75	1.40%
7106	Catering Supplies	\$	2,916.92	1.70%	\$	1,157.91	0.69%	\$	925.62	0.50%
7110	Operating Supplies F&B	\$	2,402.17	1.40%	\$	1,739.05	1.03%	\$	1,851.25	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	400.00	0.24%	\$	-	0.00%
	Total Controllable Expenses	\$	15,520.39	9.05%	\$	12,112.72	7.20%	\$	14,364.11	7.76%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.87%	\$	2,308.18	1.37%	\$	1,500.00	0.81%
7195	Accounting Services	\$	2,500.00	1.46%	\$	2,500.00	1.49%	\$	2,500.00	1.35%
7220	Bank Charges & Fees	\$	100.00	0.06%	\$	20.00	0.01%	\$	100.00	0.05%
7230	Licenses & Permits	\$	600.00	0.35%	\$	547.95	0.33%	\$	600.00	0.32%
7250	Credit Card Commissions	\$	3,860.63	2.25%	\$	3,935.95	2.34%	\$	4,165.31	2.25%
7256	Employment Ads	\$	90.00	0.05%	\$	45.00	0.03%	\$	90.00	0.05%
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	623.58	0.37%	\$	50.00	0.039
7285	Key Man/General Liability Insurance	\$	1,275.00	0.74%	\$	2,825.87	1.68%	\$	1,275.00	0.699
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.009
7320	Office Supplies & Postage	\$	171.58	0.10%	\$	270.59	0.16%	\$	185.12	0.10%
		Φ.	650.00	0.38%	\$	594.66	0.35%	\$	650.00	0.35%
7350	Telephone/Internet/Cable	\$	030.00							
	Telephone/Internet/Cable Travel	\$	125.00	0.07%	\$	249.82	0.15%	\$	125.00	0.07%
7350	•					249.82 -	0.15% 0.00%		125.00	0.07% 0.00%

	2024/5 Budget - Smokecraft	PERI	OD 8		PER	IOD 9		PER	IOD 9	
	Start Date: 07/01/2024		7/29/2024			8/28/2023			8/26/2024	
	End Date: 06/29/2025		8/25/2024			10/1/2023			9/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	3,075.00	1.83%	\$	-	0.00%
7435	Advertising & Marketing	\$	500.00	0.29%	\$	4,669.14		\$	500.00	0.27%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.29%	\$	7,744.14	4.60%	\$	500.00	0.27%
	Repairs & Maintenance	•	4 745 00	4.000/	Φ.	0.400.00	4.050/	Φ.	4 054 05	4.000/
7500 7600	Repairs & Maintenance	\$	1,715.83	1.00%		2,109.22	1.25%		1,851.25	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	-	340.92	0.20%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		205.19	0.12%	-	-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%	-	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%	-	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,680.00	2.14%		4,772.00	2.84%		3,680.00	1.99%
7710	MC-HVAC & Refrigeration	\$	625.00	0.36%		625.00	0.37%		1,050.00	0.57%
7720	MC-Other Equipment	\$	255.00	0.15%		-	0.00%		255.00	0.14%
7750	Pest Control	\$	85.00	0.05%		170.00	0.10%		85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	_	-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	6,360.83	3.71%	\$	8,222.33	4.89%	\$	6,921.25	3.74%
	Utilities									
7810	Electricity	\$	2,059.00	1.20%	\$	1,819.15	1.08%	\$	2,036.37	1.10%
7820	Natural Gas	\$	1,029.50	0.60%		920.47	0.55%		1,110.75	0.60%
7830	Water & Sewer	\$	514.75	0.30%		692.00	0.41%	\$	647.94	0.35%
7840	Firewood	\$	750.00	0.44%	\$	500.00	0.30%	\$	750.00	0.41%
	Total Utilities	\$	4,353.25	2.54%		3,931.62	2.34%		4,545.06	2.46%
	Total Operating Expenses		37,656.68	21.95%	\$	45,932.41	27.29%	•	37,570.85	20.29%
	Total Operating Expenses	Ψ	37,030.00	21.90/0	Ψ	40,902.41	21.23/0	Ψ	31,310.00	20.23/0

	2024/5 Budget - Smokecraft	PERI	OD 8		PER	IOD 9		PER	IOD 9	
	Start Date: 07/01/2024		7/29/2024			8/28/2023			8/26/2024	
	End Date: 06/29/2025		8/25/2024			10/1/2023			9/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024					19 19 19 19 19 19 19 19 19 19 19 19 19 1			19 19 19 19 19 19 19 19 19 19 19 19 19 1	
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	24,201.46	14.10%	\$	166.69	0.10%	\$	24,604.41	13.29%
6455	Management Bonuses	\$		0.00%	æ		0.00%	Ф		0.00%
0455	Management Bonuses	Ψ	-	0.00 /0	φ	-	0.0070	φ	-	0.00 /6
	Restaurant Operating Income	\$	24,201.46	14.10%	\$	166.69	0.10%	\$	24,604.41	13.29%
	Facility Expenses									
8010	Rents	\$	12,730.64	7.42%	\$	12,420.14	7.38%	\$	12,730.64	6.88%
8015	Common Area Maintenance	\$	2,315.00	1.35%	\$	2,368.00	1.41%	\$	2,315.00	1.25%
8020	Property Insurance	\$	132.00	0.08%	\$	94.00	0.06%	\$	132.00	0.07%
8030	Property Taxes	\$	3,671.46	2.14%	\$	3,665.46	2.18%	\$	3,671.46	1.98%
	Total Facility Expenses	\$	18,849.10	10.99%	\$	18,547.60	11.02%	\$	18,849.10	10.18%
	Restaurant EBDIT	\$	5,352.36	3.12%	\$	(18,380.91)	-10.92%	\$	5,755.31	3.11%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10/2/2023 10/29/2023		PER	9/30/2024 10/27/2024		PEF	10/30/2023 11/26/2023	
	Gross Sales	2	3/24 Actual	% of Sales	2	4/25 Budget	% of Sales	2	23/24 Actual	% of Sales
5100	Food Sales	\$	110,620.30	85.49%	Ф	123,849.38	84.89%	Ф	157,355.17	88.89%
5180	NA Beverage	\$	1,443.50	1.12%		1,616.13	1.11%		1,271.75	0.72%
3100	Total Food Sales	\$	112,063.80	86.60%		125,465.51	86.00%		158,626.92	89.61%
	Total Toda Gales	"	112,000.00	00.0070	Ψ	120,400.01	00.0070	*	100,020.02	00.0170
5210	Liquor Sales	\$	8,629.00	6.67%	\$	11,798.03	8.09%	\$	9,626.01	5.44%
5220	Wine Sales	\$	1,776.00	1.37%		2,428.24	1.66%		2,074.50	1.17%
5230	Bottled Beer Sales	\$	1,025.75	0.79%	\$	1,402.46	0.96%	\$	1,278.50	0.72%
5240	Draft Beer Sales	\$	5,908.50	4.57%	\$	8,078.42	5.54%	\$	5,420.51	3.06%
	Total Beverage Sales	\$	17,339.25	13.40%	\$	23,707.15	16.25%	\$	18,399.52	10.39%
	Gross F&B Sales	\$	129,403.05	102.00%	\$	149,172.65	102.25%	\$	177,026.44	102.47%
	Gross F&B Sales Deductions	\$	129,403.05	102.00%	\$	149,172.65	102.25%	\$	177,026.44	102.47%
5110		\$	129,403.05 429.13	102.00% 0.34%		149,172.65 802.40	102.25% 0.55%		177,026.44 651.53	0.38%
5110 5120	Deductions				\$	·	0.55% 0.30%	\$	·	
	Deductions Goodwill Comps	\$	429.13 356.40 787.90	0.34% 0.28% 0.62%	\$ \$	802.40	0.55% 0.30% 0.45%	\$ \$ \$	651.53	0.38%
5120	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	429.13 356.40 787.90 795.20	0.34% 0.28% 0.62% 0.63%	\$ \$ \$	802.40 437.67 656.51 510.62	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$	651.53 328.30 877.46 632.75	0.38% 0.19% 0.51% 0.37%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	429.13 356.40 787.90 795.20 665.35	0.34% 0.28% 0.62% 0.63% 0.52%	\$ \$ \$ \$	802.40 437.67 656.51 510.62 510.62	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$	651.53 328.30 877.46 632.75 3,522.65	0.38% 0.19% 0.51% 0.37% 2.04%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	429.13 356.40 787.90 795.20	0.34% 0.28% 0.62% 0.63%	\$ \$ \$ \$	802.40 437.67 656.51 510.62	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$	651.53 328.30 877.46 632.75	0.38% 0.19% 0.51% 0.37%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	429.13 356.40 787.90 795.20 665.35	0.34% 0.28% 0.62% 0.63% 0.52%	\$ \$ \$ \$ \$	802.40 437.67 656.51 510.62 510.62	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	651.53 328.30 877.46 632.75 3,522.65	0.38% 0.19% 0.51% 0.37% 2.04%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	429.13 356.40 787.90 795.20 665.35 297.00	0.34% 0.28% 0.62% 0.63% 0.52% 0.23%	\$ \$ \$ \$ \$	802.40 437.67 656.51 510.62 510.62 364.73	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	651.53 328.30 877.46 632.75 3,522.65 332.30	0.38% 0.19% 0.51% 0.37% 2.04% 0.19%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	429.13 356.40 787.90 795.20 665.35 297.00	0.34% 0.28% 0.62% 0.63% 0.52% 0.23%	\$ \$ \$ \$ \$ \$ \$ \$ \$	802.40 437.67 656.51 510.62 510.62 364.73	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	651.53 328.30 877.46 632.75 3,522.65 332.30	0.38% 0.19% 0.51% 0.37% 2.04% 0.19%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10/2/2023 10/29/2023	PEF	9/30/2024 10/27/2024		PER	10/30/2023 11/26/2023	
	Total Other Income and Expense	\$	788.91	0.62% \$	-	0.00%	\$	2,083.87	1.21%
	Net Sales	\$	126,860.98	100.00% \$	145,890.13	100.00%	\$	172,765.32	100.00%
	Food Costs								
6110	Meat Cost	\$	16,682.06	14.89% \$	18,317.96	14.60%	\$	17,692.64	11.15%
6120	Poultry Cost	\$	2,611.38	2.33% \$	3,262.10	2.60%	\$	6,907.58	4.35%
6130	Seafood Cost	\$	461.70	0.41% \$	627.33	0.50%	\$	573.96	0.36%
6140	Dairy Cost	\$	5,088.03	4.54% \$	5,018.62	4.00%	\$	6,168.77	3.89%
6150	Produce Cost	\$	3,844.57	3.43% \$	4,014.90	3.20%	\$	5,382.20	3.39%
6160	Bakery Cost	\$	1,182.55	1.06% \$	1,756.52	1.40%	\$	2,860.27	1.80%
6170	Grocery Cost	\$	8,508.48	7.59% \$	7,778.86	6.20%	\$	10,396.43	6.55%
6180	NA Beverage	\$	466.67	0.42% \$	627.33	0.50%	\$	362.81	0.23%
	Total Food Cost	\$	38,845.44	34.66% \$	41,403.62	33.00%	\$	50,344.66	31.74%
	Beverage Costs								
6210	Liquor Cost	\$	2,064.96	12.12% \$	2,859.16	12.06%	\$	1,296.40	7.18%
6220	Wine Cost	\$	77.33	0.45% \$	107.07	0.45%	\$	453.43	2.51%
6230	Bottled Beer Cost	\$	167.24	0.98% \$	231.56	0.98%	\$	298.73	1.65%
6240	Draft Beer Cost	\$	1,114.85	6.54% \$	1,543.63	6.51%	\$	865.90	4.79%
	Total Bev Cost	\$	3,424.38	20.09% \$	4,741.43	20.00%	\$	2,914.46	16.13%
	Total F&B Costs	\$	42,269.82	33.32% \$	46,145.05	31.63%	\$	53,259.12	30.83%
	Gross Profit	\$	84,591.16	66.68% \$	99,745.08	68.37%	\$	119,506.20	69.17%
	Payroll Costs								
6310	Management Salaries	\$	15,827.14	12.48% \$	14,461.54	9.91%	\$	18,980.32	10.99%

	2024/5 Budget - Smokecraft	PER	IOD 10		PEF	RIOD 10		PER	IOD 11	
	Start Date: 07/01/2024		10/2/2023			9/30/2024			10/30/2023	
	End Date: 06/29/2025		10/29/2023			10/27/2024			11/26/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	4,218.45	3.33%	\$	4,011.98	2.75%	\$	5,436.61	3.15%
6312	Overtime Labor - FOH	\$	5.61	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	168.48	0.13%	\$	218.84	0.15%	\$	253.44	0.15%
6314	Direct Labor - BOH	\$	29,346.23	23.13%	\$	25,530.77	17.50%	\$	27,899.07	16.15%
6315	Overtime Labor - BOH	\$	448.44	0.35%	\$	-	0.00%	\$	502.49	0.29%
	Total Labor	\$	50,014.35	39.42%	\$	44,223.13	30.31%	\$	53,071.93	30.72%
6510	Payroll Taxes	\$	5,739.78	4.52%	\$	5,470.88	3.75%	\$	5,416.82	3.14%
6530	Vacation Pay	\$	1,692.48	1.33%		-	0.00%		423.12	0.24%
6540	Parking	\$	300.00	0.24%		200.00	0.14%		600.00	0.35%
6550	Uniform Allowance	\$	-	0.00%		-	0.00%		-	0.00%
6560	Continuing Education	\$	_	0.00%			0.00%		-	0.00%
6570	Group Insurance	\$	549.24	0.43%		600.00	0.41%		549.24	0.32%
6580	Workers Compensation	\$	445.08	0.35%		510.00	0.35%		445.08	0.26%
6610	Other Benefits	\$	_	0.00%		-	0.00%		-	0.00%
6615	Payroll Processing Fees	\$	356.00	0.28%	\$	300.00	0.25%	\$	256.00	0.15%
	Total Payroll Expenses	\$	9,082.58	7.16%	\$	7,080.88	4.85%	\$	7,690.26	4.45%
	Total Payroll Costs	\$	59,096.93	46.58%	\$	51,304.01	35.17%	\$	60,762.19	35.17%
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	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	2,560.03	2.02%	\$	4,303.76	2.95%	\$	3,433.53	1.99%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	535.32	0.42%	\$	550.00	0.38%	\$	145.24	0.08%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	(36.96)	-0.03%		-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.24%		300.00	0.21%		300.00	0.17%
7010	Register Over/Short	\$	(171.48)	-0.14%		-	0.00%		(171.83)	-0.10%
7010	China/Glassware/Silverware	\$	322.99	0.25%		583.56	0.40%		101.54	0.06%
7040	Cleaning Supplies	\$	246.79	0.19%	\$	291.78	0.20%	\$	210.04	0.12%

	2024/5 Budget - Smokecraft	PERI	OD 10		PER	IOD 10		PER	IOD 11	
	Start Date: 07/01/2024		10/2/2023			9/30/2024			10/30/2023	
	End Date: 06/29/2025		10/29/2023			10/27/2024			11/26/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	461.10	0.36%	\$	364.73	0.25%	\$	303.47	0.18%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	956.98	0.75%	\$	1,021.23	0.70%	\$	1,024.59	0.59%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	1,772.81	1.40%	\$	2,042.46	1.40%	\$	2,603.33	1.51%
7106	Catering Supplies	\$	58.84	0.05%	\$	729.45	0.50%	\$	4,040.93	2.34%
7110	Operating Supplies F&B	\$	2,259.97	1.78%	\$	1,823.63	1.25%	\$	2,693.40	1.56%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	1,200.00	0.69%
	Total Controllable Expenses	\$	9,266.39	7.30%	\$	12,010.59	8.23%	\$	15,884.24	9.19%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,803.12	1.42%	\$	1,500.00	1.03%	\$	1,221.50	0.71%
7195	Accounting Services	\$	2,500.00	1.97%	\$	2,500.00	1.71%	\$	2,500.00	1.45%
7220	Bank Charges & Fees	\$	208.77	0.16%	\$	100.00	0.07%	\$	292.94	0.17%
7230	Licenses & Permits	\$	547.95	0.43%	\$	600.00	0.41%	\$	432.19	0.25%
7250	Credit Card Commissions	\$	3,484.56	2.75%	\$	3,282.53	2.25%	\$	5,229.36	3.03%
7256	Employment Ads	\$	-	0.00%	\$	90.00	0.06%	\$	-	0.00%
7270	Dues & Subscriptions	\$	46.95	0.04%	\$	50.00	0.03%	\$	46.95	0.03%
7285	Key Man/General Liability Insurance	\$	1,237.10	0.98%	\$	1,275.00	0.87%	\$	1,119.59	0.65%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	680.00	0.39%
7320	Office Supplies & Postage	\$	6.60	0.01%	\$	145.89	0.10%	\$	236.39	0.14%
7350	Telephone/Internet/Cable	\$	595.56	0.47%	\$	650.00	0.45%	\$	595.56	0.34%
7360	Travel	\$	169.98	0.13%	\$	125.00	0.09%	\$	914.46	0.53%
		\$	3.22	0.00%	\$	-	0.00%	\$	37.40	0.02%
7370	Meals & Entertainment	Ψ	3.22							

	2024/5 Budget - Smokecraft	PERI	OD 10		PER	IOD 10		PER	IOD 11	
	Start Date: 07/01/2024		10/2/2023			9/30/2024			10/30/2023	
	End Date: 06/29/2025		10/29/2023			10/27/2024			11/26/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,800.00	1.42%	\$	-	0.00%	\$	1,800.00	1.04%
7435	Advertising & Marketing	\$	4,259.58	3.36%	\$	500.00	0.34%	\$	4,680.94	
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	6,059.58	4.78%	\$	500.00	0.34%	\$	6,480.94	3.75%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	712.47	0.56%	\$	1,458.90	1.00%	\$	152.00	0.09%
7620	R&M HVAC & Refrigeration	\$	346.68	0.27%		· -	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%		612.50	0.35%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,182.00	3.30%	\$	3,680.00	2.52%	\$	4,436.00	2.57%
7710	MC-HVAC & Refrigeration	\$	1,737.50	1.37%	\$	625.00	0.43%	\$	2,396.50	1.39%
7720	MC-Other Equipment	\$	765.00	0.60%	\$	255.00	0.17%	\$	-	0.00%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.06%	\$	85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,828.65	6.17%	\$	6,103.90	4.18%	\$	7,682.00	4.45%
	Utilities									
7810	Electricity	\$	1,795.80	1.42%	\$	1,896.57	1.30%	\$	2,678.10	1.55%
7820	Natural Gas	\$	1,000.00	0.79%	\$	1,021.23	0.70%	\$	968.69	0.56%
7830	Water & Sewer	\$	530.00	0.42%	\$	583.56	0.40%	\$	354.00	0.20%
7840	Firewood	\$	103.30	0.08%	\$	750.00	0.51%	\$	1,000.00	0.58%
	Total Utilities	\$	3,429.10	2.70%	\$	4,251.36	2.91%	\$	5,000.79	2.89%
	Total Operating Expenses	\$	37,187.53	29.31%	\$	33,184.28	22.75%	\$	48,354.31	27.99%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023	PER	10/2/2023 10/29/2023		PER	9/30/2024 10/27/2024		PER	10/30/2023 11/26/2023	
	LY End: 06/30/2024									
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(11,693.30)	-9.22%	\$	15,256.80	10.46%	\$	10,389.70	6.01%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	163.34	0.09%
	Restaurant Operating Income	\$	(11,693.30)	-9.22%	\$	15,256.80	10.46%	\$	10,226.36	5.92%
	Facility Expenses									
8010	Rents	\$	12,420.14	9.79%	\$	12,730.64	8.73%	\$	12,420.14	7.19%
8015	Common Area Maintenance	\$	2,368.00	1.87%	\$	2,315.00	1.59%	\$	3,473.00	2.01%
8020	Property Insurance	\$	94.00	0.07%	\$	132.00	0.09%	\$	94.00	0.05%
8030	Property Taxes	\$	3,665.46	2.89%	\$	3,671.46	2.52%	\$	3,665.46	2.12%
	Total Facility Expenses	\$	18,547.60	14.62%	\$	18,849.10	12.92%	\$	19,652.60	11.38%
	Restaurant EBDIT	\$	(30,240.90)	-23.84%	\$	(3,592.30)	-2.46%	\$	(9,426.24)	-5.46%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10D 11 10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PERIOD 12 11/25/2024 12/29/2024	
		24	//25 Budget	% of Sales	2	3/24 Actual	% of Sales	24/25 Budget	% of Sales
5400	Gross Sales	Φ.	400 470 00	05.040/	Φ.	444 774 40	00.50%	Φ 400 404 04	05.440/
5100	Food Sales	\$	103,170.89	85.31%		141,774.10	83.52%		85.11%
5180	NA Beverage	\$	833.83	0.69%		1,482.25	0.87%		0.89%
	Total Food Sales	\$	104,004.72	86.00%	Þ	143,256.35	84.39%	\$ 182,368.55	86.00%
5210	Liquor Sales	\$	10,281.29	8.50%	\$	14,848.82	8.75%	\$ 19,306.95	9.10%
5220	Wine Sales	\$	2,215.72	1.83%		2,329.00	1.37%		1.43%
5230	Bottled Beer Sales	\$	1,365.53	1.13%		1,693.00	1.00%		1.04%
5240	Draft Beer Sales	\$	5,789.51	4.79%		7,631.45	4.50%		4.68%
	Total Beverage Sales	\$	19,652.06	16.25%	\$	26,502.27	15.61%	\$ 34,459.17	16.25%
	Gross F&B Sales	\$	123,656.78	102.25%	\$	169,758.62	100.07%	\$ 216,827.72	102.25%
5110	Deductions	\$	665.15	0.55%	\$	816.32	0.48%	\$ 1.166.31	0.55%
5110 5120		\$ \$	665.15 362.81	0.55% 0.30%		816.32 460.65	0.48% 0.27%		0.55% 0.30%
	Deductions Goodwill Comps				\$			\$ 636.17	
5120	Deductions Goodwill Comps Guest Recovery Comps	\$	362.81	0.30%	\$	460.65	0.27%	\$ 636.17 \$ 954.25	0.30%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$	362.81 544.21	0.30% 0.45%	\$ \$ \$	460.65 651.21	0.27% 0.38%	\$ 636.17 \$ 954.25 \$ 742.20	0.30% 0.45%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	362.81 544.21 423.28	0.30% 0.45% 0.35%	\$ \$ \$ \$	460.65 651.21 576.65	0.27% 0.38% 0.34%	\$ 636.17 \$ 954.25 \$ 742.20 \$ 742.20	0.30% 0.45% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	362.81 544.21 423.28 423.28 302.34	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10 276.45	0.27% 0.38% 0.34% 0.61% 0.16%	\$ 636.17 \$ 954.25 \$ 742.20 \$ 742.20 \$ 530.14	0.30% 0.45% 0.35% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	362.81 544.21 423.28 423.28	0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10	0.27% 0.38% 0.34% 0.61% 0.16%	\$ 636.17 \$ 954.25 \$ 742.20 \$ 742.20 \$ 530.14	0.30% 0.45% 0.35% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	362.81 544.21 423.28 423.28 302.34	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10 276.45	0.27% 0.38% 0.34% 0.61% 0.16%	\$ 636.17 \$ 954.25 \$ 742.20 \$ 742.20 \$ 530.14	0.30% 0.45% 0.35% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	362.81 544.21 423.28 423.28 302.34	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10 276.45	0.27% 0.38% 0.34% 0.61% 0.16%	\$ 636.17 \$ 954.25 \$ 742.20 \$ 742.20 \$ 530.14 \$ 4,771.27	0.30% 0.45% 0.35% 0.35% 0.25%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Total Other Income and Expense	\$	-	0.00%	\$	3,706.92	2.19%	\$	-	0.00%
								_		
	Net Sales	_\$_	120,935.72	100.00%	\$	169,645.16	100.00%	\$	212,056.45	100.00%
	Food Costs									
6110	Meat Cost	\$	15,184.69	14.60%	\$	25,805.80	18.01%	\$	26,625.81	14.60%
6120	Poultry Cost	\$	2,704.12	2.60%	\$	4,686.60	3.27%	\$	4,741.58	2.60%
6130	Seafood Cost	\$	520.02	0.50%	\$	790.55	0.55%	\$	911.84	0.50%
6140	Dairy Cost	\$	4,160.19	4.00%	\$	6,658.17	4.65%	\$	7,294.74	4.00%
6150	Produce Cost	\$	3,328.15	3.20%	\$	4,160.38	2.90%	\$	5,835.79	3.20%
6160	Bakery Cost	\$	1,456.07	1.40%	\$	1,934.94	1.35%	\$	2,553.16	1.40%
6170	Grocery Cost	\$	6,448.29	6.20%	\$	9,016.22	6.29%	\$	11,306.85	6.20%
6180	NA Beverage	\$	520.02	0.50%	\$	1,099.74	0.77%	\$	911.84	0.50%
	Total Food Cost	\$	34,321.56	33.00%	\$	54,152.40	37.80%	\$	60,181.62	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	1,748.31	8.90%	\$	2,095.71	7.99%	\$	2,887.92	8.38%
6220	Wine Cost	\$	611.49	3.11%	\$	317.23	1.21%	\$	437.15	1.27%
6230	Bottled Beer Cost	\$	402.86	2.05%	\$	633.79	2.42%	\$	873.37	2.53%
6240	Draft Beer Cost	\$	1,167.74	5.94%	\$	1,954.54	7.45%	\$	2,693.39	7.82%
	Total Bev Cost	\$	3,930.41	20.00%	\$	5,001.27	19.07%	\$	6,891.83	20.00%
	Total F&B Costs	\$	38,251.97	31.63%	\$	59,153.67	34.87%	\$	67,073.46	31.63%
	Gross Profit	\$	82,683.75	68.37%	\$	110,491.49	65.13%	\$	144,982.99	68.37%
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	11.96%	\$	17,711.13	10.44%	\$	18,076.92	8.52%

2024		27/2023 31/2023		11/25/2024 12/29/2024	
2.75 3.50%	\$ 4	,639.82 2.74%	\$	4,771.27	2.25%
- 0.00%	\$	1.14 0.00%	\$	-	0.00%
1.40 0.15%	\$	100.56 0.06%	\$	318.08	0.15%
3.11 18.50%	\$ 33	,526.86 19.76%	\$	32,868.75	15.50%
- 0.00%	\$ 1	,852.67 1.09%	\$	-	0.00%
8.80 34.11%	\$ 57	,832.18 34.09%	\$	56,035.02	26.42%
				7,952.12	3.75%
		807.60 0.48%	\$	-	0.00%
0.00 0.17%	\$	600.00 0.35%	\$	200.00	0.09%
- 0.00%	\$	- 0.00%	\$	-	0.00%
- 0.00%	\$	- 0.00%	\$	-	0.00%
0.50%	\$	90.37 0.05%	\$	600.00	0.28%
0.00 0.42%	\$	445.08 0.26%	\$	510.00	0.24%
- 0.00%	\$	- 0.00%	\$	-	0.00%
0.00 0.25%	\$	592.00 0.35%	\$	300.00	0.25%
5.09 5.08%	\$ 9	,293.77 5.48%	\$	9,562.12	4.51%
3.89 39.19%	\$ 67	,125.95 39.57%	\$	65,597.14	30.93%
8.07 3.00%	\$ 2	.941.25 1.73%	\$	4.241.13	2.00%
			-	•	0.26%
				-	0.00%
	_			_	0.00%
	· ·		-	300.00	0.14%
	_ ·			-	0.00%
	<u> </u>			424.11	0.20%
		,		424.11	0.20%
3:33:33:33:33:33:33:33:33:33:33:33:33:3	32.75 3.50% - 0.00% 31.40 0.15% 73.11 18.50% - 0.00% 48.80 34.11% 35.09 3.75% - 0.00%	32.75 3.50% \$ 4 - 0.00% \$ 31.40 0.15% \$ 73.11 18.50% \$ 33 - 0.00% \$ 1 48.80 34.11% \$ 57 35.09 3.75% \$ 6 - 0.00% \$ - 0.00% \$ - 0.00% \$ 00.00 0.17% \$ - 0.00% \$ 00.00 0.50% \$ 00.00 0.42% \$ - 0.00% \$ 15.09 5.08% \$ 9 28.07 3.00% \$ 28.07 3.00% \$ 28.07 3.00% \$ - 0.00	32.75	32.75	32.75

	2024/5 Budget - Smokecraft	PERI	OD 11		PER	IOD 12		PER	IOD 12	
	Start Date: 07/01/2024		10/28/2024			11/27/2023			11/25/2024	
	End Date: 06/29/2025		11/24/2024			12/31/2023	-		12/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	362.81	0.30%	\$	608.68	0.36%	\$	636.17	0.30%
7050	Decorations	\$	-	0.00%	\$	492.40	0.29%	\$	-	0.00%
7060	Linens	\$	907.02	0.75%	\$	1,244.05	0.73%	\$	1,590.42	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	42.60	0.03%	\$	-	0.00%
7105	To Go Supplies	\$	1,693.10	1.40%	\$	2,237.31	1.32%	\$	3,392.90	1.60%
7106	Catering Supplies	\$	483.74	0.40%	\$	(243.81)	-0.14%	\$	4,241.13	2.00%
7110	Operating Supplies F&B	\$	1,693.10	1.40%	\$	2,043.29	1.20%	\$	2,650.71	1.25%
7120	Uniforms	\$	-	0.00%	\$	1,252.30	0.74%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	3,200.00	1.89%	\$	-	0.00%
	Total Controllable Expenses	\$	10,101.58	8.35%	\$	15,397.21	9.08%	\$	18,450.69	8.70%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	1.24%	\$	1,292.87	0.76%	\$	1,500.00	0.71%
7195	Accounting Services	\$	2,500.00	2.07%	\$	2,500.00	1.47%	\$	2,500.00	1.18%
7220	Bank Charges & Fees	\$	100.00	0.08%	\$	259.81	0.15%	\$	100.00	0.05%
7230	Licenses & Permits	\$	600.00	0.50%	\$	701.48	0.41%	\$	600.00	0.28%
7250	Credit Card Commissions	\$	2,721.05	2.25%	\$	4,596.71	2.71%	\$	4,771.27	2.25%
7256	Employment Ads	\$	90.00	0.07%	\$	-	0.00%	\$	90.00	0.04%
7270	Dues & Subscriptions	\$	50.00	0.04%	\$	89.33	0.05%	\$	50.00	0.02%
7285	Key Man/General Liability Insurance	\$	1,275.00	1.05%	\$	1,119.59	0.66%	\$	1,275.00	0.60%
7290	Legal & Professional Services	\$	-	0.00%	\$	3,184.84	1.88%	\$	-	0.00%
7320	Office Supplies & Postage	\$	120.94	0.10%	\$	50.20	0.03%	\$	212.06	0.10%
7050	Telephone/Internet/Cable	\$	650.00	0.54%	\$	595.56	0.35%	\$	650.00	0.31%
7350		Φ.	125.00	0.10%	\$	42.42	0.03%	\$	125.00	0.06%
7360 7360	Travel	\$	120.00							
	Travel Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

_		OD 11		LEV	IOD 12		PER	IOD 12	
Start Date: 07/01/2024		10/28/2024			11/27/2023			11/25/2024	
End Date: 06/29/2025		11/24/2024			12/31/2023			12/29/2024	
LY Start: 07/03/2023		<u> </u>			<u> </u>				
LY End: 06/30/2024									
Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Advertising & Marketing	\$	1,500.00	1.24%	\$	7,754.65		\$	1,500.00	0.71%
Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Advertising & Promotion	\$	1,500.00	1.24%	\$	7,754.65	4.57%	\$	1,500.00	0.71%
	•	4 000 00	4.000/	Φ.	475.00	0.000/	Φ.	0.400.50	4.000/
•		1,209.36			475.93			2,120.56	1.00%
-		-			-			-	0.00%
_		-		-	759.50			-	0.00%
		-			-		-	-	0.00%
		-			-			-	0.00%
•		-			-			-	0.00%
_									1.74%
_								•	1.06%
									0.12%
		85.00		-	85.00			85.00	0.04%
					-			-	0.00%
Total Repairs & Maintenance	<u>\$</u>	7,625.86	6.31%	\$	9,333.43	5.50%	\$	8,390.56	3.96%
Utilities									
Electricity	\$	2,418.71	2.00%	\$	2,732.69	1.61%	\$	2,968.79	1.40%
Natural Gas		1,088.42	0.90%	\$	1,070.59	0.63%	\$	1,060.28	0.50%
Water & Sewer	\$	483.74	0.40%	\$	453.00	0.27%	\$	530.14	0.25%
Firewood		750.00	0.62%	\$	-	0.00%	\$	750.00	0.35%
Total Utilities	\$	4,740.88	3.92%	\$	4,256.28	2.51%	\$	5,309.21	2.50%
Total Operating Expenses		33,700.31	27.87%	\$	51,174.38	30 17%	\$	45,523.79	21.47%
i viai Vuciailliu Läutii3t3	Ψ	<i>33,10</i> 0.31	21.0170	Ψ	J 1, 1 / 4.30	JU. 17 /0	Ψ	40,023.13	∠ 1.41 70
	End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Utilities Electricity Natural Gas Water & Sewer Firewood Total Utilities	End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M - Plumbing R&M - Plumbing R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Utilities Electricity Natural Gas Water & Sewer Firewood Total Utilities	End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Resam - Plumbing R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Litilities Electricity Natural Gas Water & Sewer Service Servic	End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Litilities Electricity Natural Gas Water & Sewer Firewood Total Utilities Loogle Loog	End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Special Promotion Sp	Local Charitable Donations S	Total Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations \$ - 0.00% \$	Local Charitable Donations S	Ly Start: 07/03/2023

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PERI	OD 11 10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Other Income (Expenses)								•	
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	1,589.55	1.31%	\$	(7,808.84)	-4.60%	\$	33,862.06	15.97%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	1,589.55	1.31%	\$	(7,808.84)	-4.60%	\$	33,862.06	15.97%
	Facility Expenses									
8010	Rents	\$	12,730.64	10.53%	\$	12,420.14	7.32%	\$	12,730.64	6.00%
8015	Common Area Maintenance	\$	2,315.00	1.91%	\$	2,315.00	1.36%	\$	2,315.00	1.09%
8020	Property Insurance	\$	132.00	0.11%	\$	132.00	0.08%	\$	132.00	0.06%
8030	Property Taxes	\$	3,671.46	3.04%	\$	3,671.46	2.16%	\$	3,671.46	1.73%
	Total Facility Expenses	\$	18,849.10	15.59%	\$	18,538.60	10.93%	\$	18,849.10	8.89%
	Restaurant EBDIT	\$	(17,259.55)	-14.27%	\$	(26,347.44)	-15.53%	\$	15,012.96	7.08%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1/1/2024 1/28/2024		PER	12/30/2024 1/26/2025		PEF	1/29/2024 2/25/2024	
	Cross Salas	2	3/24 Actual	% of Sales	2	4/25 Budget	% of Sales	2	23/24 Actual	% of Sales
5100	Gross Sales Food Sales		106,734.93	82.91%	Φ	107 447 26	84.74%	¢	118,153.34	84.23%
5100	NA Beverage	\$ \$	1,584.75	1.23%		127,447.36 1,892.28	1.26%		1,841.25	1.31%
5100	Total Food Sales	\$	1,364.75	84.14%		129,339.64	86.00%		119,994.59	85.54%
	Total I ood Sales	*	100,319.00	04.14 /6	Ψ	129,339.04	00.00 /8	Ψ	119,994.09	03.34 /6
5210	Liquor Sales	\$	11,004.00	8.55%	\$	13,173.10	8.76%	\$	11,370.00	8.11%
5220	Wine Sales	\$	2,590.99	2.01%		3,101.72	2.06%		2,527.00	1.80%
5230	Bottled Beer Sales	\$	1,223.00	0.95%		1,464.08	0.97%		1,430.00	1.02%
5240	Draft Beer Sales	\$	5,597.00	4.35%		6,700.28	4.46%		4,953.00	3.53%
	Total Beverage Sales	\$	20,414.99	15.86%	\$	24,439.18	16.25%	\$	20,280.00	14.46%
	Gross F&B Sales	\$	128,734.67	102.72%	\$	153,778.82	102.25%	\$	140,274.59	101.72%
	Gross F&B Sales Deductions	\$	128,734.67	102.72%	\$	153,778.82	102.25%	\$	140,274.59	101.72%
5110			128,734.67 642.83	102.72% 0.51%		153,778.82 827.17	102.25% 0.55%		140,274.59 560.36	101.72% 0.41%
5110 5120	Deductions	\$ \$			\$	·		\$		
	Deductions Goodwill Comps	\$	642.83	0.51%	\$	827.17	0.55%	\$	560.36	0.41%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$	642.83 347.15	0.51% 0.28%	\$ \$	827.17 451.18	0.55% 0.30%	\$ \$	560.36 331.25	0.41% 0.24%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$	642.83 347.15 610.02	0.51% 0.28% 0.49%	\$ \$ \$	827.17 451.18 676.78	0.55% 0.30% 0.45%	\$ \$ \$	560.36 331.25 625.80	0.41% 0.24% 0.45%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	642.83 347.15 610.02 758.66	0.51% 0.28% 0.49% 0.61%	\$ \$ \$ \$	827.17 451.18 676.78 526.38	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$	560.36 331.25 625.80 766.80	0.41% 0.24% 0.45% 0.56%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	642.83 347.15 610.02 758.66 610.11	0.51% 0.28% 0.49% 0.61% 0.49%	\$ \$ \$ \$ \$	827.17 451.18 676.78 526.38 526.38	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	560.36 331.25 625.80 766.80 349.01	0.41% 0.24% 0.45% 0.56% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	642.83 347.15 610.02 758.66 610.11 552.25	0.51% 0.28% 0.49% 0.61% 0.49% 0.44%	\$ \$ \$ \$ \$	827.17 451.18 676.78 526.38 526.38 375.99	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	560.36 331.25 625.80 766.80 349.01 405.70	0.41% 0.24% 0.45% 0.56% 0.25% 0.29%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	642.83 347.15 610.02 758.66 610.11 552.25	0.51% 0.28% 0.49% 0.61% 0.49% 0.44%	\$ \$ \$ \$ \$ \$ \$ \$ \$	827.17 451.18 676.78 526.38 526.38 375.99	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	560.36 331.25 625.80 766.80 349.01 405.70	0.41% 0.24% 0.45% 0.56% 0.25% 0.29%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1/1/2024 1/28/2024	PER	12/30/2024 1/26/2025		PER	1/29/2024 2/25/2024	
	Total Other Income and Expense	\$	115.46	0.09% \$	-	0.00%	\$	664.63	0.48%
	Net Sales	\$	125,329.11	100.00% \$	150,394.93	100.00%	\$	137,900.30	100.00%
	Food Costs								
6110	Meat Cost	\$	14,081.85	13.00% \$	18,883.59	14.60%	\$	16,710.90	13.93%
6120	Poultry Cost	\$	1,941.30	1.79% \$	3,362.83	2.60%	\$	2,584.72	2.15%
6130	Seafood Cost	\$	510.02	0.47% \$	646.70	0.50%	\$	1,000.07	0.83%
6140	Dairy Cost	\$	4,448.95	4.11% \$	5,173.59	4.00%	\$	4,899.60	4.08%
6150	Produce Cost	\$	3,427.32	3.16% \$	4,138.87	3.20%	\$	3,980.90	3.32%
6160	Bakery Cost	\$	1,619.10	1.49% \$	1,810.75	1.40%	\$	1,764.71	1.47%
6170	Grocery Cost	\$	6,754.93	6.24% \$	8,019.06	6.20%	\$	8,159.31	6.80%
6180	NA Beverage	\$	507.02	0.47% \$	646.70	0.50%	\$	760.51	0.63%
	Total Food Cost	\$	33,290.49	30.73% \$	42,682.08	33.00%	\$	39,860.72	33.22%
	Beverage Costs								
6210	Liquor Cost	\$	2,736.28	13.78% \$	3,139.08	12.84%	\$	2,133.86	10.74%
6220	Wine Cost	\$	551.94	2.78% \$	633.19	2.59%	\$	722.41	3.63%
6230	Bottled Beer Cost	\$	101.42	0.51% \$	116.35	0.48%	\$	301.91	1.52%
6240	Draft Beer Cost	\$	871.00	4.39% \$	999.22	4.09%	\$	896.12	4.51%
	Total Bev Cost	\$	4,260.64	21.45% \$	4,887.84	20.00%	\$	4,054.30	20.40%
	Total F&B Costs	\$	37,551.13	29.96% \$	47,569.92	31.63%	\$	43,915.02	31.85%
	Gross Profit	\$	87,777.98	70.04% \$	102,825.02	68.37%	\$	93,985.28	68.15%
	Payroll Costs								
6310	Management Salaries	\$	12,769.24	10.19% \$	14,461.54	9.62%	\$	12,230.59	8.87%

	2024/5 Budget - Smokecraft	PER	IOD 1		PEF	RIOD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	3,856.69	3.08%	\$	3,910.27	2.60%	\$	5,138.08	3.73%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	666.96	0.53%	\$	225.59	0.15%	\$	-	0.00%
6314	Direct Labor - BOH	\$	25,387.58	20.26%	\$	26,319.11	17.50%	\$	25,721.08	18.65%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	222.67	0.16%
	Total Labor	\$	42,680.47	34.05%	\$	44,916.51	29.87%	\$	43,312.42	31.41%
6510	Payroll Taxes	\$	5,043.81	4.02%	¢	5,639.81	3.75%	¢	5,155.44	3.74%
6530	Vacation Pay	\$	-	0.00%		5,000.01	0.00%		538.40	0.39%
6540	Parking	\$	300.00	0.24%		200.00	0.13%		294.00	0.21%
6550	Uniform Allowance	\$	(35.00)	-0.03%		-	0.00%		(30.00)	-0.02%
6560	Continuing Education	\$	-	0.00%	-		0.00%		-	0.00%
6570	Group Insurance	\$	390.80	0.31%		600.00	0.40%		_	0.00%
6580	Workers Compensation	\$	445.08	0.36%		510.00	0.34%		445.08	0.32%
6610	Other Benefits	\$	-	0.00%		-	0.00%		-	0.00%
6615	Payroll Processing Fees	\$	278.00	0.22%		300.00	0.25%		229.00	0.17%
	Total Payroll Expenses	\$	6,422.69	5.12%		7,249.81	4.82%		6,631.92	4.81%
	Total Payroll Costs	\$	49,103.16	39.18%	•	52,166.32	34.69%	\$	49,944.34	36.22%
	Total Payroll Costs	1	49,103.16	33.10%	Ψ	52,100.32	34.63%	P	49,544.34	30.2276
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	3,211.66	2.56%	\$	4,511.85	3.00%	\$	4,588.65	3.33%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	933.72	0.75%	\$	550.00	0.37%	\$	543.64	0.39%
6740	Security	\$	-	0.00%	\$	600.00	0.40%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	(65.63)	-0.05%
6790	Other Contracted Services	\$	300.00	0.24%	\$	300.00	0.20%	\$	300.00	0.22%
7010	Register Over/Short	\$	21.30	0.02%	\$	-	0.00%	\$	9.70	0.01%
7010	China/Glassware/Silverware	\$	291.94	0.23%		300.79	0.20%		477.97	0.35%
7040	Cleaning Supplies	\$	297.16	0.24%	\$	300.79	0.20%	\$	265.30	0.19%

	2024/5 Budget - Smokecraft	PERI	OD 1		PERI	OD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	544.08	0.43%	\$	451.18	0.30%	\$	388.34	0.28
7050	Decorations	\$	37.08	0.03%	\$	-	0.00%	\$	-	0.00
7060	Linens	\$	986.08	0.79%	\$	1,127.96	0.75%	\$	862.65	0.63
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	78.61	0.06
7105	To Go Supplies	\$	1,903.43	1.52%	\$	2,105.53	1.40%	\$	2,677.82	1.94
7106	Catering Supplies	\$	-	0.00%	\$	601.58	0.40%	\$	351.35	0.25
7110	Operating Supplies F&B	\$	1,643.66	1.31%	\$	1,654.34	1.10%	\$	1,149.19	0.83
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00
7470	Live Entertainment	\$	2,100.00	1.68%	\$	1,000.00	0.66%	\$	1,500.00	1.09
	Total Controllable Expenses	\$	12,270.11	9.79%	\$	13,504.03	8.98%	\$	13,127.59	9.52
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,378.35	1.10%	\$	1,500.00	1.00%	\$	1,154.61	0.84
7195	Accounting Services	\$	2,500.00	1.99%	\$	2,500.00	1.66%	\$	2,500.00	1.81
7220	Bank Charges & Fees	\$	304.21	0.24%	\$	100.00	0.07%	\$	326.57	0.24
7230	Licenses & Permits	\$	547.95	0.44%	\$	600.00	0.40%	\$	969.23	0.70
7250	Credit Card Commissions	\$	2,796.40	2.23%	\$	3,383.89	2.25%	\$	2,608.26	1.89
7256	Employment Ads	\$	90.00	0.07%	\$	90.00	0.06%	\$	90.00	0.07
7270	Dues & Subscriptions	\$	46.95	0.04%	\$	50.00	0.03%	\$	(3.37)	0.00
7285	Key Man/General Liability Insurance	\$	3,546.59	2.83%	\$	1,275.00	0.85%	\$	937.25	0.68
7290	Legal & Professional Services	\$	1,360.00	1.09%	\$	-	0.00%	\$	-	0.00
7320	Office Supplies & Postage	\$	50.50	0.04%	\$	150.39	0.10%	\$	27.25	0.02
7350	Telephone/Internet/Cable	\$	650.49	0.52%	\$	650.00	0.43%	\$	650.49	0.47
7360	Travel	\$	163.90	0.13%	\$	125.00	0.08%		-	0.00
7370	Meals & Entertainment	\$	134.30	0.11%		-	0.00%	\$	-	0.00
	Total General & Administrative	\$	13,569.64	10.83%		10,424.28	6.93%	\$	9,260.29	6.72

	2024/5 Budget - Smokecraft	PERI	OD 1		PER	IOD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,512.92	1.21%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	-		\$	500.00	0.33%	\$	1,023.15	
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	1,512.92	1.21%	\$	500.00	0.33%	\$	1,023.15	0.74%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	(392.20)	-0.31%	\$	1,503.95	1.00%	\$	_	0.00%
7620	R&M HVAC & Refrigeration	\$	3,030.50	2.42%		, -	0.00%		_	0.00%
7630	R&M - Plumbing	\$	41.24	0.03%	\$	-	0.00%		_	0.00%
7640	R&M - Electric	\$	1,331.95	1.06%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	_	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	_	0.00%
7695	Cleaning Service	\$	3,980.00	3.18%	\$	3,680.00	2.45%	\$	4,375.00	3.17%
7710	MC-HVAC & Refrigeration	\$	-	0.00%	\$	625.00	0.42%	\$	880.00	0.64%
7720	MC-Other Equipment	\$	-	0.00%	\$	255.00	0.17%	\$	-	0.00%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.06%	\$	85.00	0.06%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	8,076.49	6.44%	\$	6,148.95	4.09%	\$	5,340.00	3.87%
	Utilities									
7810	Electricity	\$	3,376.10	2.69%	\$	3,383.89	2.25%	\$	2,876.77	2.09%
7820	Natural Gas	\$	1,062.49	0.85%		1,052.76	0.70%		1,190.30	0.86%
7830	Water & Sewer	\$	427.00	0.34%	\$	451.18	0.30%		583.00	0.42%
7840	Firewood	\$	500.00	0.40%	\$	750.00	0.50%		750.00	0.54%
	Total Utilities	\$	5,365.59	4.28%	\$	5,637.84	3.75%	\$	5,400.07	3.92%
	Total Operating Expenses	\$	40,794.75	32.55%	\$	36,215.09	24.08%	\$	34,151.10	24.77%

	2024/5 Budget - Smokecraft	PER	IOD 1		PER	IOD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
	Other Income (Expenses)					•				
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%			0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(2,119.93)	-1.69%	\$	14,443.60	9.60%	\$	9,889.84	7.17%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(2,119.93)	-1.69%	\$	14,443.60	9.60%	\$	9,889.84	7.17%
	Facility Expenses									
8010	Rents	\$	12,420.14	9.91%	\$	12,730.64	8.46%	\$	12,420.14	9.01%
8015	Common Area Maintenance	\$	2,315.00	1.85%	\$	2,315.00	1.54%	\$	2,315.00	1.68%
8020	Property Insurance	\$	132.00	0.11%	\$	132.00	0.09%	\$	132.00	0.10%
8030	Property Taxes	\$	3,671.46	2.93%	\$	3,671.46	2.44%	\$	3,671.46	2.66%
	Total Facility Expenses	\$	18,538.60	14.79%	\$	18,849.10	12.53%	\$	18,538.60	13.44%
	Restaurant EBDIT	\$	(20,658.53)	-16.48%	\$	(4,405.50)	-2.93%	\$	(8,648.76)	-6.27%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1/27/2025 2/23/2025		PEF	2/26/2024 3/31/2024		PEI	2/24/2025 3/30/2025	
		24	l/25 Budget	% of Sales	2	23/24 Actual	% of Sales	2	24/25 Budget	% of Sales
- 400	Gross Sales	•	100 151 01	0.4.000/	_	110 011 75	0.4.400/	•	100 100 15	0.4.000/
5100	Food Sales	\$	128,451.94	84.68%		140,844.75	84.16%		160,480.45	84.62%
5180	NA Beverage	\$	2,001.74	1.32%		2,298.75	1.37%		2,619.23	1.38%
	Total Food Sales	\$	130,453.68	86.00%	Þ	143,143.50	85.54%	Þ	163,099.68	86.00%
5210	Liquor Sales	\$	13,819.86	9.11%	\$	12,876.00	7.69%	\$	16,395.99	8.65%
5220	Wine Sales	\$	3,071.49	2.02%		2,296.00	1.37%		2,923.67	1.54%
5230	Bottled Beer Sales	\$	1,738.12	1.15%		1,016.00	0.61%		1,293.75	0.68%
5240	Draft Beer Sales	\$	6,020.21	3.97%		8,014.00	4.79%		10,204.84	5.38%
	Total Beverage Sales	\$	24,649.68	16.25%	\$	24,202.00	14.46%	\$	30,818.25	16.25%
	Gross F&B Sales	\$	155,103.36	102.25%	\$	167,345.50	101.47%	\$	193,917.93	102.25%
	Deductions									
5110	Goodwill Comps	\$	834.30	0.55%	\$	724.55	0.44%	\$	1,043.08	0.55%
5120	Guest Recovery Comps	\$	455.07	0.30%		172.55	0.10%		568.95	0.30%
5131	50% Employee Discounts	\$	682.61	0.45%		641.96	0.39%		853.43	0.45%
5132	Manager Meal Discounts	\$	530.92	0.35%	\$	941.75	0.57%	\$	663.78	0.35%
5150	Discounts Marketing	\$	530.92	0.35%	\$	463.35	0.28%	\$	663.78	0.35%
5250	Goodwill Bar Comps	\$	379.23	0.25%	\$	340.90	0.21%	\$	474.13	0.25%
	Total Deductions	\$	3,413.03	2.25%	\$	3,285.06	1.99%	\$	4,267.14	2.25%
	Other Income and Evnence									
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	453.27	0.27%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PER	2/24/2025 3/30/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	853.29	0.52%	\$	-	0.00%
	·									
	Net Sales	\$	151,690.33	100.00%	\$	164,913.73	100.00%	\$	189,650.79	100.00%
	Food Costs									
6110	Meat Cost	\$	19,046.24	14.60%	\$	20,820.34	14.55%	\$	23,812.55	14.60%
6120	Poultry Cost	\$	3,391.80	2.60%	\$	3,836.83	2.68%	\$	4,240.59	2.60%
6130	Seafood Cost	\$	652.27	0.50%	\$	1,049.56	0.73%	\$	815.50	0.50%
6140	Dairy Cost	\$	5,218.15	4.00%	\$	5,522.16	3.86%	\$	6,523.99	4.00%
6150	Produce Cost	\$	4,174.52	3.20%	\$	4,226.19	2.95%	\$	5,219.19	3.20%
6160	Bakery Cost	\$	1,826.35	1.40%	\$	2,351.32	1.64%	\$	2,283.40	1.40%
6170	Grocery Cost	\$	8,088.13	6.20%	\$	9,638.43	6.73%	\$	10,112.18	6.20%
6180	NA Beverage	\$	652.27	0.50%	\$	704.15	0.49%	\$	815.50	0.50%
	Total Food Cost	\$	43,049.72	33.00%	\$	48,148.98	33.64%	\$	53,822.89	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,594.72	10.53%	\$	3,067.12	12.85%	\$	3,570.51	11.59%
6220	Wine Cost	\$	878.43	3.56%	\$	586.18	2.46%	\$	682.39	2.21%
6230	Bottled Beer Cost	\$	367.12	1.49%	\$	225.42	0.94%	\$	262.42	0.85%
6240	Draft Beer Cost	\$	1,089.66	4.42%	\$	1,415.95	5.93%	\$	1,648.34	5.35%
	Total Bev Cost	\$	4,929.94	20.00%	\$	5,294.67	22.19%	\$	6,163.65	20.00%
	Total F&B Costs	\$	47,979.65	31.63%	\$	53,443.65	32.41%	\$	59,986.54	31.63%
	Gross Profit	\$	103,710.68	68.37%	\$	111,470.08	67.59%	\$	129,664.24	68.37%
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	9.53%	\$	15,961.55	9.68%	\$	18,425.48	9.72%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PERI	OD 2 1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PEF	2/24/2025 3/30/2025	
6311	Direct Labor - FOH	\$	4,171.48	2.75%	\$	5,827.58	3.53%	\$	5,215.40	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	227.54	0.15%	\$	846.09	0.51%	\$	284.48	0.15%
6314	Direct Labor - BOH	\$	26,545.81	17.50%	\$	32,155.85	19.50%	\$	33,188.89	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	721.21	0.44%	\$	-	0.00%
	Total Labor	\$	45,406.37	29.93%	\$	55,512.28	33.66%	\$	57,114.24	30.12%
6510	Payroll Taxes	\$	5,688.39	3.75%	\$	6,477.64	3.93%	\$	7,111.90	3.75%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	200.00	0.13%	\$	300.00	0.18%	\$	200.00	0.11%
6550	Uniform Allowance	\$	-	0.00%	\$	(35.00)	-0.02%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	600.00	0.40%	\$	781.60	0.47%	\$	600.00	0.32%
6580	Workers Compensation	\$	510.00	0.34%	\$	445.08	0.27%	\$	510.00	0.27%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	300.00	0.25%	\$	360.00	0.22%	\$	300.00	0.25%
	Total Payroll Expenses	\$	7,298.39	4.81%	\$	8,329.32	5.05%	\$	8,721.90	4.60%
	Total Payroll Costs	\$	52,704.75	34.74%	\$	63,841.60	38.71%	\$	65,836.15	34.71%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,550.71	3.00%	\$	4,918.65	2.98%	\$	5,689.52	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.36%	\$	543.64	0.33%	\$	550.00	0.29%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	(87.56)	-0.05%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.20%	\$	358.24	0.22%	\$	300.00	0.16%
7010	Register Over/Short	\$	-	0.00%	\$	77.58	0.05%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	606.76	0.40%	\$	3,534.52	2.14%	\$	758.60	0.40%
7040	Cleaning Supplies	\$	303.38	0.20%	\$	309.60	0.19%	\$	379.30	0.20%

	2024/5 Budget - Smokecraft	PERI	OD 2		PER	IOD 3		PERI	OD 3	
	Start Date: 07/01/2024		1/27/2025			2/26/2024			2/24/2025	
	End Date: 06/29/2025		2/23/2025			3/31/2024			3/30/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	455.07	0.30%	\$	416.12	0.25%	\$	568.95	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,137.68	0.75%	\$	827.36	0.50%	\$	1,422.38	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,578.74	1.70%	\$	3,158.64	1.92%	\$	3,224.06	1.70%
7106	Catering Supplies	\$	606.76	0.40%	\$	527.47	0.32%	\$	758.60	0.40%
7110	Operating Supplies F&B	\$	1,516.90	1.00%	\$	2,347.25	1.42%	\$	2,465.46	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	1,500.00	0.91%	\$	-	0.00%
	Total Controllable Expenses	\$	12,606.00	8.31%	\$	18,431.51	11.18%	\$	16,116.89	8.50%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.99%	\$	583.51	0.35%	\$	1,500.00	0.79%
7195	Accounting Services	\$	2,500.00	1.65%	\$	2,507.98	1.52%	\$	2,500.00	1.32%
7220	Bank Charges & Fees	\$	15.00	0.01%	\$	311.23	0.19%	\$	15.00	0.01%
7230	Licenses & Permits	\$	600.00	0.40%	\$	716.28	0.43%	\$	600.00	0.32%
7250	Credit Card Commissions	\$	3,413.03	2.25%	\$	2,972.25	1.80%	\$	4,267.14	2.25%
7256	Employment Ads	\$	90.00	0.06%	\$	135.00	0.08%	\$	90.00	0.05%
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	46.95	0.03%	\$	50.00	0.03%
7285	Key Man/General Liability Insurance	\$	1,275.00	0.84%	\$	1,301.93	0.79%	\$	1,275.00	0.67%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
		Φ.	151.69	0.10%	\$	87.71	0.05%	\$	189.65	0.10%
7320	Office Supplies & Postage	\$	151.09	0.1070	Ψ		0.0070	т .		
7320 7350	Office Supplies & Postage Telephone/Internet/Cable	\$	650.00	0.43%		650.49	0.39%		650.00	0.34%
					\$			\$		
7350	Telephone/Internet/Cable	\$	650.00	0.43%	\$ \$	650.49	0.39%	\$ \$	650.00	0.34% 0.07% 0.00%

	2024/5 Budget - Smokecraft	PERI	OD 2		PER	IOD 3		PER	IOD 3	
	Start Date: 07/01/2024		1/27/2025			2/26/2024			2/24/2025	
	End Date: 06/29/2025		2/23/2025			3/31/2024			3/30/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	449.98	0.27%	\$	-	0.00%
7435	Advertising & Marketing	\$	500.00	0.33%				\$	500.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.33%	\$	449.98	0.27%	\$	500.00	0.26%
	Danaira 9 Maintanana									
7500	Repairs & Maintenance Repairs & Maintenance	\$	1,516.90	1.00%	\$	1,673.40	1.01%	\$	1,896.51	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		2,597.50	1.58%	-	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		1,471.68	0.89%	-	_	0.00%
7640	R&M - Electric	\$	-	0.00%		, -	0.00%	-	_	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,680.00	2.43%	\$	5,765.00	3.50%		3,680.00	1.94%
7710	MC-HVAC & Refrigeration	\$	625.00	0.41%	\$	1,675.00	1.02%	\$	2,821.50	1.49%
7720	MC-Other Equipment	\$	255.00	0.17%	\$	255.00	0.15%	\$	255.00	0.13%
7750	Pest Control	\$	85.00	0.06%	\$	85.00	0.05%	\$	85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,161.90	4.06%	\$	13,522.58	8.20%	\$	8,738.01	4.61%
	Utilities									
7810	Electricity	\$	3,033.81	2.00%	\$	2,791.12	1.69%	\$	2,844.76	1.50%
7820	Natural Gas	\$	1,061.83	0.70%		1,032.23	0.63%	-	1,137.90	0.60%
7830	Water & Sewer	\$	606.76	0.40%		690.00	0.42%	-	568.95	0.30%
7840	Firewood	\$	750.00	0.49%		946.92	0.57%		750.00	0.40%
1040	Total Utilities	\$	5,452.40	3.59%		5,460.27	3.31%		5,301.62	2.80%
			-,	2.22 /6	<u> </u>	-,	3.5.70	<u> </u>	-,-•	
	Total Operating Expenses	\$	35,090.03	23.13%	\$	47,304.12	28.68%	\$	41,918.31	22.10%
				_			_			_

	2024/5 Budget - Smokecraft	PERI	OD 2		PER	IOD 3		PER	IOD 3	
	Start Date: 07/01/2024		1/27/2025			2/26/2024			2/24/2025	
	End Date: 06/29/2025		2/23/2025			3/31/2024			3/30/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024					20 A			20 April 10	
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	15,915.90	10.49%	\$	324.36	0.20%	\$	21,909.79	11.55%
		Φ.		0.000/	_		0.000/	•		0.000/
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	15,915.90	10.49%	\$	324.36	0.20%	\$	21,909.79	11.55%
	Facility Expenses									
8010	Rents	\$	12,730.64	8.39%	\$	12,420.14	7.53%	\$	12,730.64	6.71%
8015	Common Area Maintenance	\$	2,315.00	1.53%	\$	2,315.00	1.40%	\$	2,315.00	1.22%
8020	Property Insurance	\$	132.00	0.09%	\$	132.00	0.08%	\$	132.00	0.07%
8030	Property Taxes	\$	3,671.46	2.42%	\$	3,671.46	2.23%	\$	3,671.46	1.94%
	Total Facility Expenses	\$	18,849.10	12.43%	\$	18,538.60	11.24%	\$	18,849.10	9.94%
	Restaurant EBDIT	\$	(2,933.20)	-1.93%	\$	(18,214.24)	-11.04%	\$	3,060.69	1.61%
			-			-				

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	4/1/2024 4/28/2024		PER	3/31/2025 4/27/2025		PER	4/29/2024 5/26/2024	
	0	2	3/24 Actual	% of Sales	2	4/25 Budget	% of Sales	2	23/24 Actual	% of Sales
E400	Gross Sales		11E CEE EO	04.570/	Φ	101 171 06	0.4.460/	Φ	120 000 02	06.400/
5100 5180	Food Sales	\$	115,655.59	84.57%		131,174.26	84.46% 1.54%		139,888.93	86.42% 1.24%
5180	NA Beverage Total Food Sales	\$ \$	2,111.25 117,766.84	1.54% 86.11%		2,394.54 133,568.80	86.00%		2,014.24 141,903.17	87.66%
	Total Food Sales	*	117,700.04	00.11%	Ф	133,566.60	00.00%	Ф	141,903.17	07.00%
5210	Liquor Sales	\$	10,211.00	7.47%	\$	13,569.50	8.74%	\$	10,911.00	6.74%
5220	Wine Sales	\$	1,775.98	1.30%		2,360.12	1.52%		2,382.01	1.47%
5230	Bottled Beer Sales	\$	769.75	0.56%	\$	1,022.93	0.66%	\$	557.25	0.34%
5240	Draft Beer Sales	\$	6,235.00	4.56%	\$	8,285.75	5.33%	\$	6,118.00	3.78%
	Total Beverage Sales	\$	18,991.73	13.89%	\$	25,238.29	16.25%	\$	19,968.26	12.34%
	Gross F&B Sales	\$	136,758.57	101.26%	\$	158,807.09	102.25%	\$	161,871.43	99.09%
	Gross F&B Sales Deductions	\$	136,758.57	101.26%	\$	158,807.09	102.25%	\$	161,871.43	99.09%
5110		\$	136,758.57 1,474.03	101.26% 1.09%		158,807.09 854.22	102.25% 0.55%		161,871.43 424.83	99.09% 0.26%
5110 5120	Deductions				\$	·		\$		
	Deductions Goodwill Comps	\$	1,474.03	1.09%	\$	854.22	0.55%	\$	424.83	0.26%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$	1,474.03 215.60	1.09% 0.16%	\$ \$ \$	854.22 465.94	0.55% 0.30%	\$ \$	424.83 471.25	0.26% 0.29%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$	1,474.03 215.60 503.20	1.09% 0.16% 0.37%	\$ \$ \$ \$ \$	854.22 465.94 698.91	0.55% 0.30% 0.45%	\$ \$ \$	424.83 471.25 606.56	0.26% 0.29% 0.37%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,474.03 215.60 503.20 500.90	1.09% 0.16% 0.37% 0.37%	\$ \$ \$ \$	854.22 465.94 698.91 543.59	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$	424.83 471.25 606.56 507.75	0.26% 0.29% 0.37% 0.31%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,474.03 215.60 503.20 500.90 102.75	1.09% 0.16% 0.37% 0.37% 0.08%	\$ \$ \$ \$ \$	854.22 465.94 698.91 543.59 543.59	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	424.83 471.25 606.56 507.75 536.80	0.26% 0.29% 0.37% 0.31% 0.33%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	1,474.03 215.60 503.20 500.90 102.75 193.00	1.09% 0.16% 0.37% 0.37% 0.08% 0.14%	\$ \$ \$ \$ \$	854.22 465.94 698.91 543.59 543.59 388.28	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	424.83 471.25 606.56 507.75 536.80 188.00	0.26% 0.29% 0.37% 0.31% 0.33% 0.12%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	1,474.03 215.60 503.20 500.90 102.75 193.00	1.09% 0.16% 0.37% 0.37% 0.08% 0.14%	\$ \$ \$ \$ \$ \$ \$ \$ \$	854.22 465.94 698.91 543.59 543.59 388.28	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	424.83 471.25 606.56 507.75 536.80 188.00	0.26% 0.29% 0.37% 0.31% 0.33% 0.12%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	4/1/2024 4/28/2024	PER	3/31/2025 4/27/2025		PER	4/29/2024 5/26/2024	
	Total Other Income and Expense	\$	1,285.31	0.95% \$	-	0.00%	\$	4,227.03	2.59%
	Net Sales	\$	135,054.40	100.00% \$	155,312.56	100.00%	\$	163,363.27	100.00%
	Food Costs								
6110	Meat Cost	\$	16,531.58	14.04% \$	19,501.05	14.60%	\$	19,794.09	13.95%
6120	Poultry Cost	\$	3,394.20	2.88% \$	3,472.79	2.60%	\$	3,475.10	2.45%
6130	Seafood Cost	\$	461.93	0.39% \$	667.84	0.50%	\$	635.67	0.45%
6140	Dairy Cost	\$	5,010.34	4.25% \$	5,342.75	4.00%	\$	5,493.32	3.87%
6150	Produce Cost	\$	3,740.16	3.18% \$	4,274.20	3.20%	\$	5,108.52	3.60%
6160	Bakery Cost	\$	1,793.38	1.52% \$	1,869.96	1.40%	\$	2,079.93	1.47%
6170	Grocery Cost	\$	7,721.13	6.56% \$	8,281.27	6.20%	\$	8,305.37	5.85%
6180	NA Beverage	\$	732.83	0.62% \$	667.84	0.50%	\$	598.61	0.42%
	Total Food Cost	\$	39,385.55	33.44% \$	44,077.70	33.00%	\$	45,490.61	32.06%
	Beverage Costs								
6210	Liquor Cost	\$	2,087.83	11.11% \$	2,641.74	10.47%	\$	2,131.84	10.78%
6220	Wine Cost	\$	374.07	1.99% \$	473.31	1.88%	\$	512.90	2.59%
6230	Bottled Beer Cost	\$	200.48	1.07% \$	253.67	1.01%	\$	180.34	0.91%
6240	Draft Beer Cost	\$	1,326.90	7.06% \$	1,678.93	6.65%	\$	1,236.15	6.25%
	Total Bev Cost	\$	3,989.28	21.22% \$	5,047.66	20.00%	\$	4,061.23	20.34%
	Total F&B Costs	\$	43,374.83	32.12% \$	49,125.36	31.63%	\$	49,551.84	30.33%
	Gross Profit	\$	91,679.57	67.88% \$	106,187.20	68.37%	\$	113,811.43	69.67%
	Payroll Costs								
6310	Management Salaries	\$	14,624.97	10.83% \$	14,740.38	9.49%	\$	11,922.89	7.30%

	2024/5 Budget - Smokecraft	PER	IOD 4		PEF	RIOD 4		PER	IOD 5	
	Start Date: 07/01/2024		4/1/2024			3/31/2025			4/29/2024	
	End Date: 06/29/2025		4/28/2024			4/27/2025			5/26/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	3,781.25	2.80%	\$	3,882.81	2.50%	\$	4,720.67	2.89%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	47.24	0.03%
6313	Training Labor	\$	456.72	0.34%	\$	232.97	0.15%	\$	639.36	0.39%
6314	Direct Labor - BOH	\$	23,535.74	17.43%	\$	26,403.14	17.00%	\$	28,578.07	17.49%
6315	Overtime Labor - BOH	\$	112.59	0.08%	\$	-	0.00%	\$	719.77	0.44%
	Total Labor	\$	42,511.27	31.48%	\$	45,259.30	29.14%	\$	46,628.00	28.54%
6510	Payroll Taxes	\$	4,764.06	3.53%	\$	5,824.22	3.75%	\$	5,491.68	3.36%
6530	Vacation Pay	\$	-,7000	0.00%		5,024.22	0.00%		-	0.00%
6540	Parking	\$	100.00	0.07%		200.00	0.13%		_	0.00%
6550	Uniform Allowance	\$	-	0.00%	-	-	0.00%		(70.00)	-0.04%
6560	Continuing Education	\$		0.00%	-		0.00%	-	-	0.00%
6570	Group Insurance	\$	390.80	0.29%		600.00	0.39%		781.60	0.48%
6580	Workers Compensation	\$	445.08	0.33%		510.00	0.33%		445.08	0.27%
6610	Other Benefits	\$	-	0.00%		-	0.00%		_	0.00%
6615	Payroll Processing Fees	\$	251.00	0.19%	\$	300.00	0.25%	\$	269.00	0.16%
	Total Payroll Expenses	\$	5,950.94	4.41%	\$	7,434.22	4.79%	\$	6,917.36	4.23%
	Total Payroll Costs	\$	48,462.21	35.88%	\$	52,693.52	33.93%	\$	53,545.36	32.78%
	rotal raylon cools	<u> </u>	.0,102.21	00.0070		02,000.02	20.0070	_		
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,003.48	3.70%	\$	4,659.38	3.00%	\$	5,470.30	3.35%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	428.10	0.32%	\$	550.00	0.35%	\$	543.64	0.33%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	150.00	0.11%	-	-	0.00%		-	0.00%
6790	Other Contracted Services	\$	300.00	0.22%		300.00	0.19%		300.00	0.18%
7010	Register Over/Short	\$	2,523.58	1.87%		=	0.00%		45.41	0.03%
7010	China/Glassware/Silverware	\$	668.10	0.49%	-	621.25	0.40%		64.31	0.04%
7040	Cleaning Supplies	\$	317.49	0.24%	\$	310.63	0.20%	\$	1,402.72	0.86%

	2024/5 Budget - Smokecraft	PERI	OD 4		PERI	OD 4		PER	IOD 5	
	Start Date: 07/01/2024		4/1/2024			3/31/2025			4/29/2024	
	End Date: 06/29/2025		4/28/2024			4/27/2025			5/26/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	146.08	0.11%	\$	465.94	0.30%	\$	59.81	0.04%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,217.28	0.90%	\$	1,164.84	0.75%	\$	914.28	0.56%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,438.30	1.81%	\$	2,640.31	1.70%	\$	3,313.48	2.03%
7106	Catering Supplies	\$	526.56	0.39%	\$	621.25	0.40%	\$	1,737.03	1.06%
7110	Operating Supplies F&B	\$	1,121.94	0.83%	\$	1,553.13	1.00%	\$	853.57	0.52%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,840.91	10.99%	\$	12,886.72	8.30%	\$	14,704.55	9.00%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,046.79	0.78%	\$	1,500.00	0.97%	\$	1,087.18	0.67%
7195	Accounting Services	\$	7,750.00	5.74%	\$	8,000.00	5.15%	\$	2,500.00	1.53%
7220	Bank Charges & Fees	\$	273.02	0.20%	\$	15.00	0.01%	\$	285.20	0.17%
7230	Licenses & Permits	\$	1,260.65	0.93%	\$	600.00	0.39%	\$	2,335.81	1.43%
7250	Credit Card Commissions	\$	3,805.36	2.82%		3,494.53	2.25%	\$	4,023.90	2.46%
7256	Employment Ads	\$	45.00	0.03%	\$	90.00	0.06%	\$	45.00	0.03%
7270	Dues & Subscriptions	\$	46.95	0.03%	\$	50.00	0.03%	\$	46.95	0.03%
7285	Key Man/General Liability Insurance	\$	1,119.59	0.83%		1,275.00	0.82%		937.25	0.57%
7290	Legal & Professional Services	\$	15,000.00	11.11%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	67.18	0.05%	\$	155.31	0.10%	\$	155.37	0.10%
7350	Telephone/Internet/Cable	\$	650.05	0.48%	\$	650.00	0.42%		617.73	0.38%
	•	\$	137.75	0.10%		125.00	0.08%		153.26	0.09%
7360	Travel			_						
	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$ \$ \$ \$ \$ \$ \$ \$	4/1/2024 4/28/2024 - 214.20 - 214.20	0.00% 0.00% 0.00% 0.16%	\$ \$ \$	3/31/2025 4/27/2025 - - 500.00 - 500.00	0.00% 0.00% 0.32% 0.00% 0.32%	\$ \$ \$	4/29/2024 5/26/2024 - 578.89 - 578.89	0.00% 0.35% 0.00% 0.00%
LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$ \$ \$ \$ \$	- 214.20 - 214.20	0.00% 0.00%	\$ \$ \$	- - 500.00	0.00% 0.32% 0.00%	\$ \$ \$	- 578.89 - -	0.35% 0.00% 0.00%
LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$ \$ \$ \$ \$	- 214.20 - 214.20	0.00% 0.00%	\$ \$ \$	- 500.00 -	0.00% 0.32% 0.00%	\$ \$ \$	578.89 - -	0.35% 0.00% 0.00%
Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$ \$ \$ \$ \$	- 214.20 - 214.20	0.00% 0.00%	\$ \$ \$	- 500.00 -	0.00% 0.32% 0.00%	\$ \$ \$	578.89 - -	0.35% 0.00% 0.00%
Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$ \$ \$ \$ \$	- 214.20 - 214.20	0.00% 0.00%	\$ \$ \$	- 500.00 -	0.00% 0.32% 0.00%	\$ \$ \$	578.89 - -	0.35% 0.00% 0.00%
Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$ \$	214.20	0.00%	\$	-	0.32% 0.00%	\$ \$	- -	0.00% 0.00%
Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$ \$	214.20		\$	-	0.00%	\$	- - 578.89	0.00%
Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$				500.00			- 578.89	
Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration	\$		0.16%	\$	500.00	0.32%	\$	578.89	0.35%
Repairs & Maintenance R&M HVAC & Refrigeration		20.65							
Repairs & Maintenance R&M HVAC & Refrigeration		20.65							
R&M HVAC & Refrigeration		29.65	0.02%	\$	1,553.13	1.00%	\$	220.00	0.13%
-	D D	1,012.74	0.75%	-	-	0.00%		1,580.07	0.97%
R&M - Plumbing	\$	41.27	0.03%	•	_	0.00%	-	-	0.00%
•		_			_			-	0.00%
R&M - Exterior/Structure		65.69			_			-	0.00%
		_		-	-			-	0.00%
•		4,375.00		-	3,680.00			-	0.00%
_		· <u>-</u>			625.00			1,250.00	0.77%
MC-Other Equipment		2,026.50	1.50%	\$	255.00	0.16%	\$	255.00	0.16%
Pest Control		107.39	0.08%	\$	85.00	0.05%	\$	85.00	0.05%
Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Repairs & Maintenance	\$	7,658.24	5.67%	\$	6,198.13	3.99%	\$	3,390.07	2.08%
Utilities									
	\$	2.438.67	1.81%	\$	2.329.69	1.50%	\$	2.234.62	1.37%
Natural Gas		799.62		-	931.88			841.68	0.52%
Water & Sewer				•	465.94				0.22%
		-		-				-	0.00%
Total Utilities	\$	3,711.29			4,477.50	2.88%		3,440.30	2.11%
Total Operating Expenses	•	57 626 99	A2 67º/	\$	40 017 20	25 770/	•	3// 301 /6	21.00%
	R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Utilities Electricity Natural Gas Water & Sewer Firewood	R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Utilities Electricity Natural Gas Water & Sewer Firewood Total Utilities \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	R&M - Exterior/Structure \$ 65.69 R&M - POS Systems - Cleaning Service \$ 4,375.00 MC-HVAC & Refrigeration - MC-Other Equipment \$ 2,026.50 Pest Control \$ 107.39 Carpet/Rug/Floor Cleaning - Total Repairs & Maintenance \$ 7,658.24 Utilities Electricity \$ 2,438.67 Natural Gas \$ 799.62 Water & Sewer \$ 473.00 Firewood - Total Utilities \$ 3,711.29	R&M - Exterior/Structure \$ 65.69 0.05% R&M - POS Systems \$ - 0.00% Cleaning Service \$ 4,375.00 3.24% MC-HVAC & Refrigeration \$ - 0.00% MC-Other Equipment \$ 2,026.50 1.50% Pest Control \$ 107.39 0.08% Carpet/Rug/Floor Cleaning \$ - 0.00% Total Repairs & Maintenance \$ 7,658.24 5.67% Utilities Electricity \$ 2,438.67 1.81% Natural Gas \$ 799.62 0.59% Water & Sewer \$ 473.00 0.35% Firewood \$ - 0.00% Total Utilities \$ 3,711.29 2.75%	R&M - Exterior/Structure \$ 65.69 0.05% \$ R&M - POS Systems \$ - 0.00% \$ Cleaning Service \$ 4,375.00 3.24% \$ MC-HVAC & Refrigeration \$ - 0.00% \$ MC-Other Equipment \$ 2,026.50 1.50% \$ Pest Control \$ 107.39 0.08% \$ Carpet/Rug/Floor Cleaning \$ - 0.00% \$ Total Repairs & Maintenance \$ 7,658.24 5.67% \$ Electricity \$ 2,438.67 1.81% \$ Natural Gas \$ 799.62 0.59% \$ Water & Sewer \$ 473.00 0.35% \$ Firewood \$ - 0.00% \$ Total Utilities \$ 3,711.29 2.75% \$	R&M - Exterior/Structure \$ 65.69 0.05% \$ - R&M - POS Systems \$ - 0.00% \$ - Cleaning Service \$ 4,375.00 3.24% \$ 3,680.00 MC-HVAC & Refrigeration \$ - 0.00% \$ 625.00 MC-Other Equipment \$ 2,026.50 1.50% \$ 255.00 Pest Control \$ 107.39 0.08% \$ 85.00 Carpet/Rug/Floor Cleaning \$ - 0.00% \$ - Total Repairs & Maintenance \$ 7,658.24 5.67% \$ 6,198.13 Utilities Electricity \$ 2,438.67 1.81% \$ 2,329.69 Natural Gas \$ 799.62 0.59% \$ 931.88 Water & Sewer \$ 473.00 0.35% \$ 465.94 Firewood \$ - 0.00% \$ 750.00 Total Utilities \$ 3,711.29 2.75% \$ 4,477.50	R&M - Exterior/Structure \$ 65.69 0.05% \$ - 0.00% R&M - POS Systems \$ - 0.00% \$ - 0.00% Cleaning Service \$ 4,375.00 3.24% \$ 3,680.00 2.37% MC-HVAC & Refrigeration \$ - 0.00% \$ 625.00 0.40% MC-Other Equipment \$ 2,026.50 1.50% \$ 255.00 0.16% Pest Control \$ 107.39 0.08% \$ 85.00 0.05% Carpet/Rug/Floor Cleaning \$ - 0.00% \$ - 0.00% Total Repairs & Maintenance \$ 7,658.24 5.67% \$ 6,198.13 3.99% Utilities Electricity \$ 2,438.67 1.81% \$ 2,329.69 1.50% Natural Gas \$ 799.62 0.59% \$ 931.88 0.60% Water & Sewer \$ 473.00 0.35% \$ 465.94 0.30% Firewood \$ - 0.00% \$ 750.00 0.48% Total Utilities \$ 3,711.29 2.75% \$ 4,477.50 2.88%	R&M - Exterior/Structure \$ 65.69 0.05% \$ - 0.00% \$ R&M - POS Systems \$ - 0.00% \$ - 0.00% \$ Cleaning Service \$ 4,375.00 3.24% \$ 3,680.00 2.37% \$ MC-HVAC & Refrigeration \$ - 0.00% \$ 625.00 0.40% \$ MC-Other Equipment \$ 2,026.50 1.50% \$ 255.00 0.16% \$ Pest Control \$ 107.39 0.08% \$ 85.00 0.05% \$ Carpet/Rug/Floor Cleaning \$ - 0.00% \$ - 0.00% \$ Total Repairs & Maintenance \$ 7,658.24 5.67% \$ 6,198.13 3.99% \$ Utilities Electricity \$ 2,438.67 1.81% \$ 2,329.69 1.50% \$ Natural Gas \$ 799.62 0.59% \$ 931.88 0.60% \$ Water & Sewer \$ 473.00 0.35% \$ 465.94 0.30% \$ Firewood \$ - 0.00% \$ 750.00 0.48% \$ Total Utilities \$ 3,711.29 2.75%	R&M - Exterior/Structure \$ 65.69 0.05% \$ - 0.00% \$ - R&M - POS Systems \$ - 0.00% \$ - 0.00% \$ - Cleaning Service \$ 4,375.00 3.24% \$ 3,680.00 2.37% \$ - MC-HVAC & Refrigeration \$ - 0.00% \$ 625.00 0.40% \$ 1,250.00 MC-Other Equipment \$ 2,026.50 1.50% \$ 255.00 0.16% \$ 255.00 Pest Control \$ 107.39 0.08% \$ 85.00 0.05% \$ 85.00 Carpet/Rug/Floor Cleaning \$ - 0.00% \$ - 0.00% \$ - Total Repairs & Maintenance \$ 7,658.24 5.67% \$ 6,198.13 3.99% \$ 3,390.07 Utilities Electricity \$ 2,438.67 1.81% \$ 2,329.69 1.50% \$ 2,234.62 Natural Gas \$ 799.62 0.59% \$ 931.88 0.60% \$ 841.68 Water & Sewer \$ 473.00 0.35% \$ 465.94 0.30% \$ 364.00 Firewood \$ - 0.00% 750.00 0.48% - T

	2024/5 Budget - Smokecraft	PER	IOD 4		PER	IOD 4		PER	IOD 5	
	Start Date: 07/01/2024		4/1/2024			3/31/2025			4/29/2024	
	End Date: 06/29/2025		4/28/2024			4/27/2025			5/26/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Refere Repus	\$	(14,409.62)	-10.67%	•	13,476.48	8.68%	•	25,964.61	15.89%
	Operating Income Before Bonus	1	(14,409.62)	-10.07 %	Ψ	13,476.46	0.00%	P	25,964.61	15.05%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(14,409.62)	-10.67%	\$	13,476.48	8.68%	\$	25,964.61	15.89%
	Facility Expenses									
8010	Rents	\$	28,412.47	21.04%	\$	12,730.64	8.20%	\$	12,420.14	7.60%
8015	Common Area Maintenance	\$	2,203.99	1.63%	\$	2,315.00	1.49%	\$	2,315.00	1.42%
8020	Property Insurance	\$	132.65	0.10%	\$	132.00	0.08%	\$	132.00	0.08%
8030	Property Taxes	\$	2,535.83	1.88%	\$	3,671.46	2.36%	\$	3,671.46	2.25%
	Total Facility Expenses	\$	33,284.94	24.65%	\$	18,849.10	12.14%	\$	18,538.60	11.35%
	Restaurant EBDIT	\$	(47,694.56)	-35.32%	\$	(5,372.62)	-3.46%	\$	7,426.01	4.55%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1OD 5 4/28/2025 5/25/2025		PER	5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
	Gross Sales	24	1/25 Budget	% of Sales	2	23/24 Actual	% of Sales	2	4/25 Budget	% of Sales
5100	Food Sales	\$	152,348.02	84.78%	\$	170,724.17	87.08%	\$	180,838.39	84.37%
5180	NA Beverage	\$	2,193.64	1.22%		3,297.88	1.68%		3,493.26	1.63%
0100	Total Food Sales	\$	154,541.65	86.00%		174,022.05	88.76%		184,331.65	86.00%
5210	Liquor Sales	\$	15,956.03	8.88%	¢	11,162.00	5.69%	Ф	17,649.07	8.23%
5210 5220	Wine Sales	φ \$	3,483.40	1.94%		2,301.00	1.17%		3,638.28	1.70%
5230	Bottled Beer Sales	Ψ \$	814.91	0.45%		741.00	0.38%		1,171.65	0.55%
5240	Draft Beer Sales	\$	8,946.84	4.98%		7,824.00	3.99%		12,371.11	5.77%
02-10	Total Beverage Sales	\$	29,201.18	16.25%		22,028.00	11.24%		34,830.11	16.25%
	Gross F&B Sales	\$	183,742.84	102.25%	\$	196,050.05	100.61%	\$	219,161.76	102.25%
	Deductions									
5110	Goodwill Comps	\$	988.35	0.55%	\$	709.60	0.36%	\$	1,178.87	0.55%
5120	Guest Recovery Comps	\$	539.10	0.30%	\$	385.35	0.20%	\$	643.02	0.30%
5131	50% Employee Discounts	\$	808.65	0.45%	\$	605.75	0.31%	\$	964.53	0.45%
5132	Manager Meal Discounts	\$	628.95	0.35%		671.85	0.34%	-	750.19	0.35%
5150	Discounts Marketing	\$	628.95	0.35%		259.90	0.13%		750.19	0.35%
5250	Goodwill Bar Comps	\$	449.25	0.25%	\$	174.00	0.09%	\$	535.85	0.25%
	Total Deductions	\$	4,043.24	2.50%	\$	2,806.45	1.44%	\$	4,822.63	2.50%
	Other Income and Expense									
5300	Other Income and Expense Sundry Sales	\$	-	0.00%	\$	585.00	0.30%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	4/28/2025 5/25/2025		PER	5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	1,610.15	0.83%	\$	-	0.00%
	Net Sales	\$	179,699.60	100.00%	\$	194,853.75	100.00%	\$	214,339.13	100.00%
	Food Costs									
6110	Meat Cost	\$	22,563.08	14.60%	\$	28,158.21	16.18%	\$	26,912.42	14.60%
6120	Poultry Cost	\$	4,018.08	2.60%	\$	4,090.57	2.35%	\$	4,792.62	2.60%
6130	Seafood Cost	\$	772.71	0.50%	\$	811.04	0.47%	\$	921.66	0.50%
6140	Dairy Cost	\$	6,181.67	4.00%	\$	6,660.79	3.83%	\$	7,373.27	4.00%
6150	Produce Cost	\$	4,945.33	3.20%	\$	4,580.83	2.63%	\$	5,898.61	3.20%
6160	Bakery Cost	\$	2,163.58	1.40%	\$	2,743.14	1.58%	\$	2,580.64	1.40%
6170	Grocery Cost	\$	9,581.58	6.20%	\$	9,591.52	5.51%	\$	11,428.56	6.20%
6180	NA Beverage	\$	772.71	0.50%	\$	911.86	0.52%	\$	921.66	0.50%
	Total Food Cost	\$	50,998.75	33.00%	\$	57,547.96	33.07%	\$	60,829.44	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,094.82	10.60%	\$	1,812.82	8.30%	\$	3,476.88	9.98%
6220	Wine Cost	\$	744.58	2.55%	\$	370.56	1.70%	\$	710.71	2.04%
6230	Bottled Beer Cost	\$	261.80	0.90%	\$	23.07	0.11%	\$	44.25	0.13%
6240	Draft Beer Cost	\$	1,794.54	6.15%	\$	1,454.50	6.66%	\$	2,789.64	8.01%
	Total Bev Cost	\$	5,895.74	20.00%	\$	3,660.95	16.62%	\$	7,021.48	20.00%
	Total F&B Costs	\$	56,894.49	31.66%	\$	61,208.91	31.41%	\$	67,850.93	31.66%
	Gross Profit	\$	122,805.11	68.34%	\$	133,644.84	68.59%	\$	146,488.20	68.34%
	Payroll Costs									
6310	Management Salaries	\$	14,740.38	8.20%	\$	17,548.07	9.01%	\$	18,425.48	8.60%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024	PERI	OD 5 4/28/2025		PER	IOD 6 5/27/2024	ĺ	PER	5/26/2025	
	End Date: 06/29/2025 LY Start: 07/03/2023		5/25/2025			6/30/2024			6/29/2025	
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	4,941.74	2.75%		6,117.97	3.14%		5,894.33	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		233.66	0.12%		-	0.00%
6313	Training Labor	\$	269.55	0.15%		1,208.16	0.62%		321.51	0.15%
6314	Direct Labor - BOH	\$	29,650.43	16.50%		31,073.12	15.95%		33,758.41	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	—	1,090.47	0.56%		-	0.00%
	Total Labor	\$	49,602.10	27.60%	\$	57,271.45	29.39%	\$	58,399.73	27.25%
6510	Payroll Taxes	\$	6,738.73	3.75%		6,521.65	3.35%		8,037.72	3.75%
6530	Vacation Pay	\$	-	0.00%		-	0.00%		-	0.00%
6540	Parking	\$	200.00	0.11%		400.00	0.21%		200.00	0.09%
6550	Uniform Allowance	\$	-	0.00%		(15.00)	-0.01%		-	0.00%
6560	Continuing Education	\$	-	0.00%		-	0.00%	•	-	0.00%
6570	Group Insurance	\$	600.00	0.33%	\$	390.80	0.20%	\$	600.00	0.28%
6580	Workers Compensation	\$	510.00	0.28%		445.08	0.23%		510.00	0.24%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	300.00	0.25%	\$	516.00	0.26%	\$	300.00	0.25%
	Total Payroll Expenses	\$	8,348.73	4.65%	\$	8,258.53	4.24%	\$	9,647.72	4.50%
	Total Payroll Costs	\$	57,950.84	32.25%	\$	65,529.98	33.63%	\$	68,047.44	31.75%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,390.99	3.00%	\$	9,383.90	4.82%	\$	6,430.17	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.31%	\$	543.64	0.28%	\$	550.00	0.26%
6740	Security	\$	-	0.00%	\$	(600.00)	-0.31%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	(150.00)	-0.08%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.17%	\$	300.00	0.15%	\$	300.00	0.14%
7010	Register Over/Short	\$	-	0.00%	\$	(63.47)	-0.03%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	179.70	0.10%	\$	420.23	0.22%		428.68	0.20%
7040	Cleaning Supplies	\$	359.40	0.20%	\$	1,026.40	0.53%	\$	428.68	0.20%

	2024/5 Budget - Smokecraft	PERI	OD 5		PER	OD 6		PERIOD 6	
	Start Date: 07/01/2024		4/28/2025			5/27/2024		5/26/20	<mark>25</mark>
	End Date: 06/29/2025		5/25/2025			6/30/2024		6/29/20	<mark>25</mark>
	LY Start: 07/03/2023								
	LY End: 06/30/2024								
7045	Dish Chemicals	\$	539.10	0.30%	\$	95.66	0.05%	\$ 643.0	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
7060	Linens	\$	1,347.75	0.75%	\$	1,353.02	0.69%	\$ 1,607.5	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
7105	To Go Supplies	\$	3,054.89	1.70%	\$	2,996.59	1.54%	\$ 3,000.7	75 1.40%
7106	Catering Supplies	\$	718.80	0.40%	\$	1,044.83	0.54%	\$ 857.3	0.40%
7110	Operating Supplies F&B	\$	1,797.00	1.00%	\$	1,853.66	0.95%	\$ 2,143.3	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
	Total Controllable Expenses	\$	14,237.62	7.92%	\$	18,204.46	9.34%	\$ 16,389.5	9 7.65%
	General & Administrative								
7190	Other Contracted Services-Admin	\$	1,500.00	0.83%	\$	1,353.99	0.69%	\$ 1,500.0	0.70%
7195	Accounting Services	\$	2,500.00	1.39%	\$	2,500.00	1.28%	\$ 2,500.0	0 1.179
7220	Bank Charges & Fees	\$	15.00	0.01%	\$	-	0.00%	\$ 15.0	0.01%
7230	Licenses & Permits	\$	600.00	0.33%	\$	995.65	0.51%	\$ 600.0	0.28%
7250	Credit Card Commissions	\$	4,043.24	2.25%	\$	3,893.56	2.00%	\$ 4,822.6	3 2.25%
7256	Employment Ads	\$	90.00	0.05%	\$	45.00	0.02%	\$ 90.0	0.04%
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	48.00	0.02%	\$ 50.0	0.02%
7285	Key Man/General Liability Insurance	\$	1,275.00	0.71%	\$	702.96	0.36%	\$ 1,275.0	0.59%
7290	Legal & Professional Services	\$	-	0.00%	\$	49.00	0.03%	\$ -	0.00%
7000	Office Supplies & Postage	\$	179.70	0.10%	\$	1,222.71	0.63%	\$ 214.3	0.10%
7320			650.00	0.36%	\$	697.47	0.36%	\$ 650.0	0.30%
7320 7350	Telephone/Internet/Cable	\$	030.00				_		
	Telephone/Internet/Cable Travel	\$	125.00	0.07%	\$	137.13	0.07%	\$ 125.0	0.06%
7350	·			0.07% 0.00%		137.13 -	0.07% 0.00%	•	0.06%

	2024/5 Budget - Smokecraft	PERI	OD 5		PER	IOD 6		PER	IOD 6	
	Start Date: 07/01/2024		4/28/2025			5/27/2024			5/26/2025	
	End Date: 06/29/2025		5/25/2025			6/30/2024			6/29/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	500.00	0.28%	\$	372.99	0.19%	\$	500.00	0.23%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.28%	\$	372.99	0.19%	\$	500.00	0.23%
7500	Repairs & Maintenance	Φ	4 707 00	4.000/	Φ.		0.000/	Φ	0.440.00	4.000/
7500 7600	Repairs & Maintenance	\$	1,797.00	1.00%		-	0.00%		2,143.39	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		1,134.55	0.58%	-	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		2,221.19	1.14%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650 7660	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		988.53	0.51%		-	0.00%
7695	Cleaning Service	\$	3,680.00	2.05%		3,680.00	1.89%		3,680.00	1.72%
7710	MC-HVAC & Refrigeration	\$	625.00	0.35%		2,286.00	1.17%		625.00	0.29%
7720	MC-Other Equipment	\$	255.00	0.14%		-	0.00%	-	255.00	0.12%
7750	Pest Control	\$	85.00	0.05%		(85.00)	-0.04%		85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	6,442.00	3.58%	\$	10,225.27	5.25%	\$	6,788.39	3.17%
	Utilities									
7810	Electricity	\$	2,336.09	1.30%	\$	1,907.01	0.98%	\$	2,143.39	1.00%
7820	Natural Gas	\$	1,078.20	0.60%		753.41	0.39%		1,071.70	0.50%
7830	Water & Sewer	\$	539.10	0.30%	\$	524.00	0.27%		643.02	0.30%
7840	Firewood	\$	750.00	0.42%		1,500.00	0.77%	\$	750.00	0.35%
	Total Utilities	\$	4,703.39	2.62%	\$	4,684.42	2.40%	\$	4,608.10	2.15%
	Total Operating Expenses		36,910.95	20.54%	\$	45,132.61	23.16%	<u>¢</u>	40,128.05	18.72%
	Total Operating Expenses	Ψ	30,310.33	20.54%	Ψ	45, 132.01	23.10%	Ψ	40,120.03	10.1270

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PERI	OD 5 4/28/2025 5/25/2025		PER	5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	27,943.32	15.55%	\$	22,982.25	11.79%	\$	38,312.70	17.87%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	27,943.32	15.55%	\$	22,982.25	11.79%	\$	38,312.70	17.87%
	Facility Expenses									
8010	Rents	\$	12,730.64	7.08%	\$	12,420.14	6.37%	\$	12,730.64	5.94%
8015	Common Area Maintenance	\$	2,315.00	1.29%	\$	2,315.00	1.19%	\$	2,315.00	1.08%
8020	Property Insurance	\$	132.00	0.07%	\$	132.00	0.07%	\$	132.00	0.06%
8030	Property Taxes	\$	3,671.46	2.04%	\$	3,671.46	1.88%	\$	3,671.46	1.71%
	Total Facility Expenses	\$	18,849.10	10.49%	\$	18,538.60	9.51%	\$	18,849.10	8.79%
	Restaurant EBDIT	\$	9,094.22	5.06%	\$	4,443.65	2.28%	\$	19,463.60	9.08%

2024/5 Budget - Smokecraft

Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024

			Т	ОТ	AL	
		23/24 Actual	% of Sales	2	24/25 Budget	% of Sales
	Gross Sales					
5100	Food Sales	\$ 1,601,205.99	86.95%	\$	1,725,541.97	85.10%
5180	NA Beverage	\$ 23,043.12	1.25%	\$	25,148.64	1.24%
	Total Food Sales	\$ 1,624,249.11	88.20%	\$	1,750,690.61	86.34%
5210	Liquor Sales	\$ 130,654.83	7.09%	\$	169,502.76	8.36%
5220	Wine Sales	\$ 26,730.47	1.45%	\$	34,631.43	1.71%
5230	Bottled Beer Sales	\$ 14,351.25	0.78%	\$	18,268.76	0.90%
5240	Draft Beer Sales	\$ 76,747.96	4.17%	\$	100,235.95	4.94%
	Total Beverage Sales	\$ 248,484.51	13.49%	\$	322,638.91	15.91%
	Gross F&B Sales	\$ 1,872,733.62	101.69%	\$	2,073,329.52	102.25%
	Deductions					
5110	Goodwill Comps	\$ 9,447.36	0.51%	\$	11,152.38	0.55%
5120	Guest Recovery Comps	\$ 4,705.60	0.26%	\$	6,083.12	0.30%
5131	50% Employee Discounts	\$ 8,206.67	0.45%	\$	9,124.68	0.45%
5132	Manager Meal Discounts	\$ 8,083.76	0.44%	\$	7,096.97	0.35%
5150	Discounts Marketing	\$ 11,008.92	0.60%	\$	7,096.97	0.35%
5250	Goodwill Bar Comps	\$ 6,472.75	0.35%	\$	5,069.27	0.25%
	Total Deductions	\$ 51,155.42	2.78%	\$	45,256.93	2.23%
	Other Income and Expense					
5300	Sundry Sales	\$ 4,546.76	0.25%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$ 12,237.67	0.66%	\$	-	0.00%

2024/5 Budget - Smokecraft

Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024

	Total Other Income and Expense	\$	16,784.43	0.91%	\$	-	0.00%
	Net Sales	\$	1,841,592.99	100.00%	\$	2,027,706.13	100.00%
	Food Costs						
6110	Meat Cost	\$	236,238.60	14.54%	\$	255,600.83	14.60%
6120	Poultry Cost	\$	42,343.70	2.61%	\$	45,517.96	2.60%
6130	Seafood Cost	\$	8,044.13	0.50%	\$	8,753.45	0.50%
6140	Dairy Cost	\$	65,361.06	4.02%	\$	70,027.62	4.00%
6150	Produce Cost	\$	51,084.24	3.15%	\$	56,022.10	3.20%
6160	Bakery Cost	\$	24,429.90	1.50%	\$	24,509.67	1.40%
6170	Grocery Cost	\$	106,259.01	6.54%	\$	108,542.82	6.20%
6180	NA Beverage	\$	8,111.57	0.50%	\$	8,753.45	0.50%
	Total Food Cost	\$	541,872.21	33.36%	\$	577,727.90	33.00%
	Boycomago Conto						
6210	Beverage Costs	•	24,928.29	1.35%	\$	22 240 07	1.64%
	Liquor Cost Wine Cost	\$ \$	•	0.31%		33,248.97	0.38%
6220			5,747.81			7,658.42	
6230	Bottled Beer Cost	\$	3,230.74	0.18%		4,269.20	0.21%
6240	Draft Beer Cost	\$	14,238.61	0.77%	_	19,462.17	0.96%
	Total Bev Cost	\$	48,145.45	19.38%	\$	64,638.75	20.03%
	Total F&B Costs	\$	590,017.66	32.04%	\$	642,366.65	31.68%
	Gross Profit	\$	1,251,575.33	67.96%	\$	1,385,339.47	68.32%
	O1033 I TOIR	├	1,201,010.00	01.30/0	Ψ	1,000,009.47	00.32 /0
	Payroll Costs						
6310	Management Salaries	\$	196,248.98	10.66%	\$	189,254.80	9.33%

	2024/5 Budget - Smokecraft					
	Start Date: 07/01/2024					
	End Date: 06/29/2025					
	LY Start: 07/03/2023					
	LY End: 06/30/2024	_				
6311	Direct Labor - FOH	\$	56,507.63	3.07%	\$ 54,840.62	2.70%
6312	Overtime Labor - FOH	\$	296.43	0.02%	\$ -	0.00%
6313	Training Labor	\$	5,228.46	0.28%	\$ 3,570.16	0.18%
6314	Direct Labor - BOH	\$	344,302.98	18.70%	\$ 345,286.76	17.03%
6315	Overtime Labor - BOH	\$	5,755.11	0.31%	\$ -	0.00%
	Total Labor	\$	608,339.59	33.03%	\$ 592,952.33	29.24%
		1.				
6510	Payroll Taxes	\$	68,783.91	3.74%	76,114.49	3.75%
6530	Vacation Pay	\$	6,000.32	0.33%	-	0.00%
6540	Parking	\$	3,500.00	0.19%	2,400.00	0.12%
6550	Uniform Allowance	\$	(285.00)	-0.02%	-	0.00%
6560	Continuing Education	\$	-	0.00%	-	0.00%
6570	Group Insurance	\$	5,462.72	0.30%	7,200.00	0.36%
6580	Workers Compensation	\$	5,726.70	0.31%	6,120.00	0.30%
6610	Other Benefits	\$	-	0.00%	110.00	0.01%
6615	Payroll Processing Fees	\$	3,708.00	0.20%	3,600.00	0.18%
	Total Payroll Expenses	\$	92,896.65	5.04%	\$ 95,544.49	4.71%
	Total Payroll Costs	\$	701,236.24	38.08%	\$ 688,496.82	33.95%
	Controllable Expenses					
6500	3rd Party Delivery Expense	\$	54,366.14	2.95%	58,545.11	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	6,366.54	0.35%	6,600.00	0.33%
6740	Security	\$	(300.00)	-0.02%	600.00	0.03%
6750	Trash Removal	\$	(266.63)	-0.01%	-	0.00%
6790	Other Contracted Services	\$	3,658.24	0.20%	3,600.00	0.18%
7010	Register Over/Short	\$	2,649.08	0.14%	-	0.00%
7010	China/Glassware/Silverware	\$	7,276.98	0.40%	\$ 5,462.86	0.27%
7040	Cleaning Supplies	\$	5,432.58	0.29%	\$ 4,240.54	0.21%

	2024/5 Budget - Smokecraft						
	Start Date: 07/01/2024						
	End Date: 06/29/2025						
	LY Start: 07/03/2023						
	LY End: 06/30/2024						
7045	Dish Chemicals	\$	4,806.58	0.26%		5,917.61	0.29%
7050	Decorations	\$	529.48	0.03%		-	0.00%
7060	Linens	\$	12,788.32	0.69%		14,699.12	0.72%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	124.20	0.01%		-	0.00%
7105	To Go Supplies	\$	30,909.66	1.68%	\$	30,950.98	1.53%
7106	Catering Supplies	\$	9,426.07	0.51%		14,065.33	0.69%
7110	Operating Supplies F&B	\$	22,786.50	1.24%	\$	23,665.46	1.17%
7120	Uniforms	\$	1,252.30	0.07%	\$	-	0.00%
7470	Live Entertainment	\$	9,900.00	0.54%	\$	1,000.00	0.05%
	Total Controllable Expenses	\$	171,706.04	9.32%	\$	169,347.01	8.35%
	General & Administrative						
7190	Other Contracted Services-Admin	\$	17,110.32	0.93%	\$	18,000.00	0.89%
7195	Accounting Services	\$	35,257.98	1.91%		35,500.00	1.75%
7220	Bank Charges & Fees	\$	3,027.14	0.16%		775.00	0.04%
7230	Licenses & Permits	\$	10,316.04	0.56%		7,200.00	0.36%
7250	Credit Card Commissions	\$	44,055.05	2.39%		45,623.39	2.25%
7256	Employment Ads	\$	495.00	0.03%		1,080.00	0.05%
7270	Dues & Subscriptions	\$	1,138.43	0.06%		600.00	0.03%
7285	Key Man/General Liability Insurance	\$	18,586.02	1.01%		15,300.00	0.75%
7290	Legal & Professional Services	\$	35,834.09	1.95%		-	0.00%
7320	Office Supplies & Postage	\$	2,350.10	0.13%		2,027.71	0.10%
	Telephone/Internet/Cable	\$	7,487.38	0.41%		7,800.00	0.38%
7350			2,095.17	0.11%	\$	1,500.00	0.070/
7350 7360	Travel	\$	2,093.17	0.11/0	Ψ	1,500.00	0.07%
	Travel Meals & Entertainment	\$ \$	174.92	0.11%		1,300.00	0.07% 0.00%

	Total Operating Expenses	\$	534,422.01	29.02%	\$ 454,314.96	22.41%
	Total Utilities	\$	52,612.39	2.86%	\$ 57,755.30	2.85%
7840	Firewood	\$	6,800.22	0.37%	\$ 9,000.00	0.44%
7830	Water & Sewer	\$	5,993.00	0.33%	6,488.17	0.32%
7820	Natural Gas	\$	11,309.58	0.61%	12,550.62	0.62%
7810	Electricity	\$	28,509.59	1.55%	29,716.50	1.47%
	Utilities					
	Total Repairs & Maintenance	\$	94,856.02	5.15%	\$ 83,806.56	4.13%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$ -	0.00%
7750	Pest Control	\$	872.39	0.05%	\$ 1,020.00	0.05%
7720	MC-Other Equipment	\$	4,066.50	0.22%	\$ 3,060.00	0.15%
7710	MC-HVAC & Refrigeration	\$	15,751.50	0.86%	\$ 15,289.50	0.75%
7695	Cleaning Service	\$	48,800.86	2.65%	\$ 44,160.00	2.18%
7660	R&M - POS Systems	\$	988.53	0.05%	-	0.00%
7650	R&M - Exterior/Structure	\$	65.69	0.00%	-	0.00%
7640	R&M - Electric	\$	1,518.81	0.08%	-	0.00%
7630	R&M - Plumbing	\$	5,996.34	0.33%	_	0.00%
7620	R&M HVAC & Refrigeration	\$	11,132.96	0.60%	,	0.00%
7500	Repairs & Maintenance	\$	5,662.44	0.31%	\$ 20,277.06	1.00%
	Repairs & Maintenance					
	Total Advertising & Promotion	\$	37,319.92	2.03%	\$ 8,000.00	0.39%
7460	Special Promotions	\$	-	0.00%	\$ -	0.00%
7435	Advertising & Marketing	\$	24,503.13	1.33%	\$ 8,000.00	0.39%
7430	Local Advertising & Promotion	\$	12,816.79	0.70%	\$ -	0.00%
7400	LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations	I \$	_	0.00%	\$ _	0.00%
	End Date: 06/29/2025					
	Start Date: 07/01/2024					

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024					
	Other Income (Expenses)	I				
5500	Door Revenue	\$	-	0.00%	\$ -	0.00%
5800	Commission Income	\$	-	0.00%	\$ -	0.00%
	Total Other Income	\$	-	0.00%	\$ -	0.00%
	Operating Income Before Bonus	\$	15,917.08	0.86%	\$ 242,527.69	11.96%
6455	Management Bonuses	\$	163.34	0.01%	\$ -	0.00%
	Restaurant Operating Income	\$	15,753.74	0.86%	\$ 242,527.69	11.96%
	Facility Expenses					
8010	Rents	\$	165,034.01	8.96%	\$ 152,767.68	7.53%
8015	Common Area Maintenance	\$	29,038.99	1.58%	\$ 27,780.00	1.37%
8020	Property Insurance	\$	1,394.65	0.08%	\$ 1,584.00	0.08%
8030	Property Taxes	\$	42,069.49	2.28%	\$ 44,057.52	2.17%
	Total Facility Expenses	\$	237,537.14	12.90%	\$ 226,189.20	11.15%
	Restaurant EBDIT	\$	(221,783.40)	-12.04%	\$ 16,338.49	0.81%
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	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	6/30/2025 7/27/2025		PEF	7/28/2025 8/24/2025		PEF	8/25/2025 9/28/2025	
	Gross Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales
5100	Food Sales	\$	134,764.23	84.98%	\$	160,124.71	88.89%	¢	164,239.80	84.50%
5180	NA Beverage	φ \$	1,610.04	1.02%		2,003.48	1.11%		2,913.89	1.50%
3100	Total Food Sales	\$	136,374.27	86.00%		162,128.18	90.00%		167,153.69	86.00%
	10.00.1.000.000	Ψ	100,01-1.27	00.0070	ľ	102,120110	00.0070	*	101,100.00	00.0070
5210	Liquor Sales	\$	12,891.90	8.13%	\$	11,880.17	6.59%	\$	15,122.29	7.78%
5220	Wine Sales	\$	2,907.75	1.83%		2,362.93	1.31%		3,630.51	1.87%
5230	Bottled Beer Sales	\$	1,691.72	1.07%	\$	1,679.99	0.93%	\$	2,787.39	1.43%
5240	Draft Beer Sales	\$	8,277.03	5.22%	\$	6,594.71	3.66%	\$	10,529.99	5.42%
	Total Beverage Sales	\$	25,768.39	16.25%	\$	22,517.80	12.50%	\$	32,070.18	16.50%
	Gross F&B Sales		162,142.66	102.25%	\$	184,645.99	102.50%	\$	199,223.88	102.50%
	Deductions									
5110	Goodwill Comps	\$	872.16	0.55%	\$	990.78	0.55%	\$	1,360.55	0.70%
5120	Guest Recovery Comps	\$	475.72	0.30%	\$	540.43	0.30%	\$	777.46	0.40%
5131	50% Employee Discounts	\$	713.59	0.45%		810.64	0.45%	\$	777.46	0.40%
5132	Manager Meal Discounts	\$	555.01	0.35%		630.50	0.35%		777.46	0.40%
5150	Discounts Marketing	\$	555.01	0.35%		630.50	0.35%		680.28	0.35%
5250	Goodwill Bar Comps	\$	396.44	0.25%	\$	450.36	0.25%	\$	485.91	0.25%
	Total Deductions	\$	3,567.93	2.25%	\$	4,053.20	2.25%	\$	4,859.12	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	6/30/2025 7/27/2025		PER	7/28/2025 8/24/2025		PER	8/25/2025 9/28/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	158,574.73	100.00%	\$	180,142.43	100.25%	\$	194,364.76	100.00%
	Food Costs									
6110	Meat Cost	\$	19,910.64	14.60%	\$	23,670.71	14.60%	\$	24,404.44	14.60%
6120	Poultry Cost	\$	3,545.73	2.60%	\$	4,215.33	2.60%	\$	4,346.00	2.60%
6130	Seafood Cost	\$	681.87	0.50%	\$	810.64	0.50%	\$	835.77	0.50%
6140	Dairy Cost	\$	5,454.97	4.00%	\$	6,485.13	4.00%	\$	6,686.15	4.00%
6150	Produce Cost	\$	4,363.98	3.20%	\$	5,188.10	3.20%	\$	5,348.92	3.20%
6160	Bakery Cost	\$	1,909.24	1.40%	\$	2,269.79	1.40%	\$	2,340.15	1.40%
6170	Grocery Cost	\$	8,455.20	6.20%	\$	10,051.95	6.20%	\$	10,363.53	6.20%
6180	NA Beverage	\$	681.87	0.50%	\$	810.64	0.50%	\$	835.77	0.50%
	Total Food Cost	\$	45,003.51	33.00%	\$	53,502.30	33.00%	\$	55,160.72	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,596.37	10.08%	\$	2,270.80	10.08%	\$	2,817.99	8.79%
6220	Wine Cost	\$	722.98	2.81%	\$	479.86	2.13%	\$	1,325.75	4.13%
6230	Bottled Beer Cost	\$	461.09	1.79%	\$	367.43	1.63%	\$	718.19	2.24%
6240	Draft Beer Cost	\$	1,373.24	5.33%	\$	1,385.47	6.15%	\$	1,552.11	4.84%
	Total Bev Cost	\$	5,153.68	20.00%	\$	4,503.56	20.00%	\$	6,414.04	20.00%
	Total F&B Costs	\$	50,157.19	31.63%	\$	58,005.86	32.20%	\$	61,574.76	31.68%
	Gross Profit	\$	108,417.54	68.37%	\$	122,136.57	67.80%	\$	132,790.00	68.32%
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.58%	\$	15,184.62	8.43%	\$	18,980.77	9.77%

	2025/6 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 06/30/2025		6/30/2025			7/28/2025			8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
6311	Direct Labor - FOH	\$	5,550.12	3.50%	\$	3,602.85	2.00%	\$	5,345.03	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	792.87	0.50%	\$	270.21	0.15%	\$	291.55	0.15%
6314	Direct Labor - BOH	\$	29,336.33	18.50%	\$	29,723.50	16.50%	\$	34,013.83	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	50,863.93	32.08%	\$	48,781.18	27.08%	\$	58,631.18	30.17%
6540	Dovroll Toyon	¢	6,025.84	3.80%	_c	6,845.41	3.80%	¢.	7,385.86	3.80%
6510 6530	Payroll Taxes Vacation Pay	\$ \$	0,025.64	0.00%		0,045.41	0.00%		7,303.00	0.00%
6540	Parking	\$	206.00	0.00%		206.00	0.00%		206.00	0.00%
6550	Uniform Allowance	\$	200.00	0.13%		200.00	0.11%	-	200.00	0.11%
6560	Continuing Education	\$	<u>-</u>	0.00%			0.00%			0.00%
6570	Group Insurance	\$	618.00	0.39%		618.00	0.34%		618.00	0.32%
6580	Workers Compensation	\$	525.30	0.33%		525.30	0.29%	-	525.30	0.32 %
6610	Other Benefits	\$	56.65	0.04%		56.65	0.03%		-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%		309.00	0.25%		309.00	0.25%
0010	Total Payroll Expenses	\$	7,740.79	4.88%		8,560.36	4.75%		9,044.16	4.65%
		<u> </u>	.,		Ť			_		
	Total Payroll Costs	\$	58,604.72	36.96%	\$	57,341.54	31.83%	\$	67,675.34	34.82%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,757.24	3.00%	\$	5,404.27	3.00%	\$	5,733.76	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.36%		566.50	0.31%		566.50	0.29%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	_	0.00%		-	0.00%	-	_	0.00%
6790	Other Contracted Services	\$	309.00	0.19%		309.00	0.17%		309.00	0.16%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	634.30	0.40%		360.28	0.20%		388.73	0.20%
7040	Cleaning Supplies	\$	317.15	0.20%	\$	360.28	0.20%	\$	583.09	0.30%

	2025/6 Budget - Smokecraft	PERI	OD 7		PERI	OD 8		PER	IOD 9	
	Start Date: 06/30/2025		6/30/2025			7/28/2025			8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	475.72	0.30%	\$	540.43	0.30%	\$	485.91	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,189.31	0.75%	\$	990.78	0.55%	\$	1,360.55	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,695.77	1.70%	\$	2,161.71	1.20%	\$	2,721.11	1.40%
7106	Catering Supplies	\$	634.30	0.40%	\$	3,062.42	1.70%	\$	971.82	0.50%
7110	Operating Supplies F&B	\$	2,220.05	1.40%	\$	2,521.99	1.40%	\$	1,943.65	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,799.34	8.70%	\$	16,277.68	9.04%	\$	15,064.13	7.75%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.97%	\$	1,545.00	0.86%	\$	1,545.00	0.79%
7195	Accounting Services	\$	2,575.00	1.62%	\$	2,575.00	1.43%	\$	2,575.00	1.32%
7220	Bank Charges & Fees	\$	103.00	0.06%	\$	103.00	0.06%	\$	103.00	0.05%
7230	Licenses & Permits	\$	618.00	0.39%	\$	618.00	0.34%	\$	618.00	0.32%
7250	Credit Card Commissions	\$	3,567.93	2.25%	\$	4,053.20	2.25%	\$	4,373.21	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.05%	\$	92.70	0.05%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.03%	\$	51.50	0.03%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.83%	\$	1,313.25	0.73%	\$	1,313.25	0.68%
7000	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7290					Φ	180.14	0.10%	¢	194.36	0.10%
7290 7320	Office Supplies & Postage	\$	158.57	0.10%	Ф	100.14	0.1070	Ψ	194.30	0.107
	_	\$ \$	158.57 669.50	0.10% 0.42%		669.50	0.10%		669.50	
7320	Office Supplies & Postage				\$			\$		0.34%
7320 7350	Office Supplies & Postage Telephone/Internet/Cable	\$	669.50	0.42%	\$ \$	669.50	0.37%	\$ \$	669.50	0.34% 0.07% 0.00%

	2025/6 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 06/30/2025		6/30/2025			7/28/2025			8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.26%
	Repairs & Maintenance	•	4 505 55	4.000/	 	4 004 40	4.000/	_	4 0 40 05	4.000/
7500	Repairs & Maintenance	\$	1,585.75	1.00%		1,801.42	1.00%		1,943.65	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	l '	-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,790.40	2.39%		3,790.40	2.10%		3,790.40	1.95%
7710	MC-HVAC & Refrigeration	\$	2,468.40	1.56%		643.75	0.36%		1,081.50	0.56%
7720	MC-Other Equipment	\$	262.65	0.17%		262.65	0.15%		262.65	0.14%
7750	Pest Control	\$	87.55	0.06%		87.55	0.05%		87.55	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%		-	0.00%
	Total Repairs & Maintenance		8,194.74	5.17%	\$	6,585.77	3.66%	\$	7,165.75	3.69%
	Utilities									
7810	Electricity	\$	2,378.62	1.50%	\$	2,161.71	1.20%	\$	2,138.01	1.10%
7820	Natural Gas	\$	951.45	0.60%	\$	1,080.85	0.60%	\$	1,166.19	0.60%
7830	Water & Sewer	\$	475.72	0.30%	\$	540.43	0.30%	\$	680.28	0.35%
7840	Firewood	\$	772.50	0.49%	\$	772.50	0.43%	\$	772.50	0.40%
	Total Utilities	\$	4,578.29	2.89%	\$	4,555.49	2.53%	\$	4,756.98	2.45%
	Total Operating Expenses		37,910.58	23.91%	\$	39,263.99	21.80%	\$	39,166.12	20.15%
	Total Operating Expenses	Ψ	01,010.00	20.01/0	╫		£ 1.00 /0	╫	00,100.12	20.10/0

	2025/6 Budget - Smokecraft	PERI	OD 7		PERI	IOD 8		PER	IOD 9	
	Start Date: 06/30/2025		6/30/2025			7/28/2025			8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
	Other Income (Expenses)	,								
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%
					_			_		
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.27%	\$	13,112.56	7.28%	\$	13,112.56	6.75%
8015	Common Area Maintenance	\$	2,384.45	1.50%	\$	2,384.45	1.32%	\$	2,384.45	1.23%
8020	Property Insurance	\$	135.96	0.09%	\$	135.96	0.08%	\$	135.96	0.07%
8030	Property Taxes	\$	3,781.60	2.38%	\$	3,781.60	2.10%	\$	3,781.60	1.95%
	Total Facility Expenses	\$	19,414.57	12.24%	\$	19,414.57	10.78%	\$	19,414.57	9.99%
	Restaurant EBDIT	\$	(7,512.33)	-4.74%	\$	6,116.46	3.40%	\$	6,533.97	3.36%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	9/29/2025 10/26/2025		PEI	10/27/2025 11/23/2025		PEF	11/24/2025 12/28/2025	
		2	5/26 Budget	% of Sales	2	25/26 Budget	% of Sales	2	5/26 Budget	% of Sales
	Gross Sales	_								
5100	Food Sales	\$	130,026.74	84.89%		108,326.45	85.31%		189,488.51	85.11%
5180	NA Beverage	\$	1,696.74	1.11%		875.50	0.69%		1,981.10	0.89%
	Total Food Sales	\$	131,723.48	86.00%	\$	109,201.95	86.00%	\$	191,469.62	86.00%
5210	Liquor Sales	¢	12,577.05	8.21%	φ	10,961.14	8.63%	æ	20,582.32	9.24%
5210 5220	Wine Sales	\$ \$	2,588.58	1.69%		2,362.23	1.86%		3,228.28	1.45%
5230	Bottled Beer Sales	φ \$	1,495.06	0.98%		1,455.83	1.15%		2,346.71	1.45 %
5230 5240	Draft Beer Sales	\$	8,611.83	5.62%		6,172.34	4.86%		10,578.14	4.75%
3240	Total Beverage Sales	\$	25,272.53	16.50%	\$ \$	20,951.54	16.50%		36,735.45	16.50%
	Total Beverage Gales	Ψ	20,212.00	10.00 /0	Ψ	20,301.04	10.00 /0	Ψ_	00,700.40	10.00 /6
	Gross F&B Sales	\$	156,996.01	102.50%	\$	130,153.49	102.50%	\$	228,205.07	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,072.17	0.70%	\$	888.85	0.70%	\$	1,558.47	0.70%
5120	Guest Recovery Comps	\$	612.67	0.40%	\$	507.92	0.40%	\$	890.56	0.40%
5131	50% Employee Discounts	\$	612.67	0.40%	\$	507.92	0.40%	\$	890.56	0.40%
5132	Manager Meal Discounts	\$	612.67	0.40%	\$	507.92	0.40%	\$	890.56	0.40%
5150	Discounts Marketing	\$	536.08	0.35%	\$	444.43	0.35%	\$	779.24	0.35%
5250	Goodwill Bar Comps	\$	382.92	0.25%	\$	317.45	0.25%	\$	556.60	0.25%
	Total Deductions	\$	3,829.17	2.50%	\$	3,174.48	2.50%	\$	5,565.98	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	9/29/2025 10/26/2025		PER	10/27/2025 11/23/2025		PEF	11/24/2025 12/28/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	153,166.84	100.00%	\$	126,979.01	100.00%	\$	222,639.09	100.00%
	Food Costs									
6110	Meat Cost	\$	19,231.63	14.60%	\$	15,943.48	14.60%	\$	27,954.56	14.60%
6120	Poultry Cost	\$	3,424.81	2.60%	\$	2,839.25	2.60%	\$	4,978.21	2.60%
6130	Seafood Cost	\$	658.62	0.50%	\$	546.01	0.50%	\$	957.35	0.50%
6140	Dairy Cost	\$	5,268.94	4.00%	\$	4,368.08	4.00%	\$	7,658.78	4.00%
6150	Produce Cost	\$	4,215.15	3.20%	\$	3,494.46	3.20%	\$	6,127.03	3.20%
6160	Bakery Cost	\$	1,844.13	1.40%	\$	1,528.83	1.40%	\$	2,680.57	1.40%
6170	Grocery Cost	\$	8,166.86	6.20%	\$	6,770.52	6.20%	\$	11,871.12	6.20%
6180	NA Beverage	_\$	658.62	0.50%	\$	546.01	0.50%	\$	957.35	0.50%
	Total Food Cost	\$	43,468.75	33.00%	\$	36,036.64	33.00%	\$	63,184.97	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,047.95	12.06%	\$	1,863.92	8.90%	\$	3,078.69	8.38%
6220	Wine Cost	\$	114.14	0.45%	\$	651.93	3.11%	\$	466.03	1.27%
6230	Bottled Beer Cost	\$	246.85	0.98%	\$	429.50	2.05%	\$	931.07	2.53%
6240	Draft Beer Cost	\$	1,645.56	6.51%	\$	1,244.96	5.94%	\$	2,871.31	7.82%
	Total Bev Cost	\$	5,054.51	20.00%	\$	4,190.31	20.00%	\$	7,347.09	20.00%
	Total F&B Costs	\$	48,523.25	31.68%	\$	40,226.95	31.68%	\$	70,532.06	31.68%
	Gross Profit	\$	104,643.58	68.32%	\$	86,752.06	68.32%	\$	152,107.03	68.32%
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.91%	\$	15,184.62	11.96%	\$	18,980.77	8.53%

	2025/6 Budget - Smokecraft	PER	IOD 10		PER	10D 11		PER	RIOD 12	
	Start Date: 06/30/2025 End Date: 06/28/2026		9/29/2025 10/26/2025			10/27/2025 11/23/2025			11/24/2025 12/28/2025	
	LY Start: 07/01/2024		10/20/2023			11/23/2023			12/20/2025	
	LY End: 06/30/2025									
6311	Direct Labor - FOH	\$	4,212.09	2.75%	\$	4,444.27	3.50%	\$	5,009.38	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%		-	0.00%
6313	Training Labor	\$	229.75	0.15%	\$	190.47	0.15%	\$	333.96	0.15%
6314	Direct Labor - BOH	\$	26,804.20	17.50%	\$	23,491.12	18.50%	\$	34,509.06	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	46,430.65	30.31%	\$	43,310.47	34.11%	\$	58,833.16	26.43%
6510	Payroll Taxes	\$	5,820.34	3.80%		4,825.20	3.80%	\$	8,460.29	3.80%
6530	Vacation Pay	\$	-	0.00%		-	0.00%	\$	-	0.00%
6540	Parking	\$	206.00	0.13%		206.00	0.16%		206.00	0.09%
6550	Uniform Allowance	\$	-	0.00%		-	0.00%	-	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	618.00	0.40%	\$	618.00	0.49%	\$	618.00	0.28%
6580	Workers Compensation	\$	525.30	0.34%	\$	525.30	0.41%	\$	525.30	0.24%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%	\$	309.00	0.25%	\$	309.00	0.25%
	Total Payroll Expenses	\$	7,478.64	4.88%	\$	6,483.50	5.11%	\$	10,118.59	4.54%
	Total Payroll Costs		53,909.29	35.20%	\$	49,793.97	39.21%	\$	68,951.75	30.97%
	Total Layron Goots	Ψ	00,000.20	00.2070	╫	40,700.07	00.2170	<u> </u>	00,001.70	00.07 78
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,518.42	2.95%	\$	3,809.37	3.00%	\$	4,452.78	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.37%	\$	566.50	0.45%	\$	566.50	0.25%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	309.00	0.20%	\$	309.00	0.24%	\$	309.00	0.14%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	612.67	0.40%	\$	253.96	0.20%	\$	445.28	0.20%
7040	Cleaning Supplies	\$	306.33	0.20%	\$	253.96	0.20%	\$	445.28	0.20%

	2025/6 Budget - Smokecraft	PERI	OD 10		PERI	OD 11		PER	NOD 12	
	Start Date: 06/30/2025		9/29/2025			10/27/2025			11/24/2025	
	End Date: 06/28/2026		10/26/2025			11/23/2025			12/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	382.92	0.25%	\$	380.94	0.30%	\$	667.92	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,072.17	0.70%	\$	952.34	0.75%	\$	1,669.79	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	=	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,144.34	1.40%	\$	1,777.71	1.40%	\$	3,562.23	1.60%
7106	Catering Supplies	\$	765.83	0.50%	\$	507.92	0.40%	\$	4,452.78	2.00%
7110	Operating Supplies F&B	\$	1,914.59	1.25%	\$	1,777.71	1.40%	\$	2,782.99	1.25%
7120	Uniforms	\$	-	0.00%	\$	=	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	12,592.76	8.22%	\$	10,589.39	8.34%	\$	19,354.54	8.69%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	1.01%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
7195	Accounting Services	\$	2,575.00	1.68%	\$	2,575.00	2.03%	\$	2,575.00	1.16%
7220	Bank Charges & Fees	\$	103.00	0.07%	\$	103.00	0.08%	\$	103.00	0.05%
7230	Licenses & Permits	\$	618.00	0.40%	\$	618.00	0.49%	\$	618.00	0.28%
7250	Credit Card Commissions	\$	3,446.25	2.25%	\$	2,857.03	2.25%	\$	5,009.38	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.07%	\$	92.70	0.04%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.04%	\$	51.50	0.02%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.86%	\$	1,313.25	1.03%	\$	1,313.25	0.59%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Office Supplies & Postage	\$	153.17	0.10%	\$	126.98	0.10%	\$	222.64	0.10%
7320		c	669.50	0.44%	\$	669.50	0.53%	\$	669.50	0.30%
7320 7350	Telephone/Internet/Cable	\$	000.00							
	Telephone/Internet/Cable Travel	\$	128.75	0.08%	\$	128.75	0.10%	\$	128.75	0.06%
7350				0.08% 0.00%		128.75	0.10% 0.00%		128.75	0.06% 0.00%

	2025/6 Budget - Smokecraft	PERI	OD 10		PER	OD 11		PER	RIOD 12	
	Start Date: 06/30/2025		9/29/2025			10/27/2025			11/24/2025	
	End Date: 06/28/2026		10/26/2025			11/23/2025			12/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
	Danaira 9 Maintanana									
7500	Repairs & Maintenance Repairs & Maintenance	\$	1,531.67	1.00%	\$	1,269.79	1.00%	\$	1,558.47	0.70%
7620	R&M HVAC & Refrigeration	\$, -	0.00%		, -	0.00%		, -	0.00%
7630	R&M - Plumbing	\$	_	0.00%		-	0.00%		_	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.47%	\$	3,790.40	2.99%	\$	3,790.40	1.70%
7710	MC-HVAC & Refrigeration	\$	643.75	0.42%	\$	2,468.40	1.94%	\$	2,317.50	1.04%
7720	MC-Other Equipment	\$	262.65	0.17%	\$	262.65	0.21%	\$	262.65	0.12%
7750	Pest Control	\$	87.55	0.06%	\$	87.55	0.07%	\$	87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,316.02	4.12%	\$	7,878.79	6.20%	\$	8,016.57	3.60%
	Utilities									
7810	Electricity	\$	1,991.17	1.30%	\$	2,539.58	2.00%	\$	3,116.95	1.40%
7820	Natural Gas	\$	1,072.17	0.70%		1,142.81	0.90%		1,113.20	0.50%
7830	Water & Sewer	\$	612.67	0.40%		507.92	0.40%		556.60	0.25%
7840	Firewood	\$	772.50	0.50%		772.50	0.61%		772.50	0.35%
	Total Utilities	\$	4,448.50	2.90%	_	4,962.81	3.91%	\$	5,559.24	2.50%
	Total Operating Expenses		34,568.41	22.57%	\$	35,056.69	27.61%	\$	46,804.08	21.02%

	2025/6 Budget - Smokecraft	PERI	OD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/30/2025		9/29/2025			10/27/2025			11/24/2025	
	End Date: 06/28/2026		10/26/2025			11/23/2025			12/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
	Other Income (Expenses)		'							
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.56%	\$	13,112.56	10.33%	\$	13,112.56	5.89%
8015	Common Area Maintenance	\$	2,384.45	1.56%	\$	2,384.45	1.88%	\$	2,384.45	1.07%
8020	Property Insurance	\$	135.96	0.09%	\$	135.96	0.11%	\$	135.96	0.06%
8030	Property Taxes	\$	3,781.60	2.47%	\$	3,781.60	2.98%	\$	3,781.60	1.70%
	Total Facility Expenses	\$	19,414.57	12.68%	\$	19,414.57	15.29%	\$	19,414.57	8.72%
	Restaurant EBDIT	\$	(3,248.69)	-2.12%	\$	(17,513.18)	-13.79%	\$	16,936.63	7.61%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	12/29/2025 1/25/2026		PER	1/26/2026 2/22/2026		PER	2/23/2026 3/29/2026	
		25	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales
5 400	Gross Sales	Φ.	400 004 70	0.4.7.40/	 	404.050.00	04.000/	_	100 100 00	0.4.000/
5100	Food Sales	\$	133,801.72	84.74%		134,858.62	84.68%		168,486.96	84.62%
5180	NA Beverage	\$	1,986.62	1.26%		2,101.58	1.32%		2,749.90	1.38%
	Total Food Sales	\$	135,788.34	86.00%	🄊	136,960.19	86.00%	Þ	171,236.86	86.00%
5210	Liquor Sales	\$	14,042.66	8.89%	\$	14,732.36	9.25%	\$	17,478.83	8.78%
5220	Wine Sales	\$	3,306.47	2.09%		3,274.29	2.06%		3,116.76	1.57%
5230	Bottled Beer Sales	\$	1,560.72	0.99%		1,852.88	1.16%		1,379.19	0.69%
5240	Draft Beer Sales	\$	7,142.56	4.52%		6,417.71	4.03%		10,878.80	5.46%
	Total Beverage Sales	\$	26,052.41	16.50%	\$	26,277.25	16.50%	\$	32,853.58	16.50%
	Gross F&B Sales	\$	161,840.76	102.50%	S	163,237.44	102.50%	\$	204,090.45	102.50%
					Ė					
	Deductions				Ė					
5110	Deductions Goodwill Comps	\$	1,105.25	0.70%		1,114.79	0.70%	\$	1,393.79	0.70%
5110 5120		\$ \$	1,105.25 631.57	0.70% 0.40%	\$	1,114.79 637.02	0.70% 0.40%		1,393.79 796.45	0.70% 0.40%
	Goodwill Comps				\$	· ·		\$		
5120	Goodwill Comps Guest Recovery Comps	\$	631.57	0.40%	\$ \$	637.02	0.40%	\$ \$	796.45	0.40%
5120 5131	Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$	631.57 631.57	0.40% 0.40%	\$ \$ \$	637.02 637.02	0.40% 0.40%	\$ \$ \$	796.45 796.45	0.40% 0.40%
5120 5131 5132	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	631.57 631.57 631.57	0.40% 0.40% 0.40%	\$ \$ \$	637.02 637.02	0.40% 0.40% 0.40%	\$ \$ \$	796.45 796.45 796.45	0.40% 0.40% 0.40%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	631.57 631.57 631.57 552.63	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	637.02 637.02 637.02 557.40	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	796.45 796.45 796.45 696.89	0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	631.57 631.57 631.57 552.63 394.73	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	637.02 637.02 637.02 557.40 398.14	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	796.45 796.45 796.45 696.89 497.78	0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	631.57 631.57 631.57 552.63 394.73	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	637.02 637.02 637.02 557.40 398.14	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	796.45 796.45 796.45 696.89 497.78	0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	12/29/2025 1/25/2026		PER	1/26/2026 2/22/2026		PER	2/23/2026 3/29/2026	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	157,893.42	100.00%	\$	159,256.04	100.00%	\$	199,112.63	100.00%
	Food Costs									
6110	Meat Cost	\$	19,825.10	14.60%	\$	19,996.19	14.60%	\$	25,000.58	14.60%
6120	Poultry Cost	\$	3,530.50	2.60%	\$	3,560.97	2.60%	\$	4,452.16	2.60%
6130	Seafood Cost	\$	678.94	0.50%	\$	684.80	0.50%	\$	856.18	0.50%
6140	Dairy Cost	\$	5,431.53	4.00%	\$	5,478.41	4.00%	\$	6,849.47	4.00%
6150	Produce Cost	\$	4,345.23	3.20%	\$	4,382.73	3.20%	\$	5,479.58	3.20%
6160	Bakery Cost	\$	1,901.04	1.40%	\$	1,917.44	1.40%	\$	2,397.32	1.40%
6170	Grocery Cost	\$	8,418.88	6.20%	\$	8,491.53	6.20%	\$	10,616.69	6.20%
6180	NA Beverage	\$	678.94	0.50%	\$	684.80	0.50%	\$	856.18	0.50%
	Total Food Cost	\$	44,810.15	33.00%	\$	45,196.86	33.00%	\$	56,508.16	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,346.29	12.84%	\$	2,766.05	10.53%	\$	3,806.31	11.59%
6220	Wine Cost	\$	674.99	2.59%	\$	936.44	3.56%	\$	727.45	2.21%
6230	Bottled Beer Cost	\$	124.03	0.48%	\$	391.36	1.49%	\$	279.75	0.85%
6240	Draft Beer Cost	\$	1,065.18	4.09%	\$	1,161.61	4.42%	\$	1,757.20	5.35%
	Total Bev Cost	\$	5,210.48	20.00%	\$	5,255.45	20.00%	\$	6,570.72	20.00%
	Total F&B Costs	\$	50,020.64	31.68%	\$	50,452.31	31.68%	\$	63,078.88	31.68%
	Gross Profit	\$	107,872.79	68.32%	\$	108,803.73	68.32%	\$	136,033.75	68.32%
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.62%	\$	15,184.62	9.53%	\$	19,346.75	9.72%

	2025/6 Budget - Smokecraft	PERI	OD 1		PER	IOD 2		PER	IOD 3	
	Start Date: 06/30/2025		12/29/2025			1/26/2026			2/23/2026	
	End Date: 06/28/2026		1/25/2026			2/22/2026			3/29/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
6311	Direct Labor - FOH	\$	4,105.23	2.60%	\$	4,379.54	2.75%	\$	5,475.60	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	236.84	0.15%	\$	238.88	0.15%	\$	298.67	0.15%
6314	Direct Labor - BOH	\$	27,631.35	17.50%	\$	27,869.81	17.50%	\$	34,844.71	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	47,158.03	29.87%	\$	47,672.85	29.93%	\$	59,965.73	30.12%
6510	Payroll Taxes	\$	5,999.95	3.80%		6,051.73	3.80%		7,566.28	3.80%
6530	Vacation Pay	\$	-	0.00%		-	0.00%		-	0.00%
6540	Parking	\$	206.00	0.13%		206.00	0.13%		206.00	0.10%
6550	Uniform Allowance	\$	-	0.00%		-	0.00%		-	0.00%
6560	Continuing Education	\$	-	0.00%		-	0.00%		-	0.00%
6570	Group Insurance	\$	618.00	0.39%	-	618.00	0.39%	-	618.00	0.31%
6580	Workers Compensation	\$	525.30	0.33%		525.30	0.33%		525.30	0.26%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%	\$	309.00	0.25%	\$	309.00	0.25%
	Total Payroll Expenses	\$	7,658.25	4.85%	\$	7,710.03	4.84%	\$	9,224.58	4.63%
	Total Payroll Costs	\$	54,816.28	34.72%	\$	55,382.88	34.78%	\$	69,190.31	34.75%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,736.80	3.00%		4,777.68	3.00%		5,973.38	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.36%		566.50	0.36%		566.50	0.28%
6740	Security	\$	618.00	0.39%	-	-	0.00%	-	-	0.00%
6750	Trash Removal	\$	-	0.00%		-	0.00%		-	0.00%
6790	Other Contracted Services	\$	309.00	0.20%		309.00	0.19%		309.00	0.16%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	315.79	0.20%		637.02	0.40%		796.45	0.40%
7040	Cleaning Supplies	\$	315.79	0.20%	\$	318.51	0.20%	\$	398.23	0.20%

	2025/6 Budget - Smokecraft	PERI	OD 1		PERI	OD 2		PER	IOD 3	
	Start Date: 06/30/2025		12/29/2025			1/26/2026			2/23/2026	
	End Date: 06/28/2026		1/25/2026			2/22/2026			3/29/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	473.68	0.30%	\$	477.77	0.30%	\$	597.34	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,184.20	0.75%	\$	1,194.42	0.75%	\$	1,493.34	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,210.51	1.40%	\$	2,707.35	1.70%	\$	3,384.91	1.70%
7106	Catering Supplies	\$	631.57	0.40%	\$	637.02	0.40%	\$	796.45	0.40%
7110	Operating Supplies F&B	\$	1,736.83	1.10%	\$	1,592.56	1.00%	\$	2,588.46	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,098.67	8.30%	\$	13,217.84	8.30%	\$	16,904.07	8.49%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.98%	\$	1,545.00	0.97%	\$	1,545.00	0.78%
7195	Accounting Services	\$	2,575.00	1.63%	\$	2,575.00	1.62%	\$	2,575.00	1.29%
7220	Bank Charges & Fees	\$	103.00	0.07%	\$	15.45	0.01%	\$	15.45	0.01%
7230	Licenses & Permits	\$	618.00	0.39%	\$	618.00	0.39%	\$	618.00	0.31%
7250	Credit Card Commissions	\$	3,552.60	2.25%	\$	3,583.26	2.25%	\$	4,480.03	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.06%	\$	92.70	0.05%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.03%	\$	51.50	0.03%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.83%	\$	1,313.25	0.82%	\$	1,313.25	0.66%
	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7290					Φ	159.26	0.10%	\$	199.11	0.10%
7290 7320	Office Supplies & Postage	\$	157.89	0.10%	Ъ	100.20	0.1076	Ψ	199.11	0.107
	_	\$ \$	157.89 669.50	0.10% 0.42%		669.50	0.10%		669.50	
7320	Office Supplies & Postage				\$	_		\$		0.34%
7320 7350	Office Supplies & Postage Telephone/Internet/Cable	\$	669.50	0.42%	\$ \$	669.50	0.42%	\$ \$	669.50	0.34% 0.06% 0.00%

ate: 06/30/2025 te: 06/28/2026 t: 07/01/2024 t: 06/30/2025 Charitable Donations Advertising & Promotion sing & Marketing I Promotions Advertising & Promotion Repairs & Maintenance to & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$	12/29/2025 1/25/2026 - - 515.00 - 515.00 - - - - - -	0.00% 0.00% 0.33% 0.00% 0.33% 1.00% 0.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1/26/2026 2/22/2026 - - 515.00 - 515.00	0.00% 0.00% 0.32% 0.00% 0.32%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2/23/2026 3/29/2026 - - 515.00 - 515.00 1,991.13 - -	0.00% 0.00% 0.26% 0.00% 0.26% 1.00% 0.00% 0.00%
t: 07/01/2024 : 06/30/2025 Charitable Donations Advertising & Promotion sing & Marketing I Promotions Advertising & Promotion Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$	515.00 - 515.00	0.00% 0.33% 0.00% 0.33% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,592.56 -	0.00% 0.32% 0.00% 0.32% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,991.13 -	0.00% 0.26% 0.00% 0.26% 1.00% 0.00%
charitable Donations Advertising & Promotion sing & Marketing I Promotions Advertising & Promotion Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$	515.00 - 515.00	0.00% 0.33% 0.00% 0.33% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,592.56 -	0.00% 0.32% 0.00% 0.32% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,991.13 - -	0.00% 0.26% 0.00% 0.26% 1.00% 0.00%
Charitable Donations Advertising & Promotion sing & Marketing I Promotions Advertising & Promotion Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$	515.00 - 515.00	0.00% 0.33% 0.00% 0.33% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,592.56 -	0.00% 0.32% 0.00% 0.32% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,991.13 - -	0.00% 0.26% 0.00% 0.26% 1.00% 0.00%
Advertising & Promotion sing & Marketing I Promotions Advertising & Promotion Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$	515.00 - 515.00	0.00% 0.33% 0.00% 0.33% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,592.56 -	0.00% 0.32% 0.00% 0.32% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	515.00 - 515.00 1,991.13 - -	0.00% 0.26% 0.00% 0.26% 1.00% 0.00%
sing & Marketing I Promotions Advertising & Promotion Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$ \$	515.00	0.33% 0.00% 0.33% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$	- 515.00 1,592.56 - -	0.32% 0.00% 0.32% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$	- 515.00 1,991.13 - -	0.26% 0.00% 0.26% 1.00% 0.00% 0.00%
I Promotions Advertising & Promotion Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$	515.00	0.00% 0.33% 1.00% 0.00% 0.00% 0.00%	\$ \$ \$ \$ \$	- 515.00 1,592.56 - -	0.00% 0.32% 1.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$	- 515.00 1,991.13 - -	0.00% 0.26% 1.00% 0.00% 0.00%
Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$ \$		1.00% 0.00% 0.00% 0.00%	\$ \$ \$ \$	1,592.56	1.00% 0.00% 0.00% 0.00%	\$ \$ \$ \$ \$	1,991.13 - -	1.00% 0.00% 0.00%
Repairs & Maintenance s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$ \$		1.00% 0.00% 0.00% 0.00%	\$ \$ \$	1,592.56	1.00% 0.00% 0.00% 0.00%	\$ \$ \$	1,991.13 - -	1.00% 0.00% 0.00%
s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$	1,578.93 - - - -	0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00%
s & Maintenance IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$	1,578.93 - - - -	0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00%
IVAC & Refrigeration Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$		0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00%
Plumbing Electric Exterior/Structure POS Systems	\$ \$ \$	- - -	0.00% 0.00%	\$ \$	-	0.00% 0.00%	\$ \$	-	0.00%
Electric Exterior/Structure POS Systems	\$ \$	- -	0.00%	\$	-	0.00%	\$	-	
Exterior/Structure POS Systems	\$	-							
POS Systems		_			-	0.00%	\$	-	0.00%
•	Ψ	-	0.00%		_	0.00%		_	0.00%
ng Service	\$	3,790.40	2.40%		3,790.40	2.38%		3,790.40	1.90%
/AC & Refrigeration	\$	643.75	0.41%	\$	643.75	0.40%	\$	2,906.15	1.46%
her Equipment	\$	262.65	0.17%	\$	262.65	0.16%	\$	262.65	0.13%
ontrol	\$	87.55	0.06%	\$	87.55	0.05%	\$	87.55	0.04%
/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Repairs & Maintenance	\$	6,363.28	4.03%	\$	6,376.91	4.00%	\$	9,037.87	4.54%
Utilities									
city	\$	3,552.60	2.25%	\$	3,185.12	2.00%	\$	2,986.69	1.50%
l Gas	\$	1,105.25			1,114.79			1,194.68	0.60%
& Sewer	\$	473.68			637.02			597.34	0.30%
od	\$	772.50			772.50			772.50	0.39%
Jtilities	\$	5,904.04			5,709.44	3.59%	\$	5,551.20	2.79%
		26 600 40	23 24%	<u> </u>	36 570 86	22 06%	<u> </u>	43 696 44	21.95%
	Gas & Sewer od	Gas \$ & Sewer \$ od \$ Itilities \$	Gas \$ 1,105.25 & Sewer \$ 473.68 od \$ 772.50 Itilities \$ 5,904.04	Gas \$ 1,105.25 0.70% & Sewer \$ 473.68 0.30% od \$ 772.50 0.49% Jtilities \$ 5,904.04 3.74%	Gas \$ 1,105.25 0.70% \$ & Sewer \$ 473.68 0.30% \$ od \$ 772.50 0.49% \$ Jtilities \$ 5,904.04 3.74% \$	\$ 1,105.25	Gas \$ 1,105.25 0.70% \$ 1,114.79 0.70% & Sewer \$ 473.68 0.30% \$ 637.02 0.40% od \$ 772.50 0.49% \$ 772.50 0.49% Jtilities \$ 5,904.04 3.74% \$ 5,709.44 3.59%	Gas \$ 1,105.25 0.70% \$ 1,114.79 0.70% \$ & Sewer \$ 473.68 0.30% \$ 637.02 0.40% \$ od \$ 772.50 0.49% \$ 772.50 0.49% \$ Jtilities \$ 5,904.04 3.74% \$ 5,709.44 3.59% \$	Gas \$ 1,105.25 0.70% \$ 1,114.79 0.70% \$ 1,194.68 & Sewer \$ 473.68 0.30% \$ 637.02 0.40% \$ 597.34 od \$ 772.50 0.49% \$ 772.50 0.49% \$ 772.50 Jtilities \$ 5,904.04 3.74% \$ 5,709.44 3.59% \$ 5,551.20

	2025/6 Budget - Smokecraft	PERI	IOD 1		PERI	OD 2		PER	IOD 3	
	Start Date: 06/30/2025		12/29/2025			1/26/2026			2/23/2026	
	End Date: 06/28/2026		1/25/2026			2/22/2026			3/29/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	_\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.30%	\$	13,112.56	8.23%	\$	13,112.56	6.59%
8015	Common Area Maintenance	\$	2,384.45	1.51%	\$	2,384.45	1.50%	\$	2,384.45	1.20%
8020	Property Insurance	\$	135.96	0.09%	\$	135.96	0.09%	\$	135.96	0.07%
8030	Property Taxes	\$	3,781.60	2.40%	\$	3,781.60	2.37%	\$	3,781.60	1.90%
	Total Facility Expenses	\$	19,414.57	12.30%	\$	19,414.57	12.19%	\$	19,414.57	9.75%
	Restaurant EBDIT	\$	(3,046.25)	-1.93%	\$	(2,564.58)	-1.61%	\$	3,732.43	1.87%
			•			•			*	

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	3/30/2026 4/26/2026		PE	4/27/2026 5/24/2026		PEF	5/25/2026 6/28/2026	
	Overe Oake	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales
5100	Gross Sales Food Sales	ф	127 722 62	94.460/	φ	150 061 61	04 700/	φ.	100 070 02	94 270/
5100 5180	NA Beverage	\$	137,723.62 2,514.09	84.46% 1.54%		159,961.61 2,303.26	84.78% 1.22%		189,870.93 3,667.74	84.37% 1.63%
3100	Total Food Sales	\$ \$	2,514.09 140,237.72	86.00%		2,303.20 162,264.87	86.00%		193,538.67	86.00%
	Total I ood Sales	Ψ	140,237.72	00.00 /6	Ψ	102,204.07	00.00 /6	Ψ	193,330.07	30.00 /8
5210	Liquor Sales	\$	14,466.19	8.87%	\$	17,011.18	9.02%	\$	18,815.69	8.36%
5220	Wine Sales	\$	2,516.08	1.54%		3,713.76	1.97%		3,878.78	1.72%
5230	Bottled Beer Sales	\$	1,090.52	0.67%		868.80	0.46%		1,249.10	0.56%
5240	Draft Beer Sales	\$	8,833.29	5.42%	\$	9,538.48	5.06%	\$	13,188.85	5.86%
	Total Beverage Sales	\$	26,906.07	16.50%	\$	31,132.21	16.50%	\$	37,132.42	16.50%
	Gross F&B Sales	\$	167,143.79	102.50%	\$	193,397.09	102.50%	\$	230,671.09	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,141.47	0.70%	\$	1,320.76	0.70%	\$	1,575.31	0.70%
5120	Guest Recovery Comps	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%
5131	50% Employee Discounts	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%
5132	Manager Meal Discounts	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%
5150	Discounts Marketing	\$	570.73	0.35%	\$	660.38	0.35%	\$	787.66	0.35%
5250	Goodwill Bar Comps	\$	407.67	0.25%	\$	471.70	0.25%	\$	562.61	0.25%
	Total Deductions	\$	4,076.68	2.50%	\$	4,717.00	2.50%	\$	5,626.12	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	3/30/2026 4/26/2026		PER	4/27/2026 5/24/2026		PER	5/25/2026 6/28/2026	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	163,067.11	100.00%	\$	188,680.08	100.00%	\$	225,044.96	100.00%
	Food Costs									
6110	Meat Cost	\$	20,474.71	14.60%	\$	23,690.67	14.60%	\$	28,256.65	14.60%
6120	Poultry Cost	\$	3,646.18	2.60%	\$	4,218.89	2.60%	\$	5,032.01	2.60%
6130	Seafood Cost	\$	701.19	0.50%	\$	811.32	0.50%	\$	967.69	0.50%
6140	Dairy Cost	\$	5,609.51	4.00%	\$	6,490.59	4.00%	\$	7,741.55	4.00%
6150	Produce Cost	\$	4,487.61	3.20%	\$	5,192.48	3.20%	\$	6,193.24	3.20%
6160	Bakery Cost	\$	1,963.33	1.40%	\$	2,271.71	1.40%	\$	2,709.54	1.40%
6170	Grocery Cost	\$	8,694.74	6.20%	\$	10,060.42	6.20%	\$	11,999.40	6.20%
6180	NA Beverage	\$	701.19	0.50%	\$	811.32	0.50%	\$	967.69	0.50%
	Total Food Cost	\$	46,278.45	33.00%	\$	53,547.41	33.00%	\$	63,867.76	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,816.31	10.47%	\$	3,299.48	10.60%	\$	3,706.71	9.98%
6220	Wine Cost	\$	504.59	1.88%	\$	793.82	2.55%	\$	757.69	2.04%
6230	Bottled Beer Cost	\$	270.43	1.01%	\$	279.11	0.90%	\$	47.17	0.13%
6240	Draft Beer Cost	\$	1,789.88	6.65%	\$	1,913.21	6.15%	\$	2,974.04	8.01%
	Total Bev Cost	\$	5,381.21	20.00%	\$	6,285.62	20.00%	\$	7,485.61	20.00%
	Total F&B Costs	\$	51,659.66	31.68%	\$	59,833.03	31.71%	\$	71,353.37	31.71%
	Gross Profit	\$	111,407.45	68.32%	\$	128,847.05	68.29%	\$	153,691.59	68.29%
	Payroll Costs									
6310	Management Salaries	\$	15,477.40	9.49%	\$	15,477.40	8.20%	\$	19,346.75	8.60%

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	RIOD 5		PER	RIOD 6	
	Start Date: 06/30/2025		3/30/2026			4/27/2026			5/25/2026	
	End Date: 06/28/2026		4/26/2026			5/24/2026			6/28/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
6311	Direct Labor - FOH	\$	4,076.68	2.50%	\$	5,188.70	2.75%	\$	6,188.74	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	244.60	0.15%	\$	283.02	0.15%	\$	337.57	0.15%
6314	Direct Labor - BOH	\$	27,721.41	17.00%	\$	31,132.21	16.50%	\$	35,444.58	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	47,520.09	29.14%	\$	52,081.34	27.60%	\$	61,317.64	27.25%
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6510	Payroll Taxes	\$	6,196.55	3.80%		7,169.84	3.80%		8,551.71	3.80%
6530	Vacation Pay	\$	-	0.00%		-	0.00%		-	0.00%
6540	Parking	\$	206.00	0.13%		206.00	0.11%	-	206.00	0.09%
6550	Uniform Allowance	\$	-	0.00%	-	-	0.00%		-	0.00%
6560	Continuing Education	\$	-	0.00%		-	0.00%		-	0.00%
6570	Group Insurance	\$	618.00	0.38%	-	618.00	0.33%	-	618.00	0.27%
6580	Workers Compensation	\$	525.30	0.32%		525.30	0.28%		525.30	0.23%
6610	Other Benefits	\$	-	0.00%		-	0.00%		-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%		309.00	0.25%		309.00	0.25%
	Total Payroll Expenses	\$	7,854.85	4.82%	\$	8,828.14	4.68%	\$	10,210.01	4.54%
	Total Payroll Costs	\$	55,374.94	33.96%	\$	60,909.48	32.28%	\$	71,527.65	31.78%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,892.01	3.00%		5,660.40	3.00%		6,751.35	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.35%		566.50	0.30%		566.50	0.25%
6740	Security	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6750	Trash Removal	\$	-	0.00%		-	0.00%		-	0.00%
6790	Other Contracted Services	\$	309.00	0.19%	-	309.00	0.16%		309.00	0.14%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	652.27	0.40%		188.68	0.10%		450.09	0.20%
7040	Cleaning Supplies	\$	326.13	0.20%	\$	377.36	0.20%	\$	450.09	0.20%

	2025/6 Budget - Smokecraft	PERI	OD 4		PERI	OD 5		PER	IOD 6	
	Start Date: 06/30/2025		3/30/2026			4/27/2026			5/25/2026	
	End Date: 06/28/2026		4/26/2026			5/24/2026			6/28/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	489.20	0.30%	\$	566.04	0.30%	\$	675.13	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,223.00	0.75%	\$	1,415.10	0.75%	\$	1,687.84	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,772.14	1.70%	\$	3,207.56	1.70%	\$	3,150.63	1.40%
7106	Catering Supplies	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%
7110	Operating Supplies F&B	\$	1,630.67	1.00%	\$	1,886.80	1.00%	\$	2,250.45	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,513.20	8.29%	\$	14,932.17	7.91%	\$	17,191.26	7.64%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.95%	\$	1,545.00	0.82%	\$	1,545.00	0.69%
7195	Accounting Services	\$	8,240.00	5.05%	\$	2,575.00	1.36%	\$	2,575.00	1.14%
7220	Bank Charges & Fees	\$	15.45	0.01%	\$	15.45	0.01%	\$	15.45	0.01%
7230	Licenses & Permits	\$	618.00	0.38%	\$	618.00	0.33%	\$	618.00	0.27%
7250	Credit Card Commissions	\$	3,669.01	2.25%	\$	4,245.30	2.25%	\$	5,063.51	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.05%	\$	92.70	0.04%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.03%	\$	51.50	0.02%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.81%	\$	1,313.25	0.70%	\$	1,313.25	0.58%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	163.07	0.10%	\$	188.68	0.10%	\$	225.04	0.10%
7350	Telephone/Internet/Cable	\$	669.50	0.41%	\$	669.50	0.35%	\$	669.50	0.30%
7000	Travel	\$	128.75	0.08%	\$	128.75	0.07%	\$	128.75	0.06%
7360				0.00%	\$	_	0.00%	\$	_	0.00%
7360 7370	Meals & Entertainment	\$	-	0.0070	Ψ		0.0070	Ψ		0.0070

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 06/30/2025		3/30/2026			4/27/2026			5/25/2026	
	End Date: 06/28/2026		4/26/2026			5/24/2026			6/28/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.32%	\$	515.00	0.27%	\$	515.00	0.23%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.32%	\$	515.00	0.27%	\$	515.00	0.23%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,630.67	1.00%		1,886.80	1.00%		2,250.45	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.32%	\$	3,790.40	2.01%	\$	3,790.40	1.68%
7710	MC-HVAC & Refrigeration	\$	643.75	0.39%	\$	643.75	0.34%	\$	643.75	0.29%
7720	MC-Other Equipment	\$	262.65	0.16%	\$	262.65	0.14%	\$	262.65	0.12%
7750	Pest Control	\$	87.55	0.05%	\$	87.55	0.05%	\$	87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$		0.00%	\$	-	0.00%		-	0.00%
	Total Repairs & Maintenance		6,415.02	3.93%	\$	6,671.15	3.54%	\$	6,992.04	3.11%
	Utilities									
7810	Electricity	\$	2,446.01	1.50%	\$	2,452.84	1.30%	\$	2,250.45	1.00%
7820	Natural Gas	\$	978.40	0.60%	\$	1,132.08	0.60%	\$	1,125.22	0.50%
7830	Water & Sewer	\$	489.20	0.30%	\$	566.04	0.30%	\$	675.13	0.30%
7840	Firewood	\$	772.50	0.47%	\$	772.50	0.41%	\$	772.50	0.34%
	Total Utilities	\$	4,686.11	2.87%	\$	4,923.46	2.61%	\$	4,823.31	2.14%
	Total Operating Expenses	\$	41,635.56	25.53%	<u> </u>	38,484.91	20.40%	\$	41,819.32	18.58%

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 06/30/2025		3/30/2026			4/27/2026			5/25/2026	
	End Date: 06/28/2026		4/26/2026			5/24/2026			6/28/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
	Other Income (Expenses)					,				
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	14,396.95	8.83%	\$	29,452.66	15.61%	\$	40,344.62	17.93%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	14,396.95	8.83%	\$	29,452.66	15.61%	\$	40,344.62	17.93%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.04%	\$	13,112.56	6.95%	\$	13,112.56	5.83%
8015	Common Area Maintenance	\$	2,384.45	1.46%	\$	2,384.45	1.26%	\$	2,384.45	1.06%
8020	Property Insurance	\$	135.96	0.08%	\$	135.96	0.07%	\$	135.96	0.06%
8030	Property Taxes	\$	3,781.60	2.32%	\$	3,781.60	2.00%	\$	3,781.60	1.68%
	Total Facility Expenses	\$	19,414.57	11.91%	\$	19,414.57	10.29%	\$	19,414.57	8.63%
	Restaurant EBDIT		(5,017.62)	-3.08%	\$	10,038.09	5.32%	\$	20,930.05	9.30%
			(0,011102)	0.0070	 	10,000.00	0.01/0	_	20,000.00	0.0070

2025/6 Budget - Smokecraft

Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025

			TOTAL	
		2	25/26 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	1,811,673.91	85.09%
5180	NA Beverage	\$	26,403.94	1.24%
	Total Food Sales	\$	1,838,077.85	86.33%
5210	Liquor Sales	\$	180,561.78	8.48%
5220	Wine Sales	\$	36,886.41	1.73%
5230	Bottled Beer Sales	\$	19,457.92	0.91%
5240	Draft Beer Sales	\$	106,763.73	5.01%
	Total Beverage Sales	\$	343,669.85	16.14%
	Gross F&B Sales	_\$_	2,181,747.70	102.47%
	Deductions			
5110	Goodwill Comps	\$	14,394.37	0.68%
5110	Guest Recovery Comps	Ψ \$	8,176.97	0.38%
5120	50% Employee Discounts	Ψ \$	8,685.04	0.36 %
5131	Manager Meal Discounts	φ \$	8,346.33	0.41%
5152	Discounts Marketing	э \$	7,451.22	0.35%
	G	Ф \$		
5250	Goodwill Bar Comps	Ф	5,322.30	0.25%
	Total Deductions	\$	51,206.28	2.41%
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	_	0.00%

2025/6 Budget - Smokecraft

Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025

	Total Other Income and Expense	\$ -	0.00%
	Net Sales	\$ 2,129,091.43	100.00%
	Food Costs		
6110	Meat Cost	\$ 268,359.37	14.60%
6120	Poultry Cost	\$ 47,790.02	2.60%
6130	Seafood Cost	\$ 9,190.39	0.50%
6140	Dairy Cost	\$ 73,523.11	4.00%
6150	Produce Cost	\$ 58,818.49	3.20%
6160	Bakery Cost	\$ 25,733.09	1.40%
6170	Grocery Cost	\$ 113,960.83	6.20%
6180	NA Beverage	\$ 9,190.39	0.50%
	Total Food Cost	\$ 606,565.69	33.00%
	Beverage Costs		
6210	Liquor Cost	\$ 35,416.87	1.66%
6220	Wine Cost	\$ 8,155.66	0.38%
6230	Bottled Beer Cost	\$ 4,545.98	0.21%
6240	Draft Beer Cost	\$ 20,733.77	0.97%
	Total Bev Cost	\$ 68,852.28	20.03%
	Total F&B Costs	\$ 675,417.97	31.72%
	Gross Profit	\$ 1,453,503.14	68.27%
	Payroll Costs		
6310	Management Salaries	\$ 198,717.54	9.33%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025			
6311	Direct Labor - FOH	\$	57,578.21	2.70%
6312	Overtime Labor - FOH	\$	-	0.00%
6313	Training Labor	\$	3,748.39	0.18%
6314	Direct Labor - BOH	\$	362,522.10	17.03%
6315	Overtime Labor - BOH	\$	-	0.00%
	Total Labor	_\$_	622,566.25	29.24%
6510	Payroll Taxes	\$	80,899.00	3.80%
6530	Vacation Pay	\$, -	0.00%
6540	Parking	\$	2,472.00	0.12%
6550	Uniform Allowance	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%
6570	Group Insurance	\$	7,416.00	0.35%
6580	Workers Compensation	\$	6,303.60	0.30%
6610	Other Benefits	\$	113.30	0.01%
6615	Payroll Processing Fees	\$	3,708.00	0.17%
	Total Payroll Expenses	\$	100,911.90	4.74%
	Total Payroll Costs	\$	723,478.15	33.98%
	Controllable Expenses			
6500	3rd Party Delivery Expense	\$	61,467.48	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	6,798.00	0.32%
6740	Security	\$	618.00	0.03%
6750	Trash Removal	\$	-	0.00%
6790	Other Contracted Services	\$	3,708.00	0.17%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	5,735.52	0.27%
7040	Cleaning Supplies	\$	4,452.21	0.21%

	Total General & Administrative	\$ 140,417.30	6.60%
7370	Meals & Entertainment	\$ -	0.00%
7360	Travel	\$ 1,545.00	0.07%
7350	Telephone/Internet/Cable	\$ 8,034.00	0.38%
7320	Office Supplies & Postage	\$ 2,128.92	0.10%
7290	Legal & Professional Services	\$ -	0.00%
7285	Key Man/General Liability Insurance	\$ 15,759.00	0.74%
7270	Dues & Subscriptions	\$ 618.00	0.03%
7256	Employment Ads	\$ 1,112.40	0.05%
7250	Credit Card Commissions	\$ 47,900.72	2.25%
7230	Licenses & Permits	\$ 7,416.00	0.35%
7220	Bank Charges & Fees	\$ 798.25	0.04%
7195	Accounting Services	\$ 36,565.00	1.72%
7190	General & Administrative Other Contracted Services-Admin	\$ 18,540.00	0.87%
	Total Controllable Expenses	 176,535.05	8.29%
7470	Live Entertainment	\$ -	0.00%
7120	Uniforms	\$ -	0.00%
7110	Operating Supplies F&B	\$ 24,846.74	1.17%
7106	Catering Supplies	\$ 14,767.29	0.69%
7105	To Go Supplies	\$ 32,495.96	1.53%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%
7080	New Menus/Printing	\$ -	0.00%
7060	Linens	\$ 15,432.86	0.72%
7050	Decorations	\$ -	0.00%
7045	Dish Chemicals	\$ 6,213.00	0.29%
	LY Start: 07/01/2024 LY End: 06/30/2025		
	End Date: 06/28/2026		
	Start Date: 06/30/2025		
	2025/6 Budget - Smokecraft		

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	2025/6 Budget - Smokecraft		
	Start Date: 06/30/2025		
	End Date: 06/28/2026		
	LY Start: 07/01/2024		
	LY End: 06/30/2025		
7400	Local Charitable Donations	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%
7435	Advertising & Marketing	\$ 8,240.00	0.39%
7460	Special Promotions	\$ 	0.00%
	Total Advertising & Promotion	\$ 8,240.00	0.39%
	Repairs & Maintenance		
7500	Repairs & Maintenance	\$ 20,621.29	0.97%
7620	R&M HVAC & Refrigeration	\$ -	0.00%
7630	R&M - Plumbing	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%
7695	Cleaning Service	\$ 45,484.80	2.14%
7710	MC-HVAC & Refrigeration	\$ 15,748.19	0.74%
7720	MC-Other Equipment	\$ 3,151.80	0.15%
7750	Pest Control	\$ 1,050.60	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ 	0.00%
	Total Repairs & Maintenance	\$ 86,013.92	4.04%
	Utilities		
7810	Electricity	\$ 31,199.75	1.47%
7820	Natural Gas	\$ 13,177.10	0.62%
7830	Water & Sewer	\$ 6,812.03	0.32%
7840	Firewood	\$ 9,270.00	0.44%
	Total Utilities	\$ 60,458.87	2.84%
	Total Operating Expenses	 471,665.14	22.15%

			_
2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025			
Door Revenue	\$	-	0.00%
Commission Income		-	0.00%
Total Other Income	\$	-	0.00%
Operating Income Before Bonus	\$	258,359.85	12.13%
Management Bonuses	\$	-	0.00%
Restaurant Operating Income	\$	258,359.85	12.13%
Facility Expenses			
Rents	\$	157,350.71	7.39%
Common Area Maintenance	\$	28,613.40	1.34%
Property Insurance	\$	1,631.52	0.08%
Property Taxes	\$	45,379.25	2.13%
Total Facility Expenses	\$	232,974.88	10.94%
Restaurant EBDIT	<u> </u>	25 384 97	1.19%
	Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025 Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses	Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025 Other Income (Expenses) Door Revenue \$ Commission Income \$ Total Other Income \$ Operating Income Before Bonus \$ Management Bonuses \$ Restaurant Operating Income \$ Facility Expenses Rents \$ Common Area Maintenance \$ Property Insurance \$ Property Taxes \$ Total Facility Expenses \$	Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025 Other Income (Expenses) Door Revenue \$ - Commission Income \$ - Total Other Income \$ - Operating Income Before Bonus \$ 258,359.85 Management Bonuses \$ - Restaurant Operating Income \$ 258,359.85 Facility Expenses Rents \$ 157,350.71 Common Area Maintenance \$ 28,613.40 Property Insurance \$ 1,631.52 Property Taxes \$ 45,379.25 Total Facility Expenses \$ 232,974.88

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	6/29/2026 7/26/2026		PER	7/27/2026 8/23/2026		PER	8/24/2026 9/27/2026	
	Gross Sales	26	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales
5100	Food Sales	\$	141,502.44	84.98%	\$	168,130.94	88.89%	\$	172,451.79	84.50%
5180	NA Beverage	\$	1,690.54	1.02%		2,103.65	1.11%		3,059.58	1.50%
	Total Food Sales	\$	143,192.98	86.00%		170,234.59	90.00%		175,511.38	86.00%
		·	,			,		•	,	
5210	Liquor Sales	\$	13,536.50	8.13%	\$	12,474.18	6.59%	\$	15,878.41	7.78%
5220	Wine Sales	\$	3,053.13	1.83%	\$	2,481.08	1.31%	\$	3,812.03	1.87%
5230	Bottled Beer Sales	\$	1,776.30	1.07%	\$	1,763.99	0.93%	\$	2,926.76	1.43%
5240	Draft Beer Sales	\$	8,690.88	5.22%	\$	6,924.45	3.66%	\$	11,056.49	5.42%
	Total Beverage Sales	\$	27,056.81	16.25%	\$	23,643.69	12.50%	\$	33,673.69	16.50%
	Gross F&B Sales	\$	170,249.79	102.25%	\$	193,878.29	102.50%	\$	209,185.07	102.50%
		\$	170,249.79	102.25%	\$	193,878.29	102.50%	\$	209,185.07	102.50%
5110	Deductions		170,249.79 915.77			·			·	
5110 5120		\$		102.25% 0.55% 0.30%	\$	193,878.29 1,040.32 567.45	0.55% 0.30%	\$	209,185.07 1,428.58 816.33	0.70% 0.40%
	Deductions Goodwill Comps	\$	915.77	0.55%	\$	1,040.32	0.55%	\$	1,428.58	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	915.77 499.51	0.55% 0.30%	\$ \$	1,040.32 567.45	0.55% 0.30%	\$ \$	1,428.58 816.33	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	915.77 499.51 749.27	0.55% 0.30% 0.45%	\$ \$ \$	1,040.32 567.45 851.17	0.55% 0.30% 0.45%	\$ \$ \$	1,428.58 816.33 816.33	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	915.77 499.51 749.27 582.76	0.55% 0.30% 0.45% 0.35%	\$ \$ \$	1,040.32 567.45 851.17 662.02	0.55% 0.30% 0.45% 0.35%	\$ \$ \$	1,428.58 816.33 816.33 816.33	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	915.77 499.51 749.27 582.76 582.76	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	1,040.32 567.45 851.17 662.02 662.02	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	1,428.58 816.33 816.33 816.33 714.29	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	915.77 499.51 749.27 582.76 582.76 416.26	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,040.32 567.45 851.17 662.02 662.02 472.87	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,428.58 816.33 816.33 816.33 714.29 510.21	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	915.77 499.51 749.27 582.76 582.76 416.26	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,040.32 567.45 851.17 662.02 662.02 472.87	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,428.58 816.33 816.33 816.33 714.29 510.21	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

otal Other Income and Expense									
	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
let Sales	\$	166,503.47	100.00%	\$	189,149.55	100.25%	\$	204,082.99	100.00%
ict dales	Ψ	100,000.47	100:00 76	Ψ	100,140.00	100.2370	Ψ	204,002.33	100.00 /0
Food Costs									
leat Cost	\$	20,906.18	14.60%	\$	24,854.25	14.60%	\$	25,624.66	14.60%
Poultry Cost	\$	3,723.02	2.60%	\$	4,426.10	2.60%	\$	4,563.30	2.60%
Seafood Cost	\$	715.96	0.50%	\$	851.17	0.50%	\$	877.56	0.50%
Dairy Cost	\$	5,727.72	4.00%	\$	6,809.38	4.00%	\$	7,020.46	4.00%
Produce Cost	\$	4,582.18	3.20%	\$	5,447.51	3.20%	\$	5,616.36	3.20%
Bakery Cost	\$	2,004.70	1.40%	\$	2,383.28	1.40%	\$	2,457.16	1.40%
Grocery Cost	\$	8,877.96	6.20%	\$	10,554.54	6.20%	\$	10,881.71	6.20%
IA Beverage	\$	715.96	0.50%	\$	851.17	0.50%	\$	877.56	0.50%
otal Food Cost	\$	47,253.68	33.00%	\$	56,177.42	33.00%	\$	57,918.75	33.00%
Beverage Costs									
iquor Cost	\$	2,726.19	10.08%	\$	2,384.34	10.08%	\$	2,958.88	8.79%
Vine Cost	\$	759.13			503.86	2.13%	\$	1,392.04	4.13%
Bottled Beer Cost	\$	484.15	1.79%	\$	385.80			754.10	2.24%
raft Beer Cost	\$	1,441.90	5.33%	\$	1,454.74	6.15%	\$	1,629.72	4.84%
otal Bev Cost	\$	5,411.36	20.00%	\$	4,728.74	20.00%	\$	6,734.74	20.00%
otal F&B Costs	\$	52,665.05	31.63%	\$	60,906.15	32.20%	\$	64,653.49	31.68%
			<u> </u>				1		
ic V Score	Beverage Costs Quor Cost ine Cost otal Beer Cost aft Beer Cost otal Bev Cost	Beverage Costs Quor Cost Stal Food Cost Beverage Costs Quor Cost Stal Beer Cost	## Specific Cost ## Spe	## Specific Cost \$ 8,877.96 6.20%	## Specific Cost \$ 8,877.96 6.20% \$ 8,877.96 0.50% \$ 8,877.96	## Specific Cost \$ 8,877.96 6.20% \$ 10,554.54	Severage Severage	Severage \$ 8,877.96 6.20% \$ 10,554.54 10,08% \$ 10,08%	Society Cost \$8,877.96 6.20% \$10,554.54 6.20% \$10,881.71

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 7 6/29/2026 7/26/2026		PER	7/27/2026 8/23/2026		PER	8/24/2026 9/27/2026	
	Payroll Costs									
6310	Management Salaries	\$	15,943.85	9.58%		15,943.85	8.43%		19,929.80	9.77%
6311	Direct Labor - FOH	\$	5,827.62	3.50%	\$	3,782.99	2.00%	\$	5,612.28	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	832.52	0.50%	\$	283.72	0.15%	\$	306.12	0.15%
6314	Direct Labor - BOH	\$	30,803.14	18.50%	\$	31,209.68	16.50%	\$	35,714.52	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	53,407.13	32.08%	\$	51,220.24	27.08%	\$	61,562.74	30.17%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,327.13 - 212.18 - - 636.54 541.06 58.35 318.27 8,093.53	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.04% 0.25% 4.86%	\$ \$ \$ \$ \$ \$ \$ \$ \$	7,187.68 - 212.18 636.54 541.06 58.35 318.27 8,954.08	3.80% 0.00% 0.11% 0.00% 0.34% 0.29% 0.03% 0.25% 4.73%	\$ \$ \$ \$ \$	7,755.15 - 212.18 636.54 541.06 - 318.27 9,463.20	3.80% 0.00% 0.10% 0.00% 0.31% 0.27% 0.00% 0.25% 4.64%
	Total Payroll Costs	\$	61,500.66	36.94%	\$	60,174.32	31.81%	\$	71,025.94	34.80%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,995.10	3.00%	\$	5,674.49	3.00%	\$	6,020.45	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	583.50	0.35%	\$	583.50	0.31%	\$	583.50	0.29%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft	PERI	OD 7		PER	RIOD 8		PER	IOD 9	
	Start Date: 06/28/2026		6/29/2026			7/27/2026			8/24/2026	
	End Date: 06/27/2027		7/26/2026			8/23/2026			9/27/2026	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
6790	Other Contracted Services	\$	318.27	0.19%		318.27	0.17%		318.27	0.16%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	666.01	0.40%		378.30	0.20%		408.17	0.20%
7040	Cleaning Supplies	\$	333.01	0.20%		378.30	0.20%		612.25	0.30%
7045	Dish Chemicals	\$	499.51	0.30%		567.45	0.30%		510.21	0.25%
7050	Decorations	\$	-	0.00%		-	0.00%		-	0.00%
7060	Linens	\$	1,248.78	0.75%		1,040.32			1,428.58	0.70%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%		-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%		-	0.00%		-	0.00%
7105	To Go Supplies	\$	2,830.56	1.70%	\$	2,269.79	1.20%	\$	2,857.16	1.40%
7106	Catering Supplies	\$	666.01	0.40%	\$	3,215.54	1.70%	\$	1,020.41	0.50%
7110	Operating Supplies F&B	\$	2,331.05	1.40%	\$	2,648.09	1.40%	\$	2,040.83	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,471.80	8.69%	\$	17,074.05	9.03%	\$	15,799.82	7.74%
	General & Administrative	_						_		
7190	Other Contracted Services-Admin	\$	1,591.35	0.96%		1,591.35	0.84%		1,591.35	0.78%
7195	Accounting Services	\$	2,652.25	1.59%		2,652.25	1.40%	-	2,652.25	1.30%
7220	Bank Charges & Fees	\$	106.09	0.06%		106.09	0.06%		106.09	0.05%
7230	Licenses & Permits	\$	636.54	0.38%		636.54	0.34%		636.54	0.31%
7250	Credit Card Commissions	\$	3,746.33	2.25%		4,255.86	2.25%	-	4,591.87	2.25%
7256	Employment Ads	\$	95.48	0.06%		95.48	0.05%		95.48	0.05%
7270	Dues & Subscriptions	\$	53.05	0.03%	-	53.05	0.03%		53.05	0.03%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.81%		1,352.65	0.72%		1,352.65	0.66%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%		-	0.00%
7320	Office Supplies & Postage	\$	166.50	0.10%	\$	189.15	0.10%	\$	204.08	0.10%

	2026/7 Budget - Smokecraft	PERIO	OD 7		PERI	IOD 8		PER	IOD 9	
	Start Date: 06/28/2026		6/29/2026			7/27/2026			8/24/2026	
	End Date: 06/27/2027		7/26/2026			8/23/2026			9/27/2026	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
7350	Telephone/Internet/Cable	\$	689.59	0.41%		689.59	0.36%	-	689.59	0.34%
7360	Travel	\$	132.61	0.08%		132.61	0.07%		132.61	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,222.43	6.74%	\$	11,754.62	6.21%	\$	12,105.55	5.93%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.32%	\$	530.45	0.28%	\$	530.45	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.32%	\$	530.45	0.28%	\$	530.45	0.26%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,665.03	1.00%	\$	1,891.50	1.00%	\$	2,040.83	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		,	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		_	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,904.11	2.34%	\$	3,904.11	2.06%	\$	3,904.11	1.91%
	MC-HVAC & Refrigeration	\$	2,542.45	1.53%	\$	663.06	0.35%	\$	1,113.95	0.55%
7710	MO-ITAC & Reingeration					070 50	0.440/	φ.	270.53	0.13%
7710 7720	MC-Other Equipment	\$	270.53	0.16%	\$	270.53	0.14%	Ъ	270.53	0.1070
	_		270.53 90.18	0.16% 0.05%	-	90.18	0.14%		90.18	0.04%
7720	MC-Other Equipment	\$			\$			\$		
7720 7750	MC-Other Equipment Pest Control	\$ \$		0.05%	\$		0.05%	\$		0.04%
7720 7750	MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning	\$ \$ \$	90.18	0.05% 0.00%	\$	90.18	0.05% 0.00%	\$ \$	90.18	0.04% 0.00%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	6/29/2026 7/26/2026		7/27/2026 8/23/2026		8/24/2026 9/27/2026	
7810	Electricity	\$	2,497.55	1.50%	2,269.79	1.20%	2,244.91	1.10%
7820	Natural Gas	\$	999.02	0.60%	\$ 1,134.90	0.60%	\$ 1,224.50	0.60%
7830	Water & Sewer	\$	499.51	0.30%	\$ 567.45	0.30%	\$ 714.29	0.35%
7840	Firewood	\$	795.68	0.48%	\$ 795.68	0.42%	\$ 795.68	0.39%
	Total Utilities	\$	4,791.76	2.88%	\$ 4,767.82	2.52%	\$ 4,979.38	2.44%
	Total Operating Expenses	\$	39,488.74	23.72%	\$ 40,946.31	21.65%	\$ 40,834.79	20.01%
5500 5800	Other Income (Expenses) Door Revenue Commission Income Total Other Income	\$ \$	- - -	0.00% 0.00% 0.00%	\$ - - -	0.00% 0.00% 0.00%	\$ - - -	0.00% 0.00% 0.00%
	Operating Income Before Bonus	\$	12,849.02	7.72%	\$ 27,122.77	14.34%	\$ 27,568.77	13.51%
6455	Management Bonuses	\$	-	0.00%	\$ -	0.00%	\$ -	0.00%
	Restaurant Operating Income	\$	12,849.02	7.72%	\$ 27,122.77	14.34%	\$ 27,568.77	13.51%
	Facility Expenses							
8010	Rents	\$	13,505.94	8.11%	\$ 13,505.94	7.14%	\$ 13,505.94	6.62%
8015	Common Area Maintenance	\$	2,455.98	1.48%	2,455.98	1.30%	 2,455.98	1.20%
8020	Property Insurance	\$	140.04	0.08%	140.04	0.07%	 140.04	0.07%
8030	Property Taxes	\$	3,895.05	2.34%	\$ 3,895.05	2.06%	\$ 3,895.05	1.91%
	Total Facility Expenses	\$	19,997.01	12.01%	\$ 19,997.01	10.57%	\$ 19,997.01	9.80%
	Restaurant EBDIT	\$	(7,147.99)	-4.29%	\$ 7,125.76	3.77%	\$ 7,571.76	3.71%

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PERIOD 7	PERIOD 8	PERIOD 9
6/29/2026	7/27/2026	8/24/2026
7/26/2026	8/23/2026	9/27/2026
	6/29/2026	6/29/2026 7/27/2026

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	9/28/2026 10/25/2026		PEI	10/26/2026 11/22/2026		PEF	11/23/2026 12/27/2026	
		20	6/27 Budget	% of Sales	2	26/27 Budget	% of Sales	2	6/27 Budget	% of Sales
	Gross Sales	_								
5100	Food Sales	\$	136,528.08	84.89%		113,742.78	85.31%		198,962.94	85.11%
5180	NA Beverage	\$	1,781.57	1.11%		919.27	0.69%		2,080.16	0.89%
	Total Food Sales	\$	138,309.65	86.00%	\$	114,662.05	86.00%	\$	201,043.10	86.00%
5210	Liquor Sales	¢	13,205.90	8.21%	φ	11,509.20	8.63%	φ	21,611.43	9.24%
5210 5220	Wine Sales	\$ \$	2,718.01	1.69%		2,480.35	1.86%		3,389.70	1.45%
5220 5230	Bottled Beer Sales	Ф \$	1,569.82	0.98%		1,528.62	1.00%		2,464.04	1.45%
5230 5240	Draft Beer Sales	φ \$	9,042.43	5.62%		6,480.95	4.86%		11,107.05	4.75%
5240	Total Beverage Sales	\$	26,536.15	16.50%	\$ \$	21,999.11	16.50%		38,572.22	16.50%
	Total Beverage Sales	Ψ	20,550.15	10.50 /6	-	21,999.11	10.50 /6	Ψ	30,372.22	10.50 /6
	Gross F&B Sales	\$	164,845.81	102.50%	\$	136,661.16	102.50%	\$	239,615.32	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,125.78	0.70%	\$	933.30	0.70%	\$	1,636.40	0.70%
5120	Guest Recovery Comps	\$	643.30	0.40%	\$	533.31	0.40%	\$	935.08	0.40%
5131	50% Employee Discounts	\$	643.30	0.40%	\$	533.31	0.40%	\$	935.08	0.40%
5132	Manager Meal Discounts	\$	643.30	0.40%	\$	533.31	0.40%	\$	935.08	0.40%
5150	Discounts Marketing	\$	562.89	0.35%	\$	466.65	0.35%	\$	818.20	0.35%
5250	Goodwill Bar Comps	\$	402.06	0.25%	\$	333.32	0.25%	\$	584.43	0.25%
	Total Deductions	\$	4,020.63	2.50%	\$	3,333.20	2.50%	\$	5,844.28	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	9/28/2026 10/25/2026		PER	10/26/2026 11/22/2026		PER	11/23/2026 12/27/2026	
	Total Other Income and Expense	\$	_	0.00%	\$	-	0.00%	\$		0.00%
	Net Sales	\$	160,825.18	100.00%	\$	133,327.96	100.00%	\$	233,771.05	100.00%
	Food Costs									
6110	Meat Cost	\$	20,193.21	14.60%	\$	16,740.66	14.60%	\$	29,352.29	14.60%
6120	Poultry Cost	\$	3,596.05	2.60%	\$	2,981.21	2.60%	\$	5,227.12	2.60%
6130	Seafood Cost	\$	691.55	0.50%	\$	573.31	0.50%	\$	1,005.22	0.50%
6140	Dairy Cost	\$	5,532.39	4.00%	\$	4,586.48	4.00%	\$	8,041.72	4.00%
6150	Produce Cost	\$	4,425.91	3.20%	\$	3,669.19	3.20%	\$	6,433.38	3.20%
6160	Bakery Cost	\$	1,936.34	1.40%	\$	1,605.27	1.40%	\$	2,814.60	1.40%
6170	Grocery Cost	\$	8,575.20	6.20%	\$	7,109.05	6.20%	\$	12,464.67	6.20%
6180	NA Beverage	\$	691.55	0.50%	\$	573.31	0.50%	\$	1,005.22	0.50%
	Total Food Cost	\$	45,642.19	33.00%	\$	37,838.48	33.00%	\$	66,344.22	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,200.35	12.06%	\$	1,957.11	8.90%	\$	3,232.63	8.38%
6220	Wine Cost	\$	119.85	0.45%		684.52	3.11%		489.33	1.27%
6230	Bottled Beer Cost	\$	259.19	0.98%		450.98	2.05%		977.62	2.53%
6240	Draft Beer Cost	\$	1,727.84	6.51%	\$	1,307.21	5.94%	\$	3,014.87	7.82%
	Total Bev Cost	\$	5,307.23	20.00%	\$	4,399.82	20.00%	\$	7,714.44	20.00%
	Total F&B Costs	\$	50,949.42	31.68%	\$	42,238.30	31.68%	\$	74,058.67	31.68%
	Gross Profit	\$	109,875.76	68.32%	\$	91,089.66	68.32%	\$	159,712.38	68.32%
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	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	9/28/2026 10/25/2026		PER	10/26/2026 11/22/2026		PER	11/23/2026 12/27/2026	
	Payroll Costs									
6310	Management Salaries	\$	15,943.85	9.91%	\$	15,943.85	11.96%	\$	19,929.80	8.53%
6311	Direct Labor - FOH	\$	4,422.69	2.75%	\$	4,666.48	3.50%	\$	5,259.85	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	241.24	0.15%	\$	199.99	0.15%	\$	350.66	0.15%
6314	Direct Labor - BOH	\$	28,144.41	17.50%	\$	24,665.67	18.50%	\$	36,234.51	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	48,752.18	30.31%	\$	45,475.99	34.11%	\$	61,774.82	26.43%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,111.36 - 212.18 - - 636.54 541.06 - 318.27 7,819.41	3.80% 0.00% 0.13% 0.00% 0.40% 0.34% 0.00% 0.25% 4.86%	\$ \$ \$ \$ \$ \$ \$	5,066.46 - 212.18 636.54 541.06 - 318.27 6,774.51	3.80% 0.00% 0.16% 0.00% 0.48% 0.41% 0.00% 0.25% 5.08%	\$ \$ \$ \$ \$ \$ \$ \$	8,883.30 - 212.18 636.54 541.06 - 318.27 10,591.35	3.80% 0.00% 0.09% 0.00% 0.27% 0.23% 0.00% 0.25% 4.53%
	Total Payroll Costs	\$	56,571.59	35.18%	\$	52,250.50	39.19%	\$	72,366.17	30.96%
	Controllable Expenses	_	, <u>-</u>		١.			١.		
6500	3rd Party Delivery Expense	\$	4,744.34	2.95%		3,999.84	3.00%		4,675.42	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	583.50	0.36%		583.50	0.44%		583.50	0.25%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft	PER	IOD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/28/2026		9/28/2026			10/26/2026			11/23/2026	
	End Date: 06/27/2027		10/25/2026			11/22/2026			12/27/2026	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
6790	Other Contracted Services	\$	318.27	0.20%		318.27	0.24%		318.27	0.14%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	643.30	0.40%		266.66	0.20%		467.54	0.20%
7040	Cleaning Supplies	\$	321.65	0.20%		266.66	0.20%	\$	467.54	0.20%
7045	Dish Chemicals	\$	402.06	0.25%		399.98	0.30%	\$	701.31	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,125.78	0.70%		999.96	0.75%	\$	1,753.28	0.75%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%		-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,251.55	1.40%		1,866.59	1.40%	\$	3,740.34	1.60%
7106	Catering Supplies	\$	804.13	0.50%	\$	533.31	0.40%	\$	4,675.42	2.00%
7110	Operating Supplies F&B	\$	2,010.31	1.25%	\$	1,866.59	1.40%	\$	2,922.14	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,204.89	8.21%	\$	11,101.35	8.33%	\$	20,304.76	8.69%
	General & Administrative	_						_		
7190	Other Contracted Services-Admin	\$	1,591.35	0.99%		1,591.35	1.19%		1,591.35	0.68%
7195	Accounting Services	\$	2,652.25	1.65%		2,652.25	1.99%	\$	2,652.25	1.13%
7220	Bank Charges & Fees	\$	106.09	0.07%		106.09	0.08%	\$	106.09	0.05%
7230	Licenses & Permits	\$	636.54	0.40%		636.54	0.48%	\$	636.54	0.27%
7250	Credit Card Commissions	\$	3,618.57	2.25%		2,999.88	2.25%	\$	5,259.85	2.25%
7256	Employment Ads	\$	95.48	0.06%		95.48	0.07%	\$	95.48	0.04%
7270	Dues & Subscriptions	\$	53.05	0.03%		53.05	0.04%	\$	53.05	0.02%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.84%		1,352.65	1.01%	\$	1,352.65	0.58%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	160.83	0.10%	\$	133.33	0.10%	\$	233.77	0.10%

	2026/7 Budget - Smokecraft	PER	IOD 10		PER	RIOD 11		PER	RIOD 12	
	Start Date: 06/28/2026		9/28/2026			10/26/2026			11/23/2026	
	End Date: 06/27/2027		10/25/2026			11/22/2026			12/27/2026	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
7350	Telephone/Internet/Cable	\$	689.59	0.43%	\$	689.59	0.52%	\$	689.59	0.29%
7360	Travel	\$	132.61	0.08%	\$	132.61	0.10%	\$	132.61	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,088.99	6.90%	\$	10,442.81	7.83%	\$	12,803.22	5.48%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.33%	\$	1,591.35	1.19%	\$	1,591.35	0.68%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.33%	\$	1,591.35	1.19%	\$	1,591.35	0.68%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,608.25	1.00%	\$	1,333.28	1.00%	\$	1,636.40	0.70%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		_	0.00%
7640	R&M - Electric	\$	_	0.00%		_	0.00%		_	0.00%
7650	R&M - Exterior/Structure	\$	_	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	_	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,904.11	2.43%	\$	3,904.11	2.93%	\$	3,904.11	1.67%
7710	MC-HVAC & Refrigeration	\$	663.06	0.41%	\$	2,542.45	1.91%	\$	2,387.03	1.02%
7720	MC-Other Equipment	\$	270.53	0.17%	\$	270.53	0.20%	\$	270.53	0.12%
7750	Pest Control	\$	90.18	0.06%	\$	90.18	0.07%	\$	90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,536.13	4.06%	\$	8,140.54	6.11%	\$	8,288.24	3.55%
	Utilities							l		

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	9/28/2026 10/25/2026		PER	10/26/2026 11/22/2026		PEF	11/23/2026 12/27/2026	
7810	Electricity	\$	2,090.73	1.30%	\$	2,666.56	2.00%	\$	3,272.79	1.40%
7820	Natural Gas	\$	1,125.78	0.70%	\$	1,199.95	0.90%	\$	1,168.86	0.50%
7830	Water & Sewer	\$	643.30	0.40%	\$	533.31	0.40%	\$	584.43	0.25%
7840	Firewood	\$	795.68	0.49%	\$	795.68	0.60%	\$	795.68	0.34%
	Total Utilities	\$	4,655.48	2.89%	\$	5,195.50	3.90%	\$	5,821.75	2.49%
	Total Operating Expenses	\$	36,015.95	22.39%	\$	36,471.55	27.35%	\$	48,809.33	20.88%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	17,288.23	10.75%	\$	2,367.61	1.78%	\$	38,536.88	16.48%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	17,288.23	10.75%	\$	2,367.61	1.78%	\$	38,536.88	16.48%
	Facility Expenses									
8010	Rents	\$	13,505.94	8.40%	\$	13,505.94	10.13%	\$	13,505.94	5.78%
8015	Common Area Maintenance	\$	2,455.98	1.53%	\$	2,455.98	1.84%		2,455.98	1.05%
8020	Property Insurance	\$	140.04	0.09%	\$	140.04	0.11%	\$	140.04	0.06%
8030	Property Taxes	\$	3,895.05	2.42%	\$	3,895.05	2.92%	\$	3,895.05	1.67%
	Total Facility Expenses	\$	19,997.01	12.43%	\$	19,997.01	15.00%	\$	19,997.01	8.55%
	Restaurant EBDIT	\$	(2,708.78)	-1.68%	\$	(17,629.40)	-13.22%	\$	18,539.87	7.93%

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2026/7 Budget - Smokecraft	PERIOD 10	PERIOD 11	PERIOD 12
Start Date: 06/28/2026	9/28/2026	10/26/2026	11/23/2026
End Date: 06/27/2027	10/25/2026	11/22/2026	12/27/2026
LY Start: 06/29/2025			
LY End: 06/28/2026			

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	10D 1 12/28/2026 1/24/2027		PEI	1/25/2027 2/21/2027		PEF	2/22/2027 3/28/2027	
	Gross Sales	20	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales
5100	Food Sales	\$	140,491.80	84.74%	\$	141,601.55	84.68%	¢	176,911.31	84.62%
5180	NA Beverage	φ \$	2,085.96	1.26%		2,206.66	1.32%		2,887.40	1.38%
3100	Total Food Sales	\$	142,577.76	86.00%		143,808.20	86.00%		179,798.71	86.00%
	Total Food Gales	Ψ	142,077.70	00.0070	*	140,000.20	00.0070	*	170,700.71	00.0070
5210	Liquor Sales	\$	14,744.79	8.89%	\$	15,468.98	9.25%	\$	18,352.78	8.78%
5220	Wine Sales	\$	3,471.79	2.09%	\$	3,438.00	2.06%	\$	3,272.60	1.57%
5230	Bottled Beer Sales	\$	1,638.76	0.99%	\$	1,945.53	1.16%	\$	1,448.15	0.69%
5240	Draft Beer Sales	\$	7,499.69	4.52%	\$	6,738.60	4.03%	\$	11,422.74	5.46%
	Total Beverage Sales	\$	27,355.04	16.50%	\$	27,591.11	16.50%	\$	34,496.26	16.50%
	Gross F&B Sales		169,932.79	102.50%	\$	171,399.31	102.50%	\$	214,294.97	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,160.52	0.70%	\$	1,170.53	0.70%	\$	1,463.48	0.70%
5120	Guest Recovery Comps	\$	663.15	0.40%	\$	668.88	0.40%	\$	836.27	0.40%
5131	50% Employee Discounts	\$	663.15	0.40%	\$	668.88	0.40%	\$	836.27	0.40%
5132	Manager Meal Discounts	\$	663.15	0.40%	\$	668.88	0.40%	\$	836.27	0.40%
5150	Discounts Marketing	\$	580.26	0.35%	\$	585.27	0.35%	\$	731.74	0.35%
5250	Goodwill Bar Comps	\$	414.47	0.25%	\$	418.05	0.25%	\$	522.67	0.25%
	Total Deductions	\$	4,144.70	2.50%	\$	4,180.47	2.50%	\$	5,226.71	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	12/28/2026 1/24/2027		PER	1/25/2027 2/21/2027		PER	2/22/2027 3/28/2027	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	165,788.09	100.00%	\$	167,218.84	100.00%	\$	209,068.26	100.00%
	Food Costs		·			•			•	
6110	Meat Cost	\$	20,816.35	14.60%	¢	20,996.00	14.60%	¢	26,250.61	14.60%
6120	Poultry Cost	φ \$	3,707.02	2.60%		3,739.01	2.60%		4,674.77	2.60%
6130	Seafood Cost	\$	712.89	0.50%		719.04	0.50%		898.99	0.50%
6140	Dairy Cost	\$	5,703.11	4.00%		5,752.33	4.00%		7,191.95	4.00%
6150	Produce Cost	\$	4,562.49	3.20%		4,601.86	3.20%		5,753.56	3.20%
6160	Bakery Cost	\$	1,996.09	1.40%		2,013.31	1.40%		2,517.18	1.40%
6170	Grocery Cost	\$	8,839.82	6.20%		8,916.11	6.20%		11,147.52	6.20%
6180	NA Beverage	\$	712.89	0.50%		719.04	0.50%		898.99	0.50%
	Total Food Cost	\$	47,050.66	33.00%		47,456.71	33.00%		59,333.57	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,513.61	12.84%	\$	2,904.35	10.53%	\$	3,996.63	11.59%
6220	Wine Cost	\$	708.74	2.59%		983.26	3.56%		763.83	2.21%
6230	Bottled Beer Cost	\$	130.23	0.48%		410.92	1.49%		293.73	0.85%
6240	Draft Beer Cost	\$	1,118.43	4.09%	\$	1,219.69	4.42%	\$	1,845.06	5.35%
	Total Bev Cost	\$	5,471.01	20.00%	\$	5,518.22	20.00%	\$	6,899.25	20.00%
	Total F&B Costs	\$	52,521.67	31.68%	\$	52,974.93	31.68%	\$	66,232.83	31.68%
	Gross Profit	\$	113,266.42	68.32%	\$	114,243.91	68.32%	\$	142,835.44	68.32%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	12/28/2026 1/24/2027		PER	1/25/2027 2/21/2027		PER	2/22/2027 3/28/2027	
	Payroll Costs							_		
6310	Management Salaries	\$	15,943.85	9.62%		15,943.85	9.53%		20,314.09	9.72%
6311	Direct Labor - FOH	\$	4,310.49	2.60%		4,598.52	2.75%		5,749.38	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%	-	-	0.00%
6313	Training Labor	\$	248.68	0.15%		250.83	0.15%		313.60	0.15%
6314	Direct Labor - BOH	\$	29,012.92	17.50%		29,263.30	17.50%		36,586.95	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	49,515.94	29.87%	\$	50,056.49	29.93%	\$	62,964.02	30.12%
6510 6530 6540 6550 6560 6570	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance	\$ \$ \$ \$ \$ \$	6,299.95 - 212.18 - - 636.54	3.80% 0.00% 0.13% 0.00% 0.00% 0.38%	\$ \$ \$	6,354.32 - 212.18 - - 636.54	3.80% 0.00% 0.13% 0.00% 0.00% 0.38%	\$ \$ \$	7,944.59 - 212.18 - - 636.54	3.80% 0.00% 0.10% 0.00% 0.00% 0.30%
6580	Workers Compensation	\$	541.06	0.33%	\$	541.06	0.32%	\$	541.06	0.26%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	318.27	0.25%	\$	318.27	0.25%	\$	318.27	0.25%
	Total Payroll Expenses	\$	8,008.00	4.83%	\$	8,062.36	4.82%	\$	9,652.64	4.62%
	Total Payroll Costs	\$	57,523.93	34.70%	\$	58,118.86	34.76%	\$	72,616.66	34.73%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,973.64	3.00%	\$	5,016.57	3.00%	\$	6,272.05	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	583.50	0.35%	\$	583.50	0.35%	\$	583.50	0.28%
6740	Security	\$	636.54	0.38%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft	PERI	OD 1		PER	IOD 2		PER	IOD 3	
	Start Date: 06/28/2026		12/28/2026			1/25/2027			2/22/2027	
	End Date: 06/27/2027		1/24/2027			2/21/2027			3/28/2027	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
6790	Other Contracted Services	\$	318.27	0.19%	\$	318.27	0.19%	\$	318.27	0.15%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	331.58	0.20%	\$	668.88	0.40%	\$	836.27	0.40%
7040	Cleaning Supplies	\$	331.58	0.20%	\$	334.44	0.20%	\$	418.14	0.20%
7045	Dish Chemicals	\$	497.36	0.30%	\$	501.66	0.30%	\$	627.20	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,243.41	0.75%	\$	1,254.14	0.75%	\$	1,568.01	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,321.03	1.40%	\$	2,842.72	1.70%	\$	3,554.16	1.70%
7106	Catering Supplies	\$	663.15	0.40%	\$	668.88	0.40%	\$	836.27	0.40%
7110	Operating Supplies F&B	\$	1,823.67	1.10%	\$	1,672.19	1.00%	\$	2,717.89	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,723.73	8.28%	\$	13,861.23	8.29%	\$	17,731.76	8.48%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,591.35	0.96%		1,591.35	0.95%		1,591.35	0.76%
7195	Accounting Services	\$	2,652.25	1.60%	-	2,652.25	1.59%	-	2,652.25	1.27%
7220	Bank Charges & Fees	\$	106.09	0.06%		15.91	0.01%		15.91	0.01%
7230	Licenses & Permits	\$	636.54	0.38%	\$	636.54	0.38%		636.54	0.30%
7250	Credit Card Commissions	\$	3,730.23	2.25%		3,762.42	2.25%		4,704.04	2.25%
7256	Employment Ads	\$	95.48	0.06%		95.48	0.06%		95.48	0.05%
7270	Dues & Subscriptions	\$	53.05	0.03%		53.05	0.03%		53.05	0.03%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.82%		1,352.65	0.81%		1,352.65	0.65%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	-	-	0.00%
7320	Office Supplies & Postage	\$	165.79	0.10%	\$	167.22	0.10%	\$	209.07	0.10%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026	PERI	OD 1 12/28/2026		PER	IOD 2 1/25/2027		PER	2/22/2027	
	End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026		1/24/2027			2/21/2027			3/28/2027	
7350	Telephone/Internet/Cable	\$	689.59	0.42%	\$	689.59	0.41%	\$	689.59	0.33%
7360	Travel	\$	132.61	0.08%		132.61	0.08%		132.61	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,205.62	6.76%		11,149.07			12,132.53	5.80%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.32%	\$	530.45	0.32%	\$	530.45	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.32%	\$	530.45	0.32%	\$	530.45	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,657.88	1.00%	\$	1,672.19	1.00%	\$	2,090.68	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	- -	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,904.11	2.35%	\$	3,904.11	2.33%	\$	3,904.11	1.87%
7710	MC-HVAC & Refrigeration	\$	663.06	0.40%	\$	663.06	0.40%	\$	2,993.33	1.43%
7720	MC-Other Equipment	\$	270.53	0.16%	\$	270.53	0.16%	\$	270.53	0.13%
7750	Pest Control	\$	90.18	0.05%	\$	90.18	0.05%	\$	90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,585.76	3.97%	\$	6,600.07	3.95%	\$	9,348.83	4.47%
	Utilities									

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	12/28/2026 1/24/2027		PER	1/25/2027 2/21/2027		PER	2/22/2027 3/28/2027	
7810	Electricity	\$	3,730.23	2.25%		3,344.38	2.00%		3,136.02	1.50%
7820	Natural Gas	\$	1,160.52	0.70%		1,170.53	0.70%		1,254.41	0.60%
7830	Water & Sewer	\$	497.36	0.30%		668.88	0.40%		627.20	0.30%
7840	Firewood	\$	795.68	0.48%		795.68	0.48%		795.68	0.38%
	Total Utilities	\$	6,183.79	3.73%	\$	5,979.46	3.58%	\$	5,813.31	2.78%
	Total Operating Expenses	\$	38,229.35	23.06%	\$	38,120.27	22.80%	\$	45,556.88	21.79%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Oncerting Income Defense Denies		47 540 44	10.56%	_	40 004 70	10.77%	\$	24 004 00	44 000/
	Operating Income Before Bonus		17,513.14	10.56%	\$	18,004.79	10.77%	-	24,661.89	11.80%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	17,513.14	10.56%	\$	18,004.79	10.77%	\$	24,661.89	11.80%
	Facility Expenses									
8010	Rents	\$	13,505.94	8.15%	\$	13,505.94	8.08%	\$	13,505.94	6.46%
8015	Common Area Maintenance	\$	2,455.98	1.48%		2,455.98	1.47%		2,455.98	1.17%
8020	Property Insurance	\$	140.04	0.08%	-	140.04	0.08%	-	140.04	0.07%
8030	Property Taxes	\$	3,895.05	2.35%		3,895.05	2.33%		3,895.05	1.86%
	Total Facility Expenses	\$	19,997.01	12.06%		19,997.01	11.96%		19,997.01	9.56%
			·			•			•	
	Restaurant EBDIT	\$	(2,483.87)	-1.50%	\$	(1,992.22)	-1.19%	\$	4,664.88	2.23%

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2026/7 Budget - Smokecraft	PERIOD 1	PERIOD 2	PERIOD 3
Start Date: 06/28/2026	12/28/2026	1/25/2027	2/22/2027
End Date: 06/27/2027	1/24/2027	2/21/2027	3/28/2027
LY Start: 06/29/2025			
LY End: 06/28/2026			

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	3/29/2027 4/25/2027		PEI	4/26/2027 5/23/2027		PEI	5/24/2027 6/27/2027	
	001	20	6/27 Budget	% of Sales	2	26/27 Budget	% of Sales	2	26/27 Budget	% of Sales
E400	Gross Sales Food Sales	Ф	144 600 00	04.460/	ļ ,	167.050.60	04.700/	φ.	100 264 40	04.070/
5100 5180		\$	144,609.80 2,639.80	84.46% 1.54%		167,959.69	84.78% 1.22%		199,364.48	84.37%
5100	NA Beverage Total Food Sales	\$ \$	2,639.60 147,249.60	86.00%		2,418.43 170,378.11	86.00%		3,851.13 203,215.60	1.63% 86.00%
	Total Food Sales	Ą	147,249.60	00.00%	ĮΨ	170,376.11	00.0076	Þ	203,215.60	86.00 %
5210	Liquor Sales	\$	15,189.50	8.87%	\$	17,861.73	9.02%	\$	19,756.48	8.36%
5220	Wine Sales	\$	2,641.88	1.54%		3,899.44	1.97%		4,072.72	1.72%
5230	Bottled Beer Sales	\$	1,145.05	0.67%		912.24	0.46%		1,311.55	0.56%
5240	Draft Beer Sales	\$	9,274.95	5.42%		10,015.41	5.06%		13,848.30	5.86%
	Total Beverage Sales	\$	28,251.38	16.50%	\$	32,688.82	16.50%	\$	38,989.04	16.50%
	Gross F&B Sales		175,500.98	102.50%	\$	203,066.94	102.50%	\$	242,204.64	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,198.54	0.70%	\$	1,386.80	0.70%	\$	1,654.08	0.70%
5120	Guest Recovery Comps	\$	684.88	0.40%	\$	792.46	0.40%	\$	945.19	0.40%
5131	50% Employee Discounts	\$	684.88	0.40%	\$	792.46	0.40%	\$	945.19	0.40%
5132	Manager Meal Discounts	\$	684.88	0.40%		792.46	0.40%		945.19	0.40%
5150	Discounts Marketing	\$	599.27	0.35%		693.40	0.35%		827.04	0.35%
5250	Goodwill Bar Comps	\$	428.05	0.25%	\$	495.29	0.25%	\$	590.74	0.25%
	Total Deductions	\$	4,280.51	2.50%	\$	4,952.85	2.50%	\$	5,907.43	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	3/29/2027 4/25/2027		PER	4/26/2027 5/23/2027		PER	5/24/2027 6/27/2027	
	Total Other Income and Expense	\$		0.00%	\$	_	0.00%	\$	_	0.00%
	·									
	Net Sales	_\$	171,220.47	100.00%	\$	198,114.09	100.00%	\$	236,297.21	100.00%
	Food Costs									
6110	Meat Cost	\$	21,498.44	14.60%	\$	24,875.20	14.60%	\$	29,669.48	14.60%
6120	Poultry Cost	\$	3,828.49	2.60%	\$	4,429.83	2.60%	\$	5,283.61	2.60%
6130	Seafood Cost	\$	736.25	0.50%	\$	851.89	0.50%	\$	1,016.08	0.50%
6140	Dairy Cost	\$	5,889.98	4.00%	\$	6,815.12	4.00%	\$	8,128.62	4.00%
6150	Produce Cost	\$	4,711.99	3.20%	\$	5,452.10	3.20%	\$	6,502.90	3.20%
6160	Bakery Cost	\$	2,061.49	1.40%	\$	2,385.29	1.40%	\$	2,845.02	1.40%
6170	Grocery Cost	\$	9,129.48	6.20%	\$	10,563.44	6.20%	\$	12,599.37	6.20%
6180	NA Beverage	\$	736.25	0.50%	\$	851.89	0.50%	\$	1,016.08	0.50%
	Total Food Cost	\$	48,592.37	33.00%	\$	56,224.78	33.00%	\$	67,061.15	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,957.13	10.47%	\$	3,464.45	10.60%	\$	3,892.04	9.98%
6220	Wine Cost	\$	529.82			833.51	2.55%		795.58	2.04%
6230	Bottled Beer Cost	\$	283.95	1.01%		293.07	0.90%		49.53	0.13%
6240	Draft Beer Cost	\$	1,879.37	6.65%	\$	2,008.87	6.15%	\$	3,122.75	8.01%
	Total Bev Cost	\$	5,650.28	20.00%	\$	6,599.90	20.00%	\$	7,859.89	20.00%
	Total F&B Costs	\$	54,242.64	31.68%	\$	62,824.68	31.71%	\$	74,921.04	31.71%
	Gross Profit	\$	116,977.82	68.32%	\$	135,289.41	68.29%	\$	161,376.17	68.29%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	3/29/2027 4/25/2027		PER	4/26/2027 5/23/2027		PER	5/24/2027 6/27/2027	
	Payroll Costs							_		
6310	Management Salaries	\$	16,251.27	9.49%		16,251.27	8.20%		20,314.09	8.60%
6311	Direct Labor - FOH	\$	4,280.51	2.50%		5,448.14	2.75%		6,498.17	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6313	Training Labor	\$	256.83	0.15%		297.17	0.15%		354.45	0.15%
6314	Direct Labor - BOH	\$	29,107.48	17.00%		32,688.82	16.50%		37,216.81	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	49,896.09	29.14%	\$	54,685.40	27.60%	\$	64,383.52	27.25%
6510 6530 6540 6550 6560 6570 6580 6610	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits	\$ \$ \$ \$ \$	6,506.38 - 212.18 - - 636.54 541.06	3.80% 0.00% 0.12% 0.00% 0.37% 0.32% 0.00%	\$ \$ \$ \$ \$ \$ \$	7,528.34 - 212.18 - - 636.54 541.06	3.80% 0.00% 0.11% 0.00% 0.00% 0.32% 0.27% 0.00%	\$ \$ \$ \$ \$ \$ \$	8,979.29 - 212.18 - - 636.54 541.06	3.80% 0.00% 0.09% 0.00% 0.00% 0.27% 0.23% 0.00%
6615	Payroll Processing Fees	\$	318.27	0.25%		318.27	0.25%		318.27	0.25%
	Total Payroll Expenses	\$	8,214.43	4.80%		9,236.38	4.66%		10,687.34	4.52%
	Total Payroll Costs	\$	58,110.52	33.94%	\$	63,921.79	32.27%	\$	75,070.86	31.77%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,136.61	3.00%	\$	5,943.42	3.00%	\$	7,088.92	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	583.50	0.34%	\$	583.50	0.29%	\$	583.50	0.25%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 06/28/2026		3/29/2027			4/26/2027			5/24/2027	
	End Date: 06/27/2027		4/25/2027			5/23/2027			6/27/2027	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
6790	Other Contracted Services	\$	318.27	0.19%	\$	318.27	0.16%	\$	318.27	0.13%
7010	Register Over/Short	\$	-	0.00%		-	0.00%	-	-	0.00%
7010	China/Glassware/Silverware	\$	684.88	0.40%		198.11	0.10%		472.59	0.20%
7040	Cleaning Supplies	\$	342.44	0.20%		396.23	0.20%	\$	472.59	0.20%
7045	Dish Chemicals	\$	513.66	0.30%		594.34	0.30%	\$	708.89	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,284.15	0.75%	\$	1,485.86	0.75%	\$	1,772.23	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,910.75	1.70%	\$	3,367.94	1.70%	\$	3,308.16	1.40%
7106	Catering Supplies	\$	684.88	0.40%	\$	792.46	0.40%	\$	945.19	0.40%
7110	Operating Supplies F&B	\$	1,712.20	1.00%	\$	1,981.14	1.00%	\$	2,362.97	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,171.35	8.28%	\$	15,661.26	7.91%	\$	18,033.31	7.63%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,591.35	0.93%	\$	1,591.35	0.80%	\$	1,591.35	0.67%
7195	Accounting Services	\$	8,487.20	4.96%	\$	2,652.25	1.34%	\$	2,652.25	1.12%
7220	Bank Charges & Fees	\$	15.91	0.01%	\$	15.91	0.01%	\$	15.91	0.01%
7230	Licenses & Permits	\$	636.54	0.37%	\$	636.54	0.32%	\$	636.54	0.27%
7250	Credit Card Commissions	\$	3,852.46	2.25%	\$	4,457.57	2.25%	\$	5,316.69	2.25%
7256	Employment Ads	\$	95.48	0.06%	\$	95.48	0.05%	\$	95.48	0.04%
7270	Dues & Subscriptions	\$	53.05	0.03%	\$	53.05	0.03%	\$	53.05	0.02%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.79%		1,352.65	0.68%	\$	1,352.65	0.57%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	-	-	0.00%
7320	Office Supplies & Postage	\$	171.22	0.10%	\$	198.11	0.10%	\$	236.30	0.10%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 4 3/29/2027 4/25/2027		PER	4/26/2027 5/23/2027		PER	5/24/2027 6/27/2027	
7350	Telephone/Internet/Cable	\$	689.59	0.40%	\$	689.59	0.35%	æ	689.59	0.29%
7360 7360	Travel	\$	132.61	0.40 %	-	132.61	0.33 %		132.61	0.29 %
7370	Meals & Entertainment	\$	132.01	0.00%		132.01	0.00%		132.01	0.00%
7370	Total General & Administrative	<u>φ</u> \$	17,078.06	9.97%		11,875.11	5.99%		12,772.41	5.41%
	Total General & Administrative	Ψ	17,070.00	3.31 /0	Ψ_	11,073.11	3.33 /0	۳	12,112.71	3.4170
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.31%	\$	530.45	0.27%	\$	530.45	0.22%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.31%	\$	530.45	0.27%	\$	530.45	0.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,712.20	1.00%	\$	1,981.14	1.00%	\$	2,362.97	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,904.11	2.28%	\$	3,904.11	1.97%	\$	3,904.11	1.65%
7710	MC-HVAC & Refrigeration	\$	663.06	0.39%	\$	663.06	0.33%	\$	663.06	0.28%
7720	MC-Other Equipment	\$	270.53	0.16%	\$	270.53	0.14%	\$	270.53	0.11%
7750	Pest Control	\$	90.18	0.05%	\$	90.18	0.05%	\$	90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,640.09	3.88%	\$	6,909.02	3.49%	\$	7,290.85	3.09%
	Utilities									

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 4 3/29/2027 4/25/2027		PER	4/26/2027 5/23/2027		PER	5/24/2027 6/27/2027	
7810	Electricity	\$	2,568.31	1.50%	\$	2,575.48	1.30%	\$	2,362.97	1.00%
7820	Natural Gas	\$	1,027.32	0.60%		1,188.68	0.60%		1,181.49	0.50%
7830	Water & Sewer	\$	513.66	0.30%		594.34	0.30%		708.89	0.30%
7840	Firewood	\$	795.68	0.46%		795.68	0.40%		795.68	0.34%
7040	Total Utilities	\$	4,904.97	2.86%		5,154.18	2.60%		5,049.02	2.14%
		<u> </u>	1,001101		_	5,101110		_	0,0 1010_	
	Total Operating Expenses	\$	43,324.91	25.30%	\$	40,130.03	20.26%	\$	43,676.05	18.48%
5500	Other Income (Expenses) Door Revenue	\$	-	0.00%	\$	-	0.00%	Ф.	-	0.00%
5800 5800	Commission Income		-	0.00%		-	0.00%		-	0.00%
5000	Total Other Income	\$	-	0.00%		-	0.00%	_	-	0.00%
	Total Other Income	<u> </u>	-	0.00%	P	-	0.00%	Ð	-	0.00%
	Operating Income Before Bonus	\$	15,542.40	9.08%	\$	31,237.59	15.77%	\$	42,629.26	18.04%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	15,542.40	9.08%	\$	31,237.59	15.77%	\$	42,629.26	18.04%
	Facility Expenses									
8010	Rents	\$	13,505.94	7.89%	\$	13,505.94	6.82%	\$	13,505.94	5.72%
8015	Common Area Maintenance	\$	2,455.98	1.43%	\$	2,455.98	1.24%	\$	2,455.98	1.04%
8020	Property Insurance	\$	140.04	0.08%	\$	140.04	0.07%	\$	140.04	0.06%
8030	Property Taxes	\$	3,895.05	2.27%	\$	3,895.05	1.97%	\$	3,895.05	1.65%
	Total Facility Expenses	\$	19,997.01	11.68%	\$	19,997.01	10.09%	\$	19,997.01	8.46%
	Restaurant EBDIT	\$	(4,454.61)	-2.60%	\$	11,240.58	5.67%	\$	22,632.25	9.58%

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2026/7 Budget - Smokecraft	PERIOD 4	PERIOD 5	PERIOD 6
Start Date: 06/28/2026	3/29/2027	4/26/2027	5/24/2027
End Date: 06/27/2027	4/25/2027	5/23/2027	6/27/2027
LY Start: 06/29/2025			
LY End: 06/28/2026			

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

			TOTAL	
		2	26/27 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	1,902,257.60	85.09%
5180	NA Beverage	\$	27,724.14	1.24%
	Total Food Sales	\$	1,929,981.74	86.33%
5210	Liquor Sales	\$	189,589.87	8.48%
5220	Wine Sales	\$	38,730.73	1.73%
5230	Bottled Beer Sales	\$	20,430.82	0.91%
5240	Draft Beer Sales	\$	112,101.92	5.01%
	Total Beverage Sales	\$	360,853.34	16.14%
	Gross F&B Sales	\$	2,290,835.08	102.47%
	Deductions			
5110	Goodwill Comps	\$	15,114.09	0.68%
5120	Guest Recovery Comps	\$	8,585.82	0.38%
5131	50% Employee Discounts	\$	9,119.30	0.41%
5132	Manager Meal Discounts	\$	8,763.64	0.39%
5150	Discounts Marketing	\$	7,823.79	0.35%
5250	Goodwill Bar Comps	\$	5,588.42	0.25%
	Total Deductions	\$	53,543.79	2.40%
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

TOTAL

	Total Other Income and Expense	\$		0.00%
	Net Sales	\$	2,235,546.01	100.00%
	Food Costs			
6440	Meat Cost	\$	204 777 22	14 600/
6110		•	281,777.33	14.60%
6120	Poultry Cost	\$	50,179.53	2.60%
6130	Seafood Cost	\$	9,649.91	0.50%
6140	Dairy Cost	\$	77,199.27	4.00%
6150	Produce Cost	\$	61,759.42	3.20%
6160	Bakery Cost	\$	27,019.74	1.40%
6170	Grocery Cost	\$	119,658.87	6.20%
6180	NA Beverage	\$	9,649.91	0.50%
	Total Food Cost	\$	636,893.97	33.00%
	Beverage Costs			
6210	Liquor Cost	\$	37,187.71	1.66%
6220	Wine Cost	\$	8,563.45	0.38%
6230	Bottled Beer Cost	\$	4,773.28	0.21%
6240	Draft Beer Cost	\$	21,770.45	0.97%
	Total Bev Cost	\$	72,294.89	20.03%
		_		
	Total F&B Costs		709,188.87	31.72%
	Gross Profit		1,526,178.30	68.27%
	Gross Profit	\$	1,526,178.30	68.27

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

		TOTAL	
	Payroll Costs		
6310	Management Salaries	\$ 208,653.42	9.33%
6311	Direct Labor - FOH	\$ 60,457.12	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 3,935.81	0.18%
6314	Direct Labor - BOH	\$ 380,648.21	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
	Total Labor	\$ 653,694.56	29.24%
6510	Payroll Taxes	\$ 84,943.95	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,546.16	0.11%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 7,638.48	0.34%
6580	Workers Compensation	\$ 6,492.71	0.29%
6610	Other Benefits	\$ 116.70	0.01%
6615	Payroll Processing Fees	\$ 3,819.24	0.17%
	Total Payroll Expenses	\$ 105,557.24	4.72%
	Total Payroll Costs	 759,251.80	33.96%
	Controllable Expenses		
6500	3rd Party Delivery Expense	\$ 64,540.85	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 7,001.94	0.31%
6740	Security	\$ 636.54	0.03%
6750	Trash Removal	\$ -	0.00%

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

		TOTAL	
6790	Other Contracted Services	\$ 3,819.24	0.17%
7010	Register Over/Short	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 6,022.29	0.27%
7040	Cleaning Supplies	\$ 4,674.82	0.21%
7045	Dish Chemicals	\$ 6,523.65	0.29%
7050	Decorations	\$ -	0.00%
7060	Linens	\$ 16,204.50	0.72%
7080	New Menus/Printing	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%
7105	To Go Supplies	\$ 34,120.76	1.53%
7106	Catering Supplies	\$ 15,505.66	0.69%
7110	Operating Supplies F&B	\$ 26,089.08	1.17%
7120	Uniforms	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%
	Total Controllable Expenses	\$ 185,139.32	8.28%
	General & Administrative		
7190	Other Contracted Services-Admin	\$ 19,096.20	0.85%
7195	Accounting Services	\$ 37,661.95	1.68%
7220	Bank Charges & Fees	\$ 822.20	0.04%
7230	Licenses & Permits	\$ 7,638.48	0.34%
7250	Credit Card Commissions	\$ 50,295.76	2.25%
7256	Employment Ads	\$ 1,145.77	0.05%
7270	Dues & Subscriptions	\$ 636.54	0.03%
7285	Key Man/General Liability Insurance	\$ 16,231.77	0.73%
7290			
. =	Legal & Professional Services	\$ -	0.00%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026		TOTAL	
7250	Talambana/Internat/Cable	Ф.	Enter a service de la constante de la constant	0.37%
7350	Telephone/Internet/Cable Travel	\$ \$	8,275.02	0.37%
7360 7370	Meals & Entertainment		1,591.35	
7370	Total General & Administrative	<u>\$</u>	445 620 44	0.00%
	i otal General & Administrative	<u> </u>	145,630.41	6.51%
	Advertising & Promotion			
7400	Local Charitable Donations	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%
7435	Advertising & Marketing	\$	8,487.20	0.38%
7460	Special Promotions	\$	-	0.00%
	Total Advertising & Promotion	\$	8,487.20	0.38%
	Repairs & Maintenance	•	04 050 00	0.070/
7500	Repairs & Maintenance	\$	21,652.36	0.97%
7620	R&M HVAC & Refrigeration	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%
7695	Cleaning Service	\$	46,849.34	2.10%
7710	MC-HVAC & Refrigeration	\$	16,220.63	0.73%
7720	MC-Other Equipment	\$	3,246.35	0.15%
7750	Pest Control	\$	1,082.12	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%
	Total Repairs & Maintenance		89,050.81	3.98%
	Utilities			

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026		TOTAL	
	-		TOTAL	4 4=0/
7810	Electricity	\$	32,759.74	1.47%
7820	Natural Gas	\$	13,835.95	0.62%
7830	Water & Sewer	\$	7,152.63	0.32%
7840	Firewood	_\$_	9,548.10	0.43%
	Total Utilities		63,296.42	2.83%
	Total Operating Expenses	\$	491,604.15	21.99%
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	\$	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus	\$	275,322.35	12.32%
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	275,322.35	12.32%
	Facility Expenses			
8010	Rents	\$	162,071.23	7.25%
8015	Common Area Maintenance	\$	29,471.80	1.32%
8020	Property Insurance	\$	1,680.47	0.08%
8030	Property Taxes	\$	46,740.62	2.09%
	Total Facility Expenses	\$	239,964.12	10.73%
	Restaurant EBDIT		35,358.22	1.58%
			,	

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

TOTAL

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	1OD 7 6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PEF	8/23/2027 9/26/2027	
	Cuasa Salaa	27	//28 Budget	% of Sales	2	7/28 Budget	% of Sales	2	7/28 Budget	% of Sales
5100	Gross Sales Food Sales	\$	148,577.56	84.98%	¢	176,537.49	88.89%	æ	181,074.38	84.50%
5100 5180	NA Beverage	φ \$	1,775.07	1.02%		2,208.83	1.11%		3,212.56	1.50%
3100	Total Food Sales	\$	150,352.63	86.00%		178,746.32	90.00%		184,286.94	86.00%
	Total Tood Gales	Ψ	100,002.00	00.0070	*	170,740.02	30.0070	Ψ	104,200.04	00.0070
5210	Liquor Sales	\$	14,213.32	8.13%	\$	13,097.89	6.59%	\$	16,672.33	7.78%
5220	Wine Sales	\$	3,205.79	1.83%		2,605.13	1.31%		4,002.64	1.87%
5230	Bottled Beer Sales	\$	1,865.12	1.07%	\$	1,852.19	0.93%		3,073.10	1.43%
5240	Draft Beer Sales	\$	9,125.42	5.22%	\$	7,270.67	3.66%	\$	11,609.32	5.42%
	Total Beverage Sales	\$	28,409.65	16.25%	\$	24,825.88	12.50%	\$	35,357.38	16.50%
	Gross F&B Sales	\$	178,762.28	102.25%	\$	203,572.20	102.50%	\$	219,644.32	102.50%
	Deductions									
5110	Goodwill Comps	\$	961.56	0.55%	¢.	1,092.34	0.55%	¢	1,500.01	0.70%
5120	Guest Recovery Comps	\$	524.49	0.30%		595.82	0.30%		857.15	0.40%
5131	50% Employee Discounts	\$	786.73	0.45%		893.73	0.45%		857.15	0.40%
5132	Manager Meal Discounts	\$	611.90	0.35%		695.12	0.35%		857.15	0.40%
	Manauci Meai Discounts							,		
	_	\$	611.90		\$	695.12	0.35%	\$	750.01	0.35%
5150 5250	Discounts Marketing Goodwill Bar Comps	•		0.35% 0.25%		695.12 496.52	0.35% 0.25%		750.01 535.72	0.35% 0.25%
5150	Discounts Marketing	\$	611.90	0.35%	\$			\$		
5150	Discounts Marketing Goodwill Bar Comps	\$ \$	611.90 437.07	0.35% 0.25%	\$	496.52	0.25%	\$	535.72	0.25%
5150	Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$	611.90 437.07	0.35% 0.25%	\$ \$	496.52	0.25%	\$ \$	535.72	0.25%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	6/28/2027 7/25/2027		PERIOD 8 7/26/2027 8/22/2027			PER	8/23/2027 9/26/2027	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	174,828.64	100.00%	\$	198,607.03	100.25%	\$	214,287.14	100.00%
	- 10 1		•			•			•	
C440	Food Costs	Φ	24 054 48	14.600/	φ.	26.006.06	44.600/	φ.	26 005 00	14.600/
6110 6120	Meat Cost	\$	21,951.48	14.60% 2.60%		26,096.96	14.60% 2.60%		26,905.89	14.60% 2.60%
6120	Poultry Cost Seafood Cost	\$ \$	3,909.17 751.76	0.50%		4,647.40 893.73	0.50%		4,791.46 921.43	0.50%
6140	Dairy Cost	φ \$	6,014.11	4.00%		7,149.85	4.00%		7,371.48	4.00%
6150	Produce Cost	φ \$	4,811.28	3.20%		5,719.88	3.20%		5,897.18	3.20%
6160	Bakery Cost	φ \$	2,104.94	1.40%		2,502.45	1.40%		2,580.02	1.40%
6170	Grocery Cost	φ \$	9,321.86	6.20%		11,082.27	6.20%		11,425.79	6.20%
6180	NA Beverage	\$	751.76	0.50%		893.73	0.50%		921.43	0.50%
0100	Total Food Cost	\$	49,616.37	33.00%		58,986.29	33.00%		60,814.69	33.00%
			10,010.01	00.0070	_		00.0070	_		
	Beverage Costs									
6210	Liquor Cost	\$	2,862.49	10.08%	\$	2,503.56	10.08%	\$	3,106.83	8.79%
6220	Wine Cost	\$	797.08	2.81%	\$	529.05	2.13%	\$	1,461.64	4.13%
6230	Bottled Beer Cost	\$	508.35	1.79%	\$	405.09	1.63%	\$	791.80	2.24%
6240	Draft Beer Cost	\$	1,514.00	5.33%	\$	1,527.48	6.15%	\$	1,711.20	4.84%
	Total Bev Cost	\$	5,681.93	20.00%	\$	4,965.18	20.00%	\$	7,071.48	20.00%
	Total F&B Costs	\$	55,298.30	31.63%	\$	63,951.46	32.20%	\$	67,886.17	31.68%
	Gross Profit	\$	119,530.34	68.37%	\$	134,655.56	67.80%	\$	146,400.98	68.32%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 7 6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PER	8/23/2027 9/26/2027	
	Payroll Costs							_		
6310	Management Salaries	\$	16,741.04	9.58%		16,741.04	8.43%		20,926.29	9.77%
6311	Direct Labor - FOH	\$	6,119.00	3.50%		3,972.14	2.00%		5,892.90	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	874.14	0.50%		297.91	0.15%		321.43	0.15%
6314	Direct Labor - BOH	\$	32,343.30	18.50%		32,770.16	16.50%		37,500.25	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	56,077.48	32.08%	\$	53,781.25	27.08%	\$	64,640.87	30.17%
6510 6530 6540 6550 6560 6570 6580 6610	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$	6,643.49 - 218.55 - 655.64 557.29 60.10 327.82 8,462.88	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.03% 0.25% 4.84%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,547.07 - 218.55 655.64 557.29 60.10 327.82 9,366.46	3.80% 0.00% 0.11% 0.00% 0.33% 0.28% 0.03% 0.25% 4.72%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	8,142.91 - 218.55 - 655.64 557.29 - 327.82 9,902.20	3.80% 0.00% 0.10% 0.00% 0.31% 0.26% 0.00% 4.62%
	Total Payroll Costs		64,540.36	36.92%	\$	63,147.71	31.80%	\$	74,543.07	34.79%
6500 6710 6740	Controllable Expenses 3rd Party Delivery Expense Operating Lease/Rentals-Kitchen/Bar Security	\$ \$	5,244.86 601.00	3.00% 0.34% 0.00%	\$	5,958.21 601.00	3.00% 0.30% 0.00%	\$	6,321.47 601.00	2.95% 0.28% 0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 06/28/2027		6/28/2027			7/26/2027			8/23/2027	
	End Date: 06/25/2028		7/25/2027			8/22/2027			9/26/2027	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
6790	Other Contracted Services	\$	327.82	0.19%	\$	327.82	0.17%	\$	327.82	0.15%
7010	Register Over/Short	\$	-	0.00%	-	-	0.00%	-	-	0.00%
7010	China/Glassware/Silverware	\$	699.31	0.40%	\$	397.21	0.20%	\$	428.57	0.20%
7040	Cleaning Supplies	\$	349.66	0.20%	\$	397.21	0.20%	\$	642.86	0.30%
7045	Dish Chemicals	\$	524.49	0.30%	\$	595.82	0.30%	\$	535.72	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,311.21	0.75%	\$	1,092.34	0.55%	\$	1,500.01	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,972.09	1.70%	\$	2,383.28	1.20%	\$	3,000.02	1.40%
7106	Catering Supplies	\$	699.31	0.40%	\$	3,376.32	1.70%	\$	1,071.44	0.50%
7110	Operating Supplies F&B	\$	2,447.60	1.40%	\$	2,780.50	1.40%	\$	2,142.87	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,177.35	8.68%	\$	17,909.72	9.02%	\$	16,571.78	7.73%
	One and O Administrative									
7400	General & Administrative Other Contracted Services-Admin	φ	1,639.09	0.94%	\$	1,639.09	0.83%	\$	1,639.09	0.76%
7190 7195		\$		1.56%		2,731.82	1.38%	\$		1.27%
7195 7220	Accounting Services Bank Charges & Fees	\$	2,731.82	0.06%	-	109.27	0.06%	\$	2,731.82 109.27	0.05%
7220 7230	Licenses & Permits	\$	655.64	0.00 %		655.64	0.00 %		655.64	0.03 %
7250 7250	Credit Card Commissions	\$	3,933.64	2.25%		4,468.66	2.25%	\$	4,821.46	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.05%	\$	98.35	0.05%
7230 7270	Dues & Subscriptions	\$	54.64	0.03%		54.64	0.03%	\$	54.64	0.03%
7270 7285	Key Man/General Liability Insurance	\$	1,393.23	0.80%		1,393.23	0.03 %	\$	1,393.23	0.65%
7290	Legal & Professional Services	\$	1,000.20	0.00%		1,000.20	0.00%		1,000.20	0.00%
7320	Office Supplies & Postage	\$	174.83	0.10%	-	198.61	0.10%		214.29	0.10%
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	2027/8 Budget - Smokecraft	PERI	OD 7		PERI	OD 8		PER	IOD 9	
	Start Date: 06/28/2027		6/28/2027			7/26/2027			8/23/2027	
	End Date: 06/25/2028		7/25/2027			8/22/2027			9/26/2027	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
7350	Telephone/Internet/Cable	\$	710.27	0.41%	\$	710.27	0.36%	\$	710.27	0.33%
7360	Travel	\$	136.59	0.08%	\$	136.59	0.07%	\$	136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	11,637.36	6.66%	\$	12,196.15	6.14%	\$	12,564.64	5.86%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.31%	\$	546.36	0.28%	\$	546.36	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.31%	\$	546.36	0.28%	\$	546.36	0.25%
	Renairs & Maintenance									
7500	Repairs & Maintenance Repairs & Maintenance	\$	1 748 29	1 00%	\$	1 986 07	1 00%	\$	2 142 87	1 00%
7500 7620	Repairs & Maintenance	\$ \$	1,748.29	1.00%		1,986.07	1.00%		2,142.87	1.00%
7620	Repairs & Maintenance R&M HVAC & Refrigeration	\$	1,748.29 - -	0.00%	\$	1,986.07 - -	0.00%	\$	2,142.87 - -	0.00%
7620 7630	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing	\$ \$	1,748.29 - - -	0.00% 0.00%	\$	· -	0.00% 0.00%	\$ \$	2,142.87 - - -	0.00% 0.00%
7620 7630 7640	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric	\$ \$ \$	1,748.29 - - - -	0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00% 0.00%	\$ \$ \$	2,142.87 - - - -	0.00% 0.00% 0.00%
7620 7630 7640 7650	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure	\$ \$ \$	- -	0.00% 0.00% 0.00% 0.00%	\$ \$ \$		0.00% 0.00% 0.00% 0.00%	\$ \$ \$	2,142.87 - - - -	0.00% 0.00% 0.00% 0.00%
7620 7630 7640 7650 7660	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems	\$ \$ \$ \$	- - - -	0.00% 0.00% 0.00% 0.00% 0.00%	\$ \$ \$ \$	- - - -	0.00% 0.00% 0.00% 0.00% 0.00%	\$ \$ \$ \$	- - - -	0.00% 0.00% 0.00% 0.00% 0.00%
7620 7630 7640 7650 7660 7695	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service	\$ \$ \$ \$ \$ \$ \$ \$	- - - - 4,021.24	0.00% 0.00% 0.00% 0.00% 0.00% 2.30%	\$ \$ \$ \$ \$	- - - - 4,021.24	0.00% 0.00% 0.00% 0.00% 0.00% 2.02%	\$ \$ \$ \$ \$	- - - - 4,021.24	0.00% 0.00% 0.00% 0.00% 0.00% 1.88%
7620 7630 7640 7650 7660	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems	\$ \$ \$ \$ \$ \$ \$ \$	- - - -	0.00% 0.00% 0.00% 0.00% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - - -	0.00% 0.00% 0.00% 0.00% 0.00% 2.02% 0.34%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - - -	0.00% 0.00% 0.00% 0.00% 0.00%
7620 7630 7640 7650 7660 7695 7710	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration	\$ \$ \$ \$ \$ \$ \$ \$	4,021.24 2,618.72	0.00% 0.00% 0.00% 0.00% 0.00% 2.30% 1.50%	\$ \$ \$ \$ \$ \$ \$	- - - 4,021.24 682.95	0.00% 0.00% 0.00% 0.00% 0.00% 2.02%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - - - 4,021.24 1,147.36	0.00% 0.00% 0.00% 0.00% 0.00% 1.88% 0.54%
7620 7630 7640 7650 7660 7695 7710 7720	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment	\$ \$ \$ \$ \$ \$	4,021.24 2,618.72 278.65	0.00% 0.00% 0.00% 0.00% 0.00% 2.30% 1.50% 0.16%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - - 4,021.24 682.95 278.65	0.00% 0.00% 0.00% 0.00% 0.00% 2.02% 0.34% 0.14%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,021.24 1,147.36 278.65	0.00% 0.00% 0.00% 0.00% 0.00% 1.88% 0.54% 0.13%
7620 7630 7640 7650 7660 7695 7710 7720 7750	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,021.24 2,618.72 278.65	0.00% 0.00% 0.00% 0.00% 0.00% 2.30% 1.50% 0.16% 0.05%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - - 4,021.24 682.95 278.65	0.00% 0.00% 0.00% 0.00% 0.00% 2.02% 0.34% 0.14% 0.05%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,021.24 1,147.36 278.65	0.00% 0.00% 0.00% 0.00% 0.00% 1.88% 0.54% 0.13% 0.04%
7620 7630 7640 7650 7660 7695 7710 7720 7750	Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning	\$ \$ \$ \$ \$ \$ \$	4,021.24 2,618.72 278.65 92.88	0.00% 0.00% 0.00% 0.00% 2.30% 1.50% 0.16% 0.05%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- - - 4,021.24 682.95 278.65 92.88	0.00% 0.00% 0.00% 0.00% 2.02% 0.34% 0.14% 0.05% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$	4,021.24 1,147.36 278.65 92.88	0.00% 0.00% 0.00% 0.00% 1.88% 0.54% 0.13% 0.04% 0.00%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 7 6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PER	8/23/2027 9/26/2027	
7810	Electricity	\$	2,622.43	1.50%	\$	2,383.28	1.20%	\$	2,357.16	1.10%
7820	Natural Gas	\$	1,048.97	0.60%		1,191.64	0.60%		1,285.72	0.60%
7830	Water & Sewer	\$	524.49	0.30%		595.82	0.30%		750.01	0.35%
7840	Firewood	\$	819.55	0.47%		819.55	0.41%		819.55	0.38%
	Total Utilities	\$	5,015.43	2.87%		4,990.29	2.51%		5,212.43	2.43%
	Total Operating Expenses	\$	41,136.28	23.53%	\$	42,704.32	21.50%	\$	42,578.21	19.87%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	13,853.70	7.92%	\$	28,803.54	14.50%	\$	29,279.69	13.66%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	13,853.70	7.92%	\$	28,803.54	14.50%	\$	29,279.69	13.66%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.96%	\$	13,911.11	7.00%	\$	13,911.11	6.49%
8015	Common Area Maintenance	\$	2,529.66	1.45%		2,529.66	1.27%		2,529.66	1.18%
8020	Property Insurance	\$	144.24	0.08%	\$	144.24	0.07%	\$	144.24	0.07%
8030	Property Taxes	\$	4,011.90	2.29%	\$	4,011.90	2.02%	\$	4,011.90	1.87%
	Total Facility Expenses	\$	20,596.92	11.78%	\$	20,596.92	10.37%	\$	20,596.92	9.61%
	Restaurant EBDIT	\$	(6,743.22)	-3.86%	\$	8,206.62	4.13%	\$	8,682.77	4.05%

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2027/8 Budget - Smokecraft	PERIOD 7	PERIOD 8	PERIOD 9
Start Date: 06/28/2027	6/28/2027	7/26/2027	8/23/2027
End Date: 06/25/2028	7/25/2027	8/22/2027	9/26/2027
LY Start: 06/28/2026			
LY End: 06/27/2027			

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	9/27/2027 10/24/2027		PE	RIOD 11 10/25/2027 11/21/2027		PEI	11/22/2027 12/26/2027	
	Overe Oales	2	7/28 Budget	% of Sales	2	27/28 Budget	% of Sales	2	7/28 Budget	% of Sales
5100	Gross Sales Food Sales	¢	143,354.48	84.89%	l a	119,429.91	85.31%	φ	208,911.09	85.11%
5100 5180	NA Beverage	\$ \$	1,870.65	1.11%		965.24	0.69%		2,184.17	0.89%
3100	Total Food Sales	φ \$	1,870.03 145,225.14	86.00%		120,395.15	86.00%		2, 104. 17 211,095.25	86.00%
	Total I ood Gales	Ψ	140,220.14	00.00 /0	*	120,333.13	00.0070	Ψ	211,033.23	00.00 /8
5210	Liquor Sales	\$	13,866.20	8.21%	\$	12,084.66	8.63%	\$	22,692.00	9.24%
5220	Wine Sales	\$	2,853.91	1.69%		2,604.36	1.86%		3,559.18	1.45%
5230	Bottled Beer Sales	\$	1,648.31	0.98%		1,605.05	1.15%		2,587.25	1.05%
5240	Draft Beer Sales	\$	9,494.55	5.62%	\$	6,805.00	4.86%	\$	11,662.40	4.75%
	Total Beverage Sales	\$	27,862.96	16.50%	\$	23,099.07	16.50%	\$	40,500.83	16.50%
	Gross F&B Sales		173,088.10	102.50%	\$	143,494.22	102.50%	\$	251,596.09	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,182.07	0.70%	\$	979.96	0.70%	\$	1,718.22	0.70%
5120	Guest Recovery Comps	\$	675.47	0.40%	\$	559.98	0.40%	\$	981.84	0.40%
5131	50% Employee Discounts	\$	675.47	0.40%	\$	559.98	0.40%	\$	981.84	0.40%
5132	Manager Meal Discounts	\$	675.47	0.40%	\$	559.98	0.40%	\$	981.84	0.40%
5150	Discounts Marketing	\$	591.03	0.35%	\$	489.98	0.35%	\$	859.11	0.35%
5250	Goodwill Bar Comps	\$	422.17	0.25%	\$	349.99	0.25%	\$	613.65	0.25%
	Total Deductions	\$	4,221.66	2.50%	\$	3,499.86	2.50%	\$	6,136.49	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	9/27/2027 10/24/2027		PER	10/25/2027 11/21/2027		PER	11/22/2027 12/26/2027	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	168,866.44	100.00%	\$	139,994.36	100.00%	\$	245,459.60	100.00%
	Food Costs		·			·			·	
6110	Meat Cost	\$	21,202.87	14.60%	ф	17,577.69	14.60%	ф	30,819.91	14.60%
6120	Poultry Cost	Ф \$	3,775.85	2.60%		3,130.27	2.60%		5,488.48	2.60%
6130	Seafood Cost	φ \$	726.13	0.50%		601.98	0.50%		1,055.48	0.50%
6140	Dairy Cost	\$	5,809.01	4.00%		4,815.81	4.00%		8,443.81	4.00%
6150	Produce Cost	\$	4,647.20	3.20%		3,852.64	3.20%		6,755.05	3.20%
6160	Bakery Cost	\$	2,033.15	1.40%		1,685.53	1.40%		2,955.33	1.40%
6170	Grocery Cost	\$	9,003.96	6.20%		7,464.50	6.20%		13,087.91	6.20%
6180	NA Beverage	\$	726.13	0.50%		601.98	0.50%		1,055.48	0.50%
	Total Food Cost	\$	47,924.30	33.00%		39,730.40	33.00%		69,661.43	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,360.37	12.06%	\$	2,054.97	8.90%	\$	3,394.26	8.38%
6220	Wine Cost	\$	125.84	0.45%		718.75	3.11%		513.79	1.27%
6230	Bottled Beer Cost	\$	272.15	0.98%		473.53	2.05%		1,026.50	2.53%
6240	Draft Beer Cost	\$	1,814.23	6.51%		1,372.57	5.94%		3,165.62	7.82%
	Total Bev Cost	\$	5,572.59	20.00%	\$	4,619.81	20.00%	\$	8,100.17	20.00%
	Total F&B Costs	\$	53,496.89	31.68%	\$	44,350.21	31.68%	\$	77,761.60	31.68%
	Gross Profit	\$	115,369.55	68.32%	\$	95,644.15	68.32%	\$	167,698.00	68.32%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	9/27/2027 10/24/2027		PER	10/25/2027 11/21/2027		PER	11/22/2027 12/26/2027	
	Payroll Costs									
6310	Management Salaries	\$	16,741.04	9.91%		16,741.04	11.96%		20,926.29	8.53%
6311	Direct Labor - FOH	\$	4,643.83	2.75%		4,899.80	3.50%		5,522.84	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	253.30	0.15%		209.99	0.15%		368.19	0.15%
6314	Direct Labor - BOH	\$	29,551.63	17.50%		25,898.96	18.50%		38,046.24	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	51,189.79	30.31%	\$	47,749.79	34.11%	\$	64,863.56	26.43%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,416.92 - 218.55 - - 655.64 557.29 - 327.82 8,176.22	3.80% 0.00% 0.13% 0.00% 0.00% 0.39% 0.33% 0.00% 4.84%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,319.79 - 218.55 655.64 557.29 - 327.82 7,079.08	3.80% 0.00% 0.16% 0.00% 0.00% 0.47% 0.40% 0.00% 5.06%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	9,327.46 - 218.55 - - 655.64 557.29 - 327.82 11,086.76	3.80% 0.00% 0.09% 0.00% 0.27% 0.23% 0.00% 0.25% 4.52%
	Total Layron Costs	Ψ	33,300.01	33.1070	Ψ_	34,020.07	33.17 /0	Ψ_	13,330.32	30.34 /6
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,981.56	2.95%	\$	4,199.83	3.00%	\$	4,909.19	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.36%	\$	601.00	0.43%	\$	601.00	0.24%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft	PER	IOD 10		PER	10D 11		PER	RIOD 12	
	Start Date: 06/28/2027		9/27/2027			10/25/2027			11/22/2027	
	End Date: 06/25/2028		10/24/2027			11/21/2027			12/26/2027	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
6790	Other Contracted Services	\$	327.82	0.19%	\$	327.82	0.23%	\$	327.82	0.13%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	675.47	0.40%	\$	279.99	0.20%	\$	490.92	0.20%
7040	Cleaning Supplies	\$	337.73	0.20%	\$	279.99	0.20%	\$	490.92	0.20%
7045	Dish Chemicals	\$	422.17	0.25%	\$	419.98	0.30%	\$	736.38	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,182.07	0.70%	\$	1,049.96	0.75%	\$	1,840.95	0.75%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	-	-	0.00%		-	0.00%
7105	To Go Supplies	\$	2,364.13	1.40%	\$	1,959.92	1.40%	\$	3,927.35	1.60%
7106	Catering Supplies	\$	844.33	0.50%	\$	559.98	0.40%	\$	4,909.19	2.00%
7110	Operating Supplies F&B	\$	2,110.83	1.25%	\$	1,959.92	1.40%	\$	3,068.24	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,847.10	8.20%	\$	11,638.39	8.31%	\$	21,301.96	8.68%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.97%	\$	1,639.09	1.17%	\$	1,639.09	0.67%
7195	Accounting Services	\$	2,731.82	1.62%		2,731.82	1.95%		2,731.82	1.11%
7220	Bank Charges & Fees	\$	109.27	0.06%	-	109.27	0.08%		109.27	0.04%
7230	Licenses & Permits	\$	655.64	0.39%	\$	655.64	0.47%	\$	655.64	0.27%
7250	Credit Card Commissions	\$	3,799.49	2.25%	\$	3,149.87	2.25%	\$	5,522.84	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.07%	\$	98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%	\$	54.64	0.04%	\$	54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.83%	\$	1,393.23	1.00%	\$	1,393.23	0.57%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	168.87	0.10%	\$	139.99	0.10%	\$	245.46	0.10%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028	PER	9/27/2027 10/24/2027		PER	10/25/2027 11/21/2027		PEF	11/22/2027 12/26/2027	
	LY Start: 06/28/2026 LY End: 06/27/2027									
7350	Telephone/Internet/Cable	\$	710.27	0.42%	\$	710.27	0.51%	\$	710.27	0.29%
7360	Travel	\$	136.59	0.08%	\$	136.59	0.10%	\$	136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	11,497.25	6.81%	\$	10,818.76	7.73%	\$	13,297.19	5.42%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.32%	\$	1,639.09	1.17%	\$	1,639.09	0.67%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.32%	\$	1,639.09	1.17%	\$	1,639.09	0.67%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,688.66	1.00%	\$	1,399.94	1.00%	\$	1,718.22	0.70%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.38%	\$	4,021.24	2.87%	\$	4,021.24	1.64%
7710	MC-HVAC & Refrigeration	\$	682.95	0.40%	\$	2,618.72	1.87%	\$	2,458.64	1.00%
7720	MC-Other Equipment	\$	278.65	0.17%	\$	278.65	0.20%	\$	278.65	0.11%
7750	Pest Control	\$	92.88	0.06%	\$	92.88	0.07%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,764.38	4.01%	\$	8,411.43	6.01%	\$	8,569.62	3.49%
	Utilities									

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	9/27/2027 10/24/2027			10/25/2027 11/21/2027			11/22/2027 12/26/2027	
7810	Electricity	\$ 2,195.26	1.30%		2,799.89	2.00%		3,436.43	1.40%
7820	Natural Gas	\$ 1,182.07	0.70%		1,259.95	0.90%		1,227.30	0.50%
7830	Water & Sewer	\$ 675.47	0.40%		559.98	0.40%	\$	613.65	0.25%
7840	Firewood	\$ 819.55	0.49%	\$	819.55	0.59%		819.55	0.33%
	Total Utilities	\$ 4,872.34	2.89%	\$	5,439.36	3.89%	\$	6,096.93	2.48%
	Total Operating Expenses	\$ 37,527.44	22.22%	\$	37,947.02	27.11%	\$	50,904.79	20.74%
	Other Income (Expenses)								
5500	Door Revenue	\$ -	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$ -	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$ -	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$ 18,476.11	10.94%	\$	2,868.26	2.05%	\$	40,842.89	16.64%
6455	Management Bonuses	\$ -	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$ 18,476.11	10.94%	\$	2,868.26	2.05%	\$	40,842.89	16.64%
	Facility Expenses								
8010	Rents	\$ 13,911.11	8.24%	\$	13,911.11	9.94%	\$	13,911.11	5.67%
8015	Common Area Maintenance	\$ 2,529.66	1.50%		2,529.66	1.81%		2,529.66	1.03%
8020	Property Insurance	\$ 144.24	0.09%		144.24	0.10%		144.24	0.06%
8030	Property Taxes	\$ 4,011.90	2.38%	-	4,011.90	2.87%	-	4,011.90	1.63%
	Total Facility Expenses	\$ 20,596.92	12.20%		20,596.92	14.71%	\$	20,596.92	8.39%
		 -,			-, -		_	-,	
	Restaurant EBDIT	\$ (2,120.81)	-1.26%	\$	(17,728.66)	-12.66%	\$	20,245.97	8.25%

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2027/8 Budget - Smokecraft	PERIOD 10	PERIOD 11	PERIOD 12
Start Date: 06/28/2027	9/27/2027	10/25/2027	11/22/2027
End Date: 06/25/2028	10/24/2027	11/21/2027	12/26/2027
LY Start: 06/28/2026			
LY End: 06/27/2027			

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	IOD 1 12/27/2027 1/23/2028		PEF	1/24/2028 2/20/2028		PEF	2/21/2028 3/26/2028	
	0 01	27	7/28 Budget	% of Sales	2	7/28 Budget	% of Sales	2	7/28 Budget	% of Sales
5100	Gross Sales Food Sales	Φ	147 546 20	04.740/	_	140 604 60	0.4.600/	φ.	105 756 07	0.4.620/
5100	NA Beverage	\$	147,516.39 2,190.25	84.74% 1.26%		148,681.62 2,316.99	84.68% 1.32%		185,756.87 3,031.77	84.62% 1.38%
3100	Total Food Sales	\$ \$	2, 190.25 149,706.65	86.00%		2,310.99 150,998.61	86.00%		188,788.64	86.00%
	Total Food Sales	Ψ	149,700.03	86.00 /8	*	150,996.61	00.00 /0	Ψ	100,700.04	86.00 /8
5210	Liquor Sales	\$	15,482.03	8.89%	\$	16,242.43	9.25%	\$	19,270.41	8.78%
5220	Wine Sales	\$	3,645.38	2.09%		3,609.90	2.06%		3,436.23	1.57%
5230	Bottled Beer Sales	\$	1,720.69	0.99%		2,042.80	1.16%		1,520.56	0.69%
5240	Draft Beer Sales	\$	7,874.68	4.52%	\$	7,075.53	4.03%	\$	11,993.87	5.46%
	Total Beverage Sales	\$	28,722.79	16.50%	\$	28,970.66	16.50%	\$	36,221.08	16.50%
	G				⊢-	·			·	
	-	<u>.</u>	·			·				
	Gross F&B Sales	\$	178,429.43	102.50%		179,969.28		\$	225,009.72	102.50%
	-	\$	·			·		\$	225,009.72	
5110	Gross F&B Sales	\$	·		\$	·			225,009.72 1,536.65	
5110 5120	Gross F&B Sales Deductions		178,429.43	102.50%	\$	179,969.28	102.50%	\$		102.50%
	Gross F&B Sales Deductions Goodwill Comps	\$	178,429.43 1,218.54	102.50%	\$ \$ \$	179,969.28 1,229.06	102.50%	\$	1,536.65	102.50% 0.70%
5120	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps	\$ \$	178,429.43 1,218.54 696.31	0.70% 0.40%	\$ \$ \$ \$	1,229.06 702.32	0.70% 0.40%	\$ \$	1,536.65 878.09	0.70% 0.40%
5120 5131	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,218.54 696.31 696.31	0.70% 0.40%	\$ \$ \$ \$	1,229.06 702.32 702.32	0.70% 0.40%	\$ \$ \$	1,536.65 878.09 878.09	0.70% 0.40% 0.40%
5120 5131 5132	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,218.54 696.31 696.31 696.31	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	1,229.06 702.32 702.32 702.32	0.70% 0.40% 0.40% 0.40%	\$ \$ \$	1,536.65 878.09 878.09 878.09	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,218.54 696.31 696.31 696.31 699.27	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$ \$	1,229.06 702.32 702.32 702.32 614.53	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,536.65 878.09 878.09 878.09 768.33	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,218.54 696.31 696.31 696.31 609.27 435.19	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,229.06 702.32 702.32 702.32 614.53 438.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,536.65 878.09 878.09 878.09 768.33 548.80	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,218.54 696.31 696.31 696.31 609.27 435.19	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,229.06 702.32 702.32 702.32 614.53 438.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	1,536.65 878.09 878.09 878.09 768.33 548.80	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	10D 1 12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PER	2/21/2028 3/26/2028	
	Total Other Income and Expense		_	0.00%	\$	-	0.00%	\$	-	0.00%
	•									
	Net Sales	\$	174,077.50	100.00%	\$	175,579.78	100.00%	\$	219,521.68	100.00%
	Food Costs									
6110	Meat Cost	\$	21,857.17	14.60%	\$	22,045.80	14.60%	\$	27,563.14	14.60%
6120	Poultry Cost	\$	3,892.37	2.60%	\$	3,925.96	2.60%	\$	4,908.50	2.60%
6130	Seafood Cost	\$	748.53	0.50%	\$	754.99	0.50%	\$	943.94	0.50%
6140	Dairy Cost	\$	5,988.27	4.00%	\$	6,039.94	4.00%	\$	7,551.55	4.00%
6150	Produce Cost	\$	4,790.61	3.20%	\$	4,831.96	3.20%	\$	6,041.24	3.20%
6160	Bakery Cost	\$	2,095.89	1.40%	\$	2,113.98	1.40%	\$	2,643.04	1.40%
6170	Grocery Cost	\$	9,281.81	6.20%	\$	9,361.91	6.20%	\$	11,704.90	6.20%
6180	NA Beverage	\$	748.53	0.50%	\$	754.99	0.50%	\$	943.94	0.50%
	Total Food Cost	\$	49,403.19	33.00%	\$	49,829.54	33.00%	\$	62,300.25	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,689.29	12.84%	\$	3,049.57	10.53%	\$	4,196.46	11.59%
6220	Wine Cost	\$	744.17	2.59%		1,032.42	3.56%		802.02	2.21%
6230	Bottled Beer Cost	\$	136.74	0.48%		431.47	1.49%		308.42	0.85%
6240	Draft Beer Cost	\$	1,174.36	4.09%	\$	1,280.67	4.42%	\$	1,937.32	5.35%
	Total Bev Cost	\$	5,744.56	20.00%	\$	5,794.13	20.00%	\$	7,244.22	20.00%
	Total F&B Costs	\$	55,147.75	31.68%	\$	55,623.68	31.68%	\$	69,544.47	31.68%
	Gross Profit	\$	118,929.75	68.32%	\$	119,956.11	68.32%	\$	149,977.21	68.32%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PER	2/21/2028 3/26/2028	
	Payroll Costs									
6310	Management Salaries	\$	16,741.04	9.62%		16,741.04	9.53%		21,329.80	9.72%
6311	Direct Labor - FOH	\$	4,526.01	2.60%		4,828.44	2.75%		6,036.85	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%	-	-	0.00%
6313	Training Labor	\$	261.12	0.15%	\$	263.37	0.15%	\$	329.28	0.15%
6314	Direct Labor - BOH	\$	30,463.56	17.50%	\$	30,726.46	17.50%	\$	38,416.29	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	51,991.73	29.87%	\$	52,559.32	29.93%	\$	66,112.22	30.12%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,614.94 - 218.55 - - 655.64 557.29 - 327.82 8,374.24	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.00% 0.25% 4.81%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,672.03 - 218.55 - - 655.64 557.29 - 327.82 8,431.32	3.80% 0.00% 0.12% 0.00% 0.37% 0.32% 0.00% 0.25% 4.80%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	8,341.82 - 218.55 - - 655.64 557.29 - 327.82 10,101.11	3.80% 0.00% 0.10% 0.00% 0.30% 0.25% 0.00% 4.60%
	Total Payroll Costs		60,365.97	34.68%	\$	60,990.64	34.74%	\$	76,213.33	34.72%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,222.32	3.00%	\$	5,267.39	3.00%	\$	6,585.65	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.35%	\$	601.00	0.34%	\$	601.00	0.27%
6740	Security	\$	655.64	0.38%		-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft	PERI	OD 1		PER	IOD 2		PER	IOD 3	
	Start Date: 06/28/2027		12/27/2027			1/24/2028			2/21/2028	
	End Date: 06/25/2028		1/23/2028			2/20/2028			3/26/2028	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
6790	Other Contracted Services	\$	327.82	0.19%	\$	327.82	0.19%	\$	327.82	0.15%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	348.15	0.20%	\$	702.32	0.40%	\$	878.09	0.40%
7040	Cleaning Supplies	\$	348.15	0.20%	\$	351.16	0.20%	\$	439.04	0.20%
7045	Dish Chemicals	\$	522.23	0.30%	\$	526.74	0.30%	\$	658.57	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,305.58	0.75%	\$	1,316.85	0.75%	\$	1,646.41	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,437.08	1.40%	\$	2,984.86	1.70%	\$	3,731.87	1.70%
7106	Catering Supplies	\$	696.31	0.40%	\$	702.32	0.40%	\$	878.09	0.40%
7110	Operating Supplies F&B	\$	1,914.85	1.10%	\$	1,755.80	1.00%	\$	2,853.78	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,379.15	8.26%	\$	14,536.25	8.28%	\$	18,600.31	8.47%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.94%		1,639.09	0.93%		1,639.09	0.75%
7195	Accounting Services	\$	2,731.82	1.57%	-	2,731.82	1.56%	-	2,731.82	1.24%
7220	Bank Charges & Fees	\$	109.27	0.06%		16.39	0.01%		16.39	0.01%
7230	Licenses & Permits	\$	655.64	0.38%	\$	655.64	0.37%	\$	655.64	0.30%
7250	Credit Card Commissions	\$	3,916.74	2.25%		3,950.55	2.25%		4,939.24	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.06%		98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%	-	54.64	0.03%		54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.80%		1,393.23	0.79%	\$	1,393.23	0.63%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	-	-	0.00%
7320	Office Supplies & Postage	\$	174.08	0.10%	\$	175.58	0.10%	\$	219.52	0.10%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 1 12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PEF	2/21/2028 3/26/2028	
7350	Telephone/Internet/Cable	\$	710.27	0.41%	\$	710.27	0.40%	\$	710.27	0.32%
7360	Travel	\$	136.59	0.08%		136.59	0.08%		136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,619.71	6.68%	\$	11,562.13	6.59%	\$	12,594.77	5.74%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.31%	\$	546.36	0.31%	\$	546.36	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.31%	\$	546.36	0.31%	\$	546.36	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,740.77	1.00%	\$	1,755.80	1.00%	\$	2,195.22	1.00%
7620	R&M HVAC & Refrigeration	\$, -	0.00%		, _	0.00%		, -	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.31%	\$	4,021.24	2.29%	\$	4,021.24	1.83%
7710	MC-HVAC & Refrigeration	\$	682.95	0.39%	\$	682.95	0.39%	\$	3,083.13	1.40%
7720	MC-Other Equipment	\$	278.65	0.16%	\$	278.65	0.16%	\$	278.65	0.13%
7750	Pest Control	\$	92.88	0.05%	\$	92.88	0.05%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,816.49	3.92%	\$	6,831.51	3.89%	\$	9,671.11	4.41%
	Utilities									

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 1 12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PER	2/21/2028 3/26/2028	
7810	Electricity	\$	3,916.74	2.25%	\$	3,511.60	2.00%	\$	3,292.83	1.50%
7820	Natural Gas	\$	1,218.54	0.70%	\$	1,229.06	0.70%	\$	1,317.13	0.60%
7830	Water & Sewer	\$	522.23	0.30%	\$	702.32	0.40%	\$	658.57	0.30%
7840	Firewood	\$	819.55	0.47%	\$	819.55	0.47%	\$	819.55	0.37%
	Total Utilities	\$	6,477.06	3.72%	\$	6,262.52	3.57%	\$	6,088.07	2.77%
	Total Operating Expenses	\$	39,838.78	22.89%	\$	39,738.78	22.63%	\$	47,500.62	21.64%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	18,725.00	10.76%	\$	19,226.69	10.95%	\$	26,263.26	11.96%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	18,725.00	10.76%	\$	19,226.69	10.95%	\$	26,263.26	11.96%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.99%	\$	13,911.11	7.92%	\$	13,911.11	6.34%
8015	Common Area Maintenance	\$	2,529.66	1.45%		2,529.66	1.44%		2,529.66	1.15%
8020	Property Insurance	\$	144.24	0.08%		144.24	0.08%		144.24	0.07%
8030	Property Taxes	\$	4,011.90	2.30%	-	4,011.90	2.28%		4,011.90	1.83%
	Total Facility Expenses	\$	20,596.92	11.83%	\$	20,596.92	11.73%	\$	20,596.92	9.38%
	Restaurant EBDIT	\$	(1,871.92)	-1.08%	\$	(1,370.23)	-0.78%	\$	5,666.34	2.58%

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PERIOD 1	PERIOD 2	PERIOD 3
12/27/2027	1/24/2028	2/21/2028
1/23/2028	2/20/2028	3/26/2028
	12/27/2027	12/27/2027 1/24/2028

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	3/27/2028 4/23/2028		PE	4/24/2028 5/21/2028		PEI	5/22/2028 6/25/2028	
	Gross Sales	2	7/28 Budget	% of Sales	2	27/28 Budget	% of Sales	2	27/28 Budget	% of Sales
5100	Food Sales	\$	151,840.29	84.46%	Q	176,357.67	84.78%	¢	209,332.70	84.37%
5180	NA Beverage	φ \$	2,771.79	1.54%		2,539.35	1.22%		4,043.68	1.63%
3100	Total Food Sales	φ \$	154,612.08	86.00%	•	178,897.02	86.00%		213,376.38	86.00%
	Total Toda Gales	Ψ	104,012.00	00.0070	*	170,007.02	00.0070	*	210,010.00	00.00 /0
5210	Liquor Sales	\$	15,948.97	8.87%	\$	18,754.82	9.02%	\$	20,744.30	8.36%
5220	Wine Sales	\$	2,773.97	1.54%	•	4,094.42	1.97%		4,276.35	1.72%
5230	Bottled Beer Sales	\$	1,202.30	0.67%		957.85	0.46%		1,377.13	0.56%
5240	Draft Beer Sales	\$	9,738.70	5.42%	\$	10,516.18	5.06%	\$	14,540.71	5.86%
	Total Beverage Sales	\$	29,663.95	16.50%	\$	34,323.27	16.50%	\$	40,938.49	16.50%
	Gross F&B Sales		184,276.03	102.50%	\$	213,220.29	102.50%	\$	254,314.88	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,258.47	0.70%	\$	1,456.14	0.70%	\$	1,736.78	0.70%
5120	Guest Recovery Comps	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
5131	50% Employee Discounts	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
5132	Manager Meal Discounts	\$	719.13	0.40%		832.08	0.40%		992.45	0.40%
5150	Discounts Marketing	\$	629.24	0.35%		728.07	0.35%		868.39	0.35%
5250	Goodwill Bar Comps	\$	449.45	0.25%	\$	520.05	0.25%	\$	620.28	0.25%
	Total Deductions	\$	4,494.54	2.50%	\$	5,200.49	2.50%	\$	6,202.80	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	3/27/2028 4/23/2028		PER	1OD 5 4/24/2028 5/21/2028		PER	5/22/2028 6/25/2028	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Not Oak		470 704 40	400.000/		000 040 70	400.000/		040 440 07	400.000/
	Net Sales		179,781.49	100.00%	\$	208,019.79	100.00%	\$	248,112.07	100.00%
	Food Costs									
6110	Meat Cost	\$	22,573.36	14.60%	\$	26,118.97	14.60%	\$	31,152.95	14.60%
6120	Poultry Cost	\$	4,019.91	2.60%	\$	4,651.32	2.60%	\$	5,547.79	2.60%
6130	Seafood Cost	\$	773.06	0.50%	\$	894.49	0.50%	\$	1,066.88	0.50%
6140	Dairy Cost	\$	6,184.48	4.00%	\$	7,155.88	4.00%	\$	8,535.06	4.00%
6150	Produce Cost	\$	4,947.59	3.20%	\$	5,724.70	3.20%	\$	6,828.04	3.20%
6160	Bakery Cost	\$	2,164.57	1.40%	\$	2,504.56	1.40%	\$	2,987.27	1.40%
6170	Grocery Cost	\$	9,585.95	6.20%	\$	11,091.62	6.20%	\$	13,229.34	6.20%
6180	NA Beverage	\$	773.06	0.50%	\$	894.49	0.50%	\$	1,066.88	0.50%
	Total Food Cost	\$	51,021.99	33.00%	\$	59,036.02	33.00%	\$	70,414.21	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,104.99	10.47%	\$	3,637.67	10.60%	\$	4,086.64	9.98%
6220	Wine Cost	\$	556.31	1.88%	\$	875.19	2.55%	\$	835.35	2.04%
6230	Bottled Beer Cost	\$	298.15	1.01%	\$	307.72	0.90%	\$	52.01	0.13%
6240	Draft Beer Cost	\$	1,973.34	6.65%	\$	2,109.31	6.15%	\$	3,278.88	8.01%
	Total Bev Cost	\$	5,932.79	20.00%	\$	6,929.90	20.00%	\$	8,252.89	20.00%
	Total F&B Costs	\$	56,954.78	31.68%	\$	65,965.91	31.71%	\$	78,667.09	31.71%
	Gross Profit	\$	122,826.72	68.32%	\$	142,053.88	68.29%	\$	169,444.98	68.29%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 4 3/27/2028 4/23/2028		PER	4/24/2028 5/21/2028		PER	5/22/2028 6/25/2028	
	Payroll Costs									
6310	Management Salaries	\$	17,063.83	9.49%		17,063.83	8.20%		21,329.80	8.60%
6311	Direct Labor - FOH	\$	4,494.54	2.50%		5,720.54	2.75%		6,823.08	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	269.67	0.15%		312.03	0.15%		372.17	0.15%
6314	Direct Labor - BOH	\$	30,562.85	17.00%		34,323.27	16.50%	\$	39,077.65	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	52,390.90	29.14%	\$	57,419.67	27.60%	\$	67,602.70	27.25%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,831.70 - 218.55 - - 655.64 557.29 - 327.82 8,590.99	3.80% 0.00% 0.12% 0.00% 0.36% 0.31% 0.00% 0.25% 4.78%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,904.75 - 218.55 655.64 557.29 - 327.82 9,664.04 67,083.71	3.80% 0.00% 0.11% 0.00% 0.32% 0.27% 0.00% 0.25% 4.65%	\$ \$ \$ \$ \$ \$ \$ \$ \$	9,428.26 - 218.55 - 655.64 557.29 - 327.82 11,187.55	3.80% 0.00% 0.09% 0.00% 0.26% 0.22% 0.00% 0.25% 4.51%
	Total Layron Costs	<u> </u>	00,001.00	00.02 /0	_	07,000.71	02.2070	_	10,100.20	01.7070
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,393.44	3.00%	\$	6,240.59	3.00%	\$	7,443.36	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.33%	\$	601.00	0.29%	\$	601.00	0.24%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 06/28/2027		3/27/2028			4/24/2028			5/22/2028	
	End Date: 06/25/2028		4/23/2028			5/21/2028			6/25/2028	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
6790	Other Contracted Services	\$	327.82	0.18%	\$	327.82	0.16%	\$	327.82	0.13%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	719.13	0.40%	\$	208.02	0.10%	\$	496.22	0.20%
7040	Cleaning Supplies	\$	359.56	0.20%	\$	416.04	0.20%	\$	496.22	0.20%
7045	Dish Chemicals	\$	539.34	0.30%	\$	624.06	0.30%	\$	744.34	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,348.36	0.75%	\$	1,560.15	0.75%	\$	1,860.84	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,056.29	1.70%	\$	3,536.34	1.70%	\$	3,473.57	1.40%
7106	Catering Supplies	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
7110	Operating Supplies F&B	\$	1,797.81	1.00%	\$	2,080.20	1.00%	\$	2,481.12	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,861.88	8.27%	\$	16,426.29	7.90%	\$	18,916.94	7.62%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.91%	\$	1,639.09	0.79%	\$	1,639.09	0.66%
7195	Accounting Services	\$	8,741.82	4.86%	\$	2,731.82	1.31%	\$	2,731.82	1.10%
7220	Bank Charges & Fees	\$	16.39	0.01%	\$	16.39	0.01%	\$	16.39	0.01%
7230	Licenses & Permits	\$	655.64	0.36%	\$	655.64	0.32%	\$	655.64	0.26%
7250	Credit Card Commissions	\$	4,045.08	2.25%	\$	4,680.45	2.25%	\$	5,582.52	2.25%
7256	Employment Ads	\$	98.35	0.05%	\$	98.35	0.05%	\$	98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%	\$	54.64	0.03%	\$	54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.77%	\$	1,393.23	0.67%	\$	1,393.23	0.56%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	179.78	0.10%	\$	208.02	0.10%	\$	248.11	0.10%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028	PERI	OD 4 3/27/2028 4/23/2028		PER	4/24/2028 5/21/2028		PER	5/22/2028 6/25/2028	
	LY Start: 06/28/2026 LY End: 06/27/2027									
7350	Telephone/Internet/Cable	\$	710.27	0.40%	\$	710.27	0.34%	\$	710.27	0.29%
7360	Travel	\$	136.59	0.08%	\$	136.59	0.07%	\$	136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	17,670.87	9.83%	\$	12,324.47	5.92%	\$	13,266.64	5.35%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.30%	\$	546.36	0.26%	\$	546.36	0.22%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.30%	\$	546.36	0.26%	\$	546.36	0.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,797.81	1.00%	\$	2,080.20	1.00%	\$	2,481.12	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.24%	\$	4,021.24	1.93%	\$	4,021.24	1.62%
7710	MC-HVAC & Refrigeration	\$	682.95	0.38%	\$	682.95	0.33%	\$	682.95	0.28%
7720	MC-Other Equipment	\$	278.65	0.15%	\$	278.65	0.13%	\$	278.65	0.11%
7750	Pest Control	\$	92.88	0.05%	\$	92.88	0.04%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,873.53	3.82%	\$	7,155.91	3.44%	\$	7,556.84	3.05%
	Utilities									

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	3/27/2028 4/23/2028			1OD 5 4/24/2028 5/21/2028			5/22/2028 6/25/2028	
7810	Electricity	\$	2,696.72	1.50%		2,704.26	1.30%		2,481.12	1.00%
7820	Natural Gas	\$	1,078.69	0.60%		1,248.12	0.60%		1,240.56	0.50%
7830	Water & Sewer	\$	539.34	0.30%	\$	624.06	0.30%	\$	744.34	0.30%
7840	Firewood	\$	819.55	0.46%	\$	819.55	0.39%	\$	819.55	0.33%
	Total Utilities	\$	5,134.30	2.86%	\$	5,395.98	2.59%	\$	5,285.56	2.13%
	Total Operating Expenses	\$	45,086.95	25.08%	\$	41,849.02	20.12%	\$	45,572.35	18.37%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	16,757.88	9.32%	\$	33,121.14	15.92%	\$	45,082.38	18.17%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,757.88	9.32%	\$	33,121.14	15.92%	\$	45,082.38	18.17%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.74%	\$	13,911.11	6.69%	\$	13,911.11	5.61%
8015	Common Area Maintenance	\$	2,529.66	1.41%		2,529.66	1.22%		2,529.66	1.02%
8020	Property Insurance	\$	144.24	0.08%	-	144.24	0.07%		144.24	0.06%
8030	Property Taxes	\$	4,011.90	2.23%	-	4,011.90	1.93%	-	4,011.90	1.62%
	Total Facility Expenses	\$	20,596.92	11.46%		20,596.92	9.90%	\$	20,596.92	8.30%
	Restaurant EBDIT	\$	(3,839.04)	-2.14%	\$	12,524.22	6.02%	\$	24,485.46	9.87%

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PERIOD 4	PERIOD 5	PERIOD 6
3/27/2028	4/24/2028	5/22/2028
4/23/2028	5/21/2028	6/25/2028
	3/27/2028	3/27/2028 4/24/2028

			TOTAL	
		2	27/28 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	1,997,370.48	85.09%
5180	NA Beverage	\$	29,110.35	1.24%
	Total Food Sales	\$	2,026,480.83	86.33%
5210	Liquor Sales	\$	199,069.36	8.48%
5220	Wine Sales	\$	40,667.27	1.73%
5230	Bottled Beer Sales	\$	21,452.36	0.91%
5240	Draft Beer Sales	\$	117,707.02	5.01%
	Total Beverage Sales	\$	378,896.01	16.14%
	Gross F&B Sales	_\$_	2,405,376.84	102.47%
	Deductions			
5110	Goodwill Comps	\$	15,869.80	0.68%
5120	Guest Recovery Comps	\$	9,015.11	0.38%
5131	50% Employee Discounts	\$	9,575.26	0.41%
5132	Manager Meal Discounts	\$	9,201.82	0.39%
5150	Discounts Marketing	\$	8,214.97	0.35%
5250	Goodwill Bar Comps	\$	5,867.84	0.25%
	Total Deductions	\$	55,998.17	2.39%
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%

Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027

TOTAL

Total Other Income and Expense	\$	-	0.00%
Net Sales	\$	2,347,323.31	100.00%
Food Costs			
Meat Cost	\$	295,866.20	14.60%
Poultry Cost	\$	52,688.50	2.60%
Seafood Cost	\$	10,132.40	0.50%
Dairy Cost	\$	81,059.23	4.00%
Produce Cost	\$	64,847.39	3.20%
Bakery Cost	\$	28,370.73	1.40%
Grocery Cost	\$	125,641.81	6.20%
NA Beverage	\$	10,132.40	0.50%
Total Food Cost	\$	668,738.67	33.00%
Beverage Costs			
Liquor Cost	\$	39,047.10	1.66%
Wine Cost	\$	8,991.62	0.38%
Bottled Beer Cost	\$	5,011.94	0.21%
Draft Beer Cost	\$	22,858.98	0.97%
Total Bev Cost	\$	75,909.64	20.03%
Total F&B Costs	\$	744,648.31	31.72%
Gross Profit	\$	1,602,487.21	68.27%
	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Beverage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost Total F&B Costs	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Severage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost St Total F&B Costs \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Seafood Costs Seafood Cost Sea

		TOTAL	
Payroll Costs			
Management Salaries	\$	219,086.09	9.33%
Direct Labor - FOH	\$	63,479.98	2.70%
Overtime Labor - FOH	\$	-	0.00%
Training Labor	\$	4,132.60	0.18%
Direct Labor - BOH	\$	399,680.62	17.03%
Overtime Labor - BOH	\$	-	0.00%
Total Labor	\$	686,379.29	29.24%
Payroll Taxes	\$	89,191.15	3.80%
Vacation Pay		-	0.00%
Parking	\$	2,622.54	0.11%
Uniform Allowance	\$	-	0.00%
Continuing Education	\$	-	0.00%
Group Insurance	\$	7,867.63	0.34%
Workers Compensation	\$	6,687.49	0.28%
Other Benefits	\$	120.20	0.01%
Payroll Processing Fees	\$	3,933.82	0.17%
Total Payroll Expenses	\$	110,422.84	4.70%
Total Payroll Costs		796,802.12	33.95%
Controllable Expenses			
-	\$	67,767.89	2.89%
		•	0.31%
'		,	0.03%
Trash Removal	\$	-	0.00%
	Management Salaries Direct Labor - FOH Overtime Labor - FOH Training Labor Direct Labor - BOH Overtime Labor - BOH Total Labor Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs Controllable Expenses Operating Lease/Rentals-Kitchen/Bar Security	Management Salaries Direct Labor - FOH Overtime Labor - FOH Training Labor Direct Labor - BOH Overtime Labor - BOH Overtime Labor - BOH Total Labor Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Strong Payroll Costs Controllable Expenses Strong Payroll Costs Strong Payroll Costs Strong Payroll Co	Payroll Costs Management Salaries \$ 219,086.09 Direct Labor - FOH \$ 63,479.98 Overtime Labor - FOH \$ - Training Labor \$ 4,132.60 Direct Labor - BOH \$ 399,680.62 Overtime Labor - BOH \$ - Total Labor \$ 686,379.29 Payroll Taxes \$ 89,191.15 Vacation Pay \$ - Parking \$ 2,622.54 Uniform Allowance \$ - Continuing Education \$ - Group Insurance \$ 7,867.63 Workers Compensation \$ 6,687.49 Other Benefits \$ 120.20 Payroll Processing Fees \$ 3,933.82 Total Payroll Expenses \$ 110,422.84 Total Payroll Costs \$ 796,802.12 Controllable Expenses \$ 7,767.89 Operating Lease/Rentals-Kitchen/Bar \$ 7,212.00 Security \$ 655.64

			TOTAL	
6790	Other Contracted Services	\$	3,933.82	0.17%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	6,323.41	0.27%
7040	Cleaning Supplies	\$	4,908.56	0.21%
7045	Dish Chemicals	\$	6,849.83	0.29%
7050	Decorations	\$	-	0.00%
7060	Linens	\$	17,014.73	0.72%
7080	New Menus/Printing	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%
7105	To Go Supplies	\$	35,826.80	1.53%
7106	Catering Supplies	\$	16,280.94	0.69%
7110	Operating Supplies F&B	\$	27,393.53	1.17%
7120	Uniforms	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%
	Total Controllable Expenses	\$	194,167.14	8.27%
	General & Administrative			
7190	General & Administrative Other Contracted Services-Admin	\$	19,669.09	0.84%
7190 7195		\$ \$	19,669.09 38,791.81	0.84% 1.65%
	Other Contracted Services-Admin			
7195	Other Contracted Services-Admin Accounting Services	\$	38,791.81	1.65%
7195 7220	Other Contracted Services-Admin Accounting Services Bank Charges & Fees	\$ \$	38,791.81 846.86	1.65% 0.04%
7195 7220 7230	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits	\$ \$ \$	38,791.81 846.86 7,867.63	1.65% 0.04% 0.34%
7195 7220 7230 7250	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits Credit Card Commissions	\$ \$ \$	38,791.81 846.86 7,867.63 52,810.55	1.65% 0.04% 0.34% 2.25%
7195 7220 7230 7250 7256	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits Credit Card Commissions Employment Ads	\$ \$ \$ \$	38,791.81 846.86 7,867.63 52,810.55 1,180.15	1.65% 0.04% 0.34% 2.25% 0.05%
7195 7220 7230 7250 7256 7270	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits Credit Card Commissions Employment Ads Dues & Subscriptions	\$ \$ \$ \$ \$ \$	38,791.81 846.86 7,867.63 52,810.55 1,180.15 655.64	1.65% 0.04% 0.34% 2.25% 0.05% 0.03%

2027/8 Budget - Smokecraft			
• •			
LY End: 06/27/2027			
	-		
			0.36%
		1,639.09	0.07%
		-	0.00%
Total General & Administrative		151,049.94	6.43%
Advertising & Promotion			
Local Charitable Donations	\$	-	0.00%
Local Advertising & Promotion	\$	-	0.00%
Advertising & Marketing	\$	8,741.82	0.37%
Special Promotions	\$	-	0.00%
Total Advertising & Promotion	\$	8,741.82	0.37%
Repairs & Maintenance			
	\$	22,734.98	0.97%
·	\$, -	0.00%
R&M - Plumbing	\$	-	0.00%
R&M - Electric	\$	-	0.00%
			0.000/
R&M - Exterior/Structure	\$	-	0.00%
R&M - Exterior/Structure R&M - POS Systems	\$ \$	-	
		- - 48,254.82	0.00%
R&M - POS Systems	\$	- - 48,254.82 16,707.25	0.00% 2.06%
R&M - POS Systems Cleaning Service	\$ \$		0.00% 2.06% 0.71%
R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration	\$ \$ \$	16,707.25	0.00% 2.06% 0.71% 0.14%
R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment	\$ \$ \$	16,707.25 3,343.74	0.00% 2.06% 0.71% 0.14% 0.05%
R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control	\$ \$ \$ \$	16,707.25 3,343.74	0.00% 0.00% 2.06% 0.71% 0.14% 0.05% 0.00%
R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning	\$ \$ \$ \$ \$	16,707.25 3,343.74 1,114.58	0.00% 2.06% 0.71% 0.14% 0.05% 0.00%
	Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027 Telephone/Internet/Cable Travel Meals & Entertainment Total General & Administrative Advertising & Promotion Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing	Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027 Telephone/Internet/Cable Travel Meals & Entertainment Total General & Administrative Advertising & Promotion Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing Start Date: 06/28/2027 \$ Telephone/Internet/Cable \$ \$ \$ Advertising & Promotion \$ \$ Repairs & Maintenance \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027			
			TOTAL	
7810	Electricity	\$	34,397.72	1.47%
7820	Natural Gas	\$	14,527.75	0.62%
7830	Water & Sewer	\$	7,510.26	0.32%
7840	Firewood	_\$_	9,834.54	0.42%
	Total Utilities		66,270.27	2.82%
	Total Operating Expenses	\$	512,384.55	21.83%
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	\$	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus		293,300.54	12.50%
	- p	<u> </u>		
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	293,300.54	12.50%
	Facility Expenses			
8010	Rents	\$	166,933.37	7.11%
8015	Common Area Maintenance	\$	30,355.96	1.29%
8020	Property Insurance	\$	1,730.88	0.07%
8030	Property Taxes	\$	48,142.84	2.05%
	Total Facility Expenses	\$	247,163.05	10.53%
	Restaurant EBDIT	\$	46,137.50	1.97%
			,	1.0.70

Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027

TOTAL

	2028/29 Budget - Smokecraft	PER	IOD 7		PER	RIOD 8		PE	RIOD 9	
	Start Date: 6/26/2028		6/26/2028			7/24/2028			8/21/2028	
	End Date: 06/25/2028		7/23/2028			8/20/2028			9/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
		28	3/29 Budget	% of Sales	2	8/29 Budget	% of Sales	2	28/29 Budget	% of Sales
	Gross Sales									
5100	Food Sales	\$	156,006.44	84.98%	\$	185,364.37	88.89%	\$	190,128.10	84.50%
5180	NA Beverage	\$	1,863.82	1.02%	\$	2,319.27	1.11%	\$	3,373.19	1.50%
	Total Food Sales	\$	157,870.26	86.00%	\$	187,683.64	90.00%	\$	193,501.29	86.00%
F240	Lieuwa Calaa	φ	14 000 00	8.13%	φ.	40 750 70	6 500/	_	47 505 04	7 700/
5210	Liquor Sales	\$	14,923.99			13,752.78	6.59%	l '	17,505.94	7.78%
5220	Wine Sales	\$	3,366.08	1.83%		2,735.39	1.31%		4,202.77	1.87%
5230	Bottled Beer Sales	\$	1,958.38	1.07%		1,944.80	0.93%		3,226.75	1.43%
5240	Draft Beer Sales	\$	9,581.69	5.22%		7,634.20	3.66%	—	12,189.78	5.42%
						76 NG7 17		\$	37 175 75	
	Total Beverage Sales	\$	29,830.14	16.25%	\$	26,067.17	12.50%	┝	37,125.25	16.50%
	Gross F&B Sales	\$	187,700.40	102.25%		213,750.81	102.50%		230,626.54	102.50%
	Gross F&B Sales		·			·			·	
5110	Gross F&B Sales Deductions	\$	187,700.40	102.25%	\$	213,750.81	102.50%	\$	230,626.54	102.50%
5110 5120	Gross F&B Sales		·		\$	·		\$	·	
	Gross F&B Sales Deductions Goodwill Comps	\$	187,700.40 1,009.64	102.25% 0.55%	\$ \$ \$	213,750.81 1,146.96	102.50% 0.55%	\$ \$ \$	230,626.54 1,575.01	102.50% 0.70%
5120	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,009.64 550.71	0.55% 0.30%	\$ \$ \$	213,750.81 1,146.96 625.61	0.55% 0.30%	\$ \$ \$ \$	230,626.54 1,575.01 900.01	0.70% 0.40%
5120 5131	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$ \$	1,009.64 550.71 826.07	0.55% 0.30% 0.45%	\$ \$ \$ \$	213,750.81 1,146.96 625.61 938.42	0.55% 0.30% 0.45%	\$ \$ \$ \$ \$	230,626.54 1,575.01 900.01 900.01	0.70% 0.40% 0.40%
5120 5131 5132	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$	213,750.81 1,146.96 625.61 938.42 729.88	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$	1,575.01 900.01 900.01 900.01	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50	0.55% 0.30% 0.45% 0.35%	\$ \$\$\$\$\$\$\$\$\$\$\$	213,750.81 1,146.96 625.61 938.42 729.88 729.88	0.55% 0.30% 0.45% 0.35%	\$ \$\$\$\$\$\$\$\$\$\$\$\$	1,575.01 900.01 900.01 900.01 787.51	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50 458.93	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$\$\$\$\$\$\$\$\$\$	213,750.81 1,146.96 625.61 938.42 729.88 729.88 521.34	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$\$\$\$\$\$\$\$\$\$\$	230,626.54 1,575.01 900.01 900.01 900.01 787.51 562.50	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50 458.93	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$	213,750.81 1,146.96 625.61 938.42 729.88 729.88 521.34	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	230,626.54 1,575.01 900.01 900.01 900.01 787.51 562.50	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	6/26/2028 7/23/2028		PER	7/24/2028 8/20/2028		PER	8/21/2028 9/24/2028	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	•									
	Net Sales	\$	183,570.07	100.00%	\$	208,537.38	100.25%	\$	225,001.50	100.00%
	Food Costs									
6110	Meat Cost	\$	23,049.06	14.60%	\$	27,401.81	14.60%	\$	28,251.19	14.60%
6120	Poultry Cost	\$	4,104.63	2.60%		4,879.77	2.60%		5,031.03	2.60%
6130	Seafood Cost	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%
6140	Dairy Cost	\$	6,314.81	4.00%	\$	7,507.35	4.00%	\$	7,740.05	4.00%
6150	Produce Cost	\$	5,051.85	3.20%	\$	6,005.88	3.20%	\$	6,192.04	3.20%
6160	Bakery Cost	\$	2,210.18	1.40%	\$	2,627.57	1.40%	\$	2,709.02	1.40%
6170	Grocery Cost	\$	9,787.96	6.20%	\$	11,636.39	6.20%	\$	11,997.08	6.20%
6180	NA Beverage	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%
	Total Food Cost	\$	52,097.19	33.00%	\$	61,935.60	33.00%	\$	63,855.43	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,005.62	10.08%	\$	2,628.73	10.08%	\$	3,262.17	8.79%
6220	Wine Cost	\$	836.94	2.81%		555.50	2.13%		1,534.73	4.13%
6230	Bottled Beer Cost	\$	533.77	1.79%		425.35	1.63%		831.39	2.24%
6240	Draft Beer Cost	\$	1,589.70	5.33%		1,603.85	6.15%		1,796.76	4.84%
	Total Bev Cost	\$	5,966.03	20.00%	\$	5,213.43	20.00%	\$	7,425.05	20.00%
	Total F&B Costs	\$	58,063.21	31.63%	\$	67,149.04	32.20%	\$	71,280.48	31.68%
	Gross Profit	\$	125,506.86	68.37%	\$	141,388.34	67.80%	\$	153,721.03	68.32%
	Payroll Costs									

	2028/29 Budget - Smokecraft	PERI	OD 7		PER	RIOD 8		PER	RIOD 9	
	Start Date: 6/26/2028		6/26/2028			7/24/2028			8/21/2028	
	End Date: 06/25/2028		7/23/2028			8/20/2028			9/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
6310	Management Salaries	\$	17,578.09	9.58%	\$	17,578.09	8.43%	\$	21,972.61	9.77%
6311	Direct Labor - FOH	\$	6,424.95	3.50%	\$	4,170.75	2.00%	\$	6,187.54	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	917.85	0.50%	\$	312.81	0.15%	\$	337.50	0.15%
6314	Direct Labor - BOH	\$	33,960.46	18.50%	\$	34,408.67	16.50%	\$	39,375.26	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	58,881.36	32.08%	\$	56,470.31	27.08%	\$	67,872.92	30.17%
6510	Payroll Taxes	\$	6,975.66	3.80%	\$	7,924.42	3.80%	\$	8,550.06	3.80%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	225.10	0.12%		225.10	0.11%	\$	225.10	0.10%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%		-	0.00%		-	0.00%
6570	Group Insurance	\$	675.31	0.37%	\$	675.31	0.32%	\$	675.31	0.30%
6580	Workers Compensation	\$	574.01	0.31%	\$	574.01	0.28%	\$	574.01	0.26%
6610	Other Benefits	\$	61.90	0.03%	\$	61.90	0.03%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,849.63	4.82%	\$	9,798.39	4.70%	\$	10,362.13	4.61%
	T / I D . II O . /			22.222/	_	22 222 74	04 =00/	_		0.4.770/
	Total Payroll Costs	_\$	67,730.99	36.90%	>	66,268.71	31.78%	\$	78,235.04	34.77%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,507.10	3.00%	\$	6,256.12	3.00%	\$	6,637.54	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.34%	-	619.03	0.30%		619.03	0.28%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	_	0.00%		-	0.00%		-	0.00%
6790	Other Contracted Services	\$	337.65	0.18%		337.65	0.16%		337.65	0.15%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
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	2028/29 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 6/26/2028		6/26/2028			7/24/2028			8/21/2028	
	End Date: 06/25/2028		7/23/2028			8/20/2028			9/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	734.28	0.40%	\$	417.07	0.20%	\$	450.00	0.20%
7040	Cleaning Supplies	\$	367.14	0.20%	\$	417.07	0.20%	\$	675.00	0.30%
7045	Dish Chemicals	\$	550.71	0.30%	\$	625.61	0.30%	\$	562.50	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,376.78	0.75%	\$	1,146.96	0.55%	\$	1,575.01	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,120.69	1.70%	\$	2,502.45	1.20%	\$	3,150.02	1.40%
7106	Catering Supplies	\$	734.28	0.40%	\$	3,545.14	1.70%	\$	1,125.01	0.50%
7110	Operating Supplies F&B	\$	2,569.98	1.40%	\$	2,919.52	1.40%	\$	2,250.02	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,917.64	8.67%	\$	18,786.63	9.01%	\$	17,381.79	7.73%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.92%	\$	1,688.26	0.81%	\$	1,688.26	0.75%
7195	Accounting Services	\$	2,813.77	1.53%	\$	2,813.77	1.35%	\$	2,813.77	1.25%
7220	Bank Charges & Fees	\$	112.55	0.06%	\$	112.55	0.05%	\$	112.55	0.05%
7230	Licenses & Permits	\$	675.31	0.37%	\$	675.31	0.32%	\$	675.31	0.30%
7250	Credit Card Commissions	\$	4,130.33	2.25%	\$	4,692.09	2.25%	\$	5,062.53	2.25%
7256	Employment Ads	\$	101.30	0.06%	\$	101.30	0.05%	\$	101.30	0.05%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%	\$	56.28	0.03%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.78%	\$	1,435.02	0.69%	\$	1,435.02	0.64%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	183.57	0.10%	\$	208.54	0.10%	\$	225.00	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.40%	\$	731.58	0.35%	\$	731.58	0.33%
7360	Travel	\$	140.69	0.08%	\$	140.69	0.07%	\$	140.69	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PERI	OD 7 6/26/2028 7/23/2028		PER	7/24/2028 8/20/2028		PER	8/21/2028 9/24/2028	
	Total General & Administrative	\$	12,068.65	6.57%	\$	12,655.38	6.07%	\$	13,042.29	5.80%
		<u> </u>	,		Ť	,		Ť	,	
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.31%	\$	562.75	0.27%	\$	562.75	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	562.75	0.31%	\$	562.75	0.27%	\$	562.75	0.25%
	Repairs & Maintenance									4 2224
7500	Repairs & Maintenance	\$	1,835.70	1.00%		2,085.37	1.00%		2,250.02	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%	-	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.26%		4,141.87	1.99%		4,141.87	1.84%
7710	MC-HVAC & Refrigeration	\$	2,697.28	1.47%		703.44	0.34%	\$	1,181.78	0.53%
7720	MC-Other Equipment	\$	287.00	0.16%		287.00	0.14%		287.00	0.13%
7750	Pest Control	\$	95.67	0.05%		95.67	0.05%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	9,057.53	4.93%	\$	7,313.36	3.51%	\$	7,956.34	3.54%
	Utilities									
7810	Electricity	\$	2,753.55	1.50%	¢	2,502.45	1.20%	\$	2,475.02	1.10%
7810 7820	Natural Gas	φ \$	1,101.42	0.60%		1,251.22	0.60%		1,350.01	0.60%
7820 7830	Water & Sewer	φ \$	550.71	0.30%		625.61	0.30%		787.51	0.35%
7840	Firewood	\$	844.13	0.46%		844.13	0.30 %		844.13	0.33%
1040	i ii 6wood	Ψ	044.13	0.40 /0	Ψ	044.13	0.40 /0	Ψ	044.13	0.50 /6

2028/29 Budget - Smokecraft	PERI	OD 7		PER	OD 8		PER	IOD 9	
		6/26/2028			7/24/2028			8/21/2028	
End Date: 06/25/2028		7/23/2028			8/20/2028			9/24/2028	
LY Start: 06/28/27									
LY End: 05/26/2024									
Total Utilities	\$	5,249.81	2.86%	\$	5,223.42	2.50%	\$	5,456.66	2.43%
Total Operating Expenses	\$	42,856.39	23.35%	\$	44,541.55	21.36%	\$	44,399.84	19.73%
Other Income (Expenses)									
Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	_	0.00%
Commission Income		-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Operating Income Before Bonus	\$	14,919.47	8.13%	\$	30,578.09	14.66%	\$	31,086.14	13.82%
Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Restaurant Operating Income	\$	14,919.47	8.13%	\$	30,578.09	14.66%	\$	31,086.14	13.82%
Facility Expenses									
Rents	\$	14,328.45	7.81%	\$	14,328.45	6.87%	\$	14,328.45	6.37%
Common Area Maintenance	\$	2,605.55	1.42%	\$	2,605.55	1.25%	\$	2,605.55	1.16%
Property Insurance	\$	148.57	0.08%	\$	148.57	0.07%	\$	148.57	0.07%
Property Taxes	\$	4,132.26	2.25%	\$	4,132.26	1.98%	\$	4,132.26	1.84%
Total Facility Expenses	\$	21,214.83	11.56%	\$	21,214.83	10.17%	\$	21,214.83	9.43%
Restaurant EBDIT	\$	(6,295.35)	-3.43%	\$	9,363.26	4.49%	\$	9,871.31	4.39%
	LY Start: 06/28/27 LY End: 05/26/2024 Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses	Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024 Total Utilities \$ Total Operating Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income Facility Expenses Restaurant Operating Income Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses \$ S S S S S S S S S S S S	Start Date: 6/26/2028	Start Date: 6/26/2028 6/26/2028 End Date: 06/25/2028 7/23/2028 LY Start: 06/28/27 7/23/2024 LY End: 05/26/2024 \$ 5,249.81 2.86% Total Operating Expenses \$ 42,856.39 23.35% Other Income (Expenses) Door Revenue \$ - 0.00% Commission Income \$ - 0.00% Total Other Income \$ 14,919.47 8.13% Management Bonuses \$ - 0.00% Restaurant Operating Income \$ 14,919.47 8.13% Facility Expenses Rents \$ 14,328.45 7.81% Common Area Maintenance \$ 2,605.55 1.42% Property Insurance \$ 148.57 0.08% Property Taxes \$ 4,132.26 2.25% Total Facility Expenses \$ 21,214.83 11.56%	Start Date: 6/26/2028 6/26/2028 End Date: 06/25/2028 7/23/2028 LY Start: 06/28/27 2.86% LY End: 05/26/2024 \$ 5,249.81 2.86% Total Operating Expenses \$ 42,856.39 23.35% Other Income (Expenses) \$ - 0.00% Door Revenue \$ - 0.00% Commission Income \$ - 0.00% Total Other Income \$ - 0.00% Total Other Income \$ 14,919.47 8.13% Management Bonuses \$ - 0.00% Restaurant Operating Income \$ 14,919.47 8.13% Rents \$ 14,328.45 7.81% Common Area Maintenance \$ 2,605.55 1.42% Property Insurance \$ 148.57 0.08% Property Taxes \$ 4,132.26 2.25% Total Facility Expenses \$ 21,214.83 11.56%	Start Date: 6/26/2028	Start Date: 6/26/2028	Start Date: 6/26/2028	Start Date: 6/26/2028

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	9/25/2028 10/22/2028		PEI	10/23/2028 11/19/2028		PEI	11/20/2028 12/24/2028	
	Cuasa Salaa	28	3/29 Budget	% of Sales	2	28/29 Budget	% of Sales	2	28/29 Budget	% of Sales
5100	Gross Sales Food Sales	\$	150,522.21	84.89%	_e	125,401.41	85.31%	¢	219,356.64	85.11%
5100 5180	NA Beverage	э \$	1,964.19	1.11%	•	1,013.50	0.69%		2,293.38	0.89%
3100	Total Food Sales	φ \$	1,904.19 152,486.39	86.00%	•	1,013.30 126,414.91	86.00%		2,293.30 221,650.02	86.00%
	Total Tood Gales	Ψ	102,400.00	00.0070	*	120,414.01	00.0070	Ι Ψ	221,000.02	00.0070
5210	Liquor Sales	\$	14,559.51	8.21%	\$	12,688.89	8.63%	\$	23,826.60	9.24%
5220	Wine Sales	\$	2,996.60	1.69%	•	2,734.58	1.86%		3,737.14	1.45%
5230	Bottled Beer Sales	\$	1,730.72	0.98%		1,685.30	1.15%		2,716.61	1.05%
5240	Draft Beer Sales	\$	9,969.27	5.62%	\$	7,145.25	4.86%	\$	12,245.52	4.75%
	Total Beverage Sales	\$	29,256.11	16.50%	\$	24,254.02	16.50%	\$	42,525.88	16.50%
	Gross F&B Sales	\$	181,742.50	102.50%	\$	150,668.93	102.50%	\$	264,175.89	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,241.17	0.70%	\$	1,028.96	0.70%	\$	1,804.13	0.70%
5120	Guest Recovery Comps	\$	709.24	0.40%		587.98	0.40%		1,030.93	0.40%
5131	50% Employee Discounts	\$	709.24	0.40%		587.98	0.40%		1,030.93	0.40%
5132	Manager Meal Discounts	\$	709.24	0.40%		587.98	0.40%		1,030.93	0.40%
5150	Discounts Marketing	\$	620.58	0.35%	\$	514.48	0.35%	\$	902.06	0.35%
5250	Goodwill Bar Comps	\$	443.27	0.25%	\$	367.49	0.25%	\$	644.33	0.25%
	Total Deductions	\$	4,432.74	2.50%	\$	3,674.85	2.50%	\$	6,443.31	2.50%
	Other Income and Expense									
5300	Other Income and Expense Sundry Sales	\$	-	0.00%	\$	_	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	9/25/2028 10/22/2028		PER	10/23/2028 11/19/2028		PER	11/20/2028 12/24/2028	
	Total Other Income and Expense	\$	_	0.00%	\$		0.00%	\$	_	0.00%
	•									
	Net Sales		177,309.76	100.00%	\$	146,994.08	100.00%	\$	257,732.58	100.00%
	Food Costs									
6110	Meat Cost	\$	22,263.01	14.60%	\$	18,456.58	14.60%	\$	32,360.90	14.60%
6120	Poultry Cost	\$	3,964.65	2.60%		3,286.79	2.60%	\$	5,762.90	2.60%
6130	Seafood Cost	\$	762.43	0.50%	\$	632.07	0.50%	\$	1,108.25	0.50%
6140	Dairy Cost	\$	6,099.46	4.00%	\$	5,056.60	4.00%	\$	8,866.00	4.00%
6150	Produce Cost	\$	4,879.56	3.20%	\$	4,045.28	3.20%	\$	7,092.80	3.20%
6160	Bakery Cost	\$	2,134.81	1.40%	\$	1,769.81	1.40%	\$	3,103.10	1.40%
6170	Grocery Cost	\$	9,454.16	6.20%	\$	7,837.72	6.20%	\$	13,742.30	6.20%
6180	NA Beverage	\$	762.43	0.50%	\$	632.07	0.50%	\$	1,108.25	0.50%
	Total Food Cost	\$	50,320.51	33.00%	\$	41,716.92	33.00%	\$	73,144.51	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,528.39	12.06%	\$	2,157.72	8.90%	\$	3,563.97	8.38%
6220	Wine Cost	\$	132.13	0.45%		754.69	3.11%	\$	539.48	1.27%
6230	Bottled Beer Cost	\$	285.76	0.98%	\$	497.20	2.05%	\$	1,077.83	2.53%
6240	Draft Beer Cost	\$	1,904.94	6.51%	\$	1,441.20	5.94%	\$	3,323.90	7.82%
	Total Bev Cost	\$	5,851.22	20.00%	\$	4,850.80	20.00%	\$	8,505.18	20.00%
	Total F&B Costs	\$	56,171.73	31.68%	\$	46,567.72	31.68%	\$	81,649.68	31.68%
	Gross Profit	\$	121,138.03	68.32%	\$	100,426.36	68.32%	\$	176,082.90	68.32%
	Payroll Costs									

6310	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024 Management Salaries	PERI	9/25/2028 10/22/2028 17,578.09	9.91%		10D 11 10/23/2028 11/19/2028 17,578.09	11.96%		11/20/2028 12/24/2028 21,972.61	8.53%
6311	Direct Labor - FOH	\$	4,876.02	2.75%		5,144.79	3.50%		5,798.98	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	265.96	0.15%		220.49	0.15%	\$	386.60	0.15%
6314	Direct Labor - BOH	\$	31,029.21	17.50%	\$	27,193.90	18.50%	\$	39,948.55	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	53,749.28	30.31%	\$	50,137.28	34.11%	\$	68,106.74	26.43%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$	6,737.77 - 225.10 - 675.31 574.01 - 337.65 8,549.84	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.00% 0.25% 4.82%	\$ \$ \$ \$ \$ \$ \$ \$	5,585.78 - 225.10 - 675.31 574.01 - 337.65 7,397.84	3.80% 0.00% 0.15% 0.00% 0.46% 0.39% 0.00% 0.25% 5.03%	\$ \$ \$ \$ \$ \$ \$ \$	9,793.84 - 225.10 - - 675.31 574.01 - 337.65 11,605.91	3.80% 0.00% 0.09% 0.00% 0.26% 0.22% 0.00% 0.25% 4.50%
	Total Payroll Costs	\$	62,299.12	35.14%	\$	57,535.13	39.14%	\$	79,712.65	30.93%
	Controllable Expenses	Ψ	02,293.12	33.14 /0	Ψ	01,000.10	33.14 /0	Ψ	19,112.00	30.93 /6
6500	3rd Party Delivery Expense	\$	5,230.64	2.95%	\$	4,409.82	3.00%	\$	5,154.65	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.35%		619.03	0.42%	\$	619.03	0.24%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	337.65	0.19%	\$	337.65	0.23%	\$	337.65	0.13%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft	PER	IOD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 6/26/2028		9/25/2028			10/23/2028			11/20/2028	
	End Date: 06/25/2028		10/22/2028			11/19/2028			12/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	709.24	0.40%	\$	293.99	0.20%	\$	515.47	0.20%
7040	Cleaning Supplies	\$	354.62	0.20%	\$	293.99	0.20%	\$	515.47	0.20%
7045	Dish Chemicals	\$	443.27	0.25%	\$	440.98	0.30%	\$	773.20	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,241.17	0.70%	\$	1,102.46	0.75%	\$	1,932.99	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,482.34	1.40%	\$	2,057.92	1.40%	\$	4,123.72	1.60%
7106	Catering Supplies	\$	886.55	0.50%	\$	587.98	0.40%	\$	5,154.65	2.00%
7110	Operating Supplies F&B	\$	2,216.37	1.25%	\$	2,057.92	1.40%	\$	3,221.66	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,520.88	8.19%	\$	12,201.73	8.30%	\$	22,348.49	8.67%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.95%	\$	1,688.26	1.15%	\$	1,688.26	0.66%
7195	Accounting Services	\$	2,813.77	1.59%		2,813.77	1.91%		2,813.77	1.09%
7220	Bank Charges & Fees	\$	112.55	0.06%		112.55	0.08%		112.55	0.04%
7230	Licenses & Permits	\$	675.31	0.38%	-	675.31	0.46%	-	675.31	0.26%
7250	Credit Card Commissions	\$	3,989.47	2.25%		3,307.37	2.25%	\$	5,798.98	2.25%
7256	Employment Ads	\$	101.30	0.06%	\$	101.30	0.07%		101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.04%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.81%	\$	1,435.02	0.98%	\$	1,435.02	0.56%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	177.31	0.10%		146.99	0.10%	\$	257.73	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.41%	\$	731.58	0.50%	\$	731.58	0.28%
7360	Travel	\$	140.69	0.08%	\$	140.69	0.10%	\$	140.69	0.05%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PERI	9/25/2028 10/22/2028		PER	10/23/2028 11/19/2028		PER	11/20/2028 12/24/2028	
	Total General & Administrative	\$	11,921.54	6.72%	\$	11,209.12	7.63%	\$	13,811.47	5.36%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	_	0.00%	\$	_	0.00%	\$	_	0.00%
7430	Local Advertising & Promotion	\$		0.00%			0.00%		_	0.00%
7435	Advertising & Marketing	\$	562.75	0.32%		1,688.26	1.15%		1,688.26	0.66%
7460	Special Promotions	\$	-	0.00%	-	-	0.00%	-	-	0.00%
1 400	Total Advertising & Promotion	\$	562.75	0.32%		1,688.26	1.15%		1,688.26	0.66%
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	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,773.10	1.00%	\$	1,469.94	1.00%	\$	1,804.13	0.70%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.34%	\$	4,141.87	2.82%	\$	4,141.87	1.61%
7710	MC-HVAC & Refrigeration	\$	703.44	0.40%	\$	2,697.28	1.83%	\$	2,532.39	0.98%
7720	MC-Other Equipment	\$	287.00	0.16%	\$	287.00	0.20%	\$	287.00	0.11%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.07%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,001.09	3.95%	\$	8,691.77	5.91%	\$	8,861.07	3.44%
	Utilities							١.		
7810	Electricity	\$	2,305.03	1.30%		2,939.88	2.00%		3,608.26	1.40%
7820	Natural Gas	\$	1,241.17	0.70%		1,322.95	0.90%		1,288.66	0.50%
7830	Water & Sewer	\$	709.24	0.40%		587.98	0.40%		644.33	0.25%
7840	Firewood	\$	844.13	0.48%	\$	844.13	0.57%	\$	844.13	0.33%

2020/20 Budget Smalesoraft	DED	IOD 10		חרה	IOD 11		חבה	IOD 13	
	PER			PER	_		PER		
• •		10/22/2028			11/19/2028			12/24/2028	
· · · · · · · · · · · · · · · · · · ·									
LY End: 05/26/2024									
Total Utilities	\$	5,099.57	2.88%	\$	5,694.94	3.87%	\$	6,385.38	2.48%
Total Operating Expenses	\$	39,105.82	22.06%	\$	39,485.81	26.86%	\$	53,094.67	20.60%
		-			-			-	0.00%
Commission Income		-			-			-	0.00%
Total Other Income		-	0.00%	\$	-	0.00%	\$	-	0.00%
Operating Income Before Bonus	\$	19,733.08	11.13%	\$	3,405.42	2.32%	\$	43,275.58	16.79%
Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Restaurant Operating Income	\$	19,733.08	11.13%	\$	3,405.42	2.32%	\$	43,275.58	16.79%
Facility Expenses									
Rents	\$	14,328.45	8.08%	\$	14,328.45	9.75%	\$	14,328.45	5.56%
Common Area Maintenance	\$	2,605.55	1.47%	\$	2,605.55	1.77%	\$	2,605.55	1.01%
Property Insurance	\$	148.57	0.08%	\$	148.57	0.10%	\$	148.57	0.06%
Property Taxes	\$	4,132.26	2.33%	\$	4,132.26	2.81%	\$	4,132.26	1.60%
Total Facility Expenses	\$	21,214.83	11.96%	\$	21,214.83	14.43%	\$	21,214.83	8.23%
Restaurant EBDIT	\$	(1,481.74)	-0.84%	\$	(17,809.41)	-12.12%	\$	22,060.75	8.56%
	Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses	Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024 Total Utilities \$ Total Operating Expenses \$ Other Income (Expenses) Door Revenue \$ Commission Income \$ Total Other Income Before Bonus \$ Management Bonuses \$ Restaurant Operating Income \$ Facility Expenses Rents Common Area Maintenance \$ Property Insurance Property Taxes Total Facility Expenses \$	Start Date: 6/26/2028 9/25/2028 End Date: 06/25/2028 10/22/2028 LY Start: 06/28/27 10/22/2028 LY End: 05/26/2024 \$ 5,099.57 Total Operating Expenses Other Income (Expenses) Door Revenue \$ - Commission Income \$ - Total Other Income \$ 19,733.08 Management Bonuses Restaurant Operating Income \$ 19,733.08 Restaurant Operating Income Facility Expenses Rents \$ 14,328.45 Common Area Maintenance \$ 2,605.55 Property Insurance \$ 148.57 Property Taxes \$ 4,132.26 Total Facility Expenses \$ 21,214.83	Start Date: 6/26/2028	Start Date: 6/26/2028 9/25/2028 End Date: 06/25/2028 10/22/2028 LY Start: 06/28/27 10/22/2028 LY End: 05/26/2024 2.88% Total Utilities \$ 5,099.57 2.88% Total Operating Expenses \$ 39,105.82 22.06% Door Revenue \$ - 0.00% Commission Income \$ - 0.00% Total Other Income \$ - 0.00% Total Other Income \$ 19,733.08 11.13% Management Bonuses \$ - 0.00% Restaurant Operating Income \$ 19,733.08 11.13% Rents \$ 14,328.45 8.08% Common Area Maintenance \$ 2,605.55 1.47% Property Insurance \$ 148.57 0.08% Property Taxes \$ 4,132.26 2.33% Total Facility Expenses \$ 21,214.83 11.96%	Start Date: 6/26/2028	Start Date: 6/26/2028	Start Date: 6/26/2028	Start Date: 6/26/2028

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	IOD 1 12/25/2028 1/21/2029		PEF	1/22/2029 2/18/2029		PER	2/19/2029 3/25/2029	
		28	3/29 Budget	% of Sales	2	8/29 Budget	% of Sales	2	8/29 Budget	% of Sales
E400	Gross Sales	Φ.	454.000.04	04.740/	 	450 445 74	0.4.000/	φ.	105 044 70	0.4.600/
5100	Food Sales	\$	154,892.21	84.74%		156,115.71	84.68%		195,044.72	84.62%
5180	NA Beverage	\$	2,299.77	1.26%		2,432.84	1.32%		3,183.36	1.38%
	Total Food Sales	\$	157,191.98	86.00%	*	158,548.54	86.00%	Þ	198,228.07	86.00%
5210	Liquor Sales	\$	16,256.13	8.89%	\$	17,054.55	9.25%	\$	20,233.94	8.78%
5220	Wine Sales	\$	3,827.65	2.09%		3,790.40	2.06%		3,608.04	1.57%
5230	Bottled Beer Sales	\$	1,806.73	0.99%		2,144.94	1.16%		1,596.59	0.69%
5240	Draft Beer Sales	\$	8,268.41	4.52%		7,429.30	4.03%		12,593.57	5.46%
	Total Beverage Sales	\$	30,158.93	16.50%	—	30,419.20	16.50%	\$	38,032.13	16.50%
					l					
	Gross F&B Sales	\$	187,350.91	102.50%	\$	188,967.74	102.50%	\$	236,260.20	102.50%
	Gross F&B Sales Deductions	\$	187,350.91	102.50%	\$	188,967.74	102.50%	\$	236,260.20	102.50%
5110			187,350.91 1,279.47	102.50% 0.70%		188,967.74 1,290.51			236,260.20 1,613.48	102.50% 0.70%
5110 5120	Deductions	\$ \$			\$		0.70% 0.40%	\$		
	Deductions Goodwill Comps	\$	1,279.47	0.70%	\$	1,290.51	0.70%	\$	1,613.48	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,279.47 731.13	0.70% 0.40%	\$ \$	1,290.51 737.44	0.70% 0.40%	\$ \$	1,613.48 921.99	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,279.47 731.13 731.13	0.70% 0.40% 0.40%	\$ \$ \$	1,290.51 737.44 737.44	0.70% 0.40% 0.40%	\$ \$ \$	1,613.48 921.99 921.99	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,279.47 731.13 731.13 731.13	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,290.51 737.44 737.44 737.44	0.70% 0.40% 0.40% 0.40%	\$ \$ \$	1,613.48 921.99 921.99 921.99	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,279.47 731.13 731.13 731.13 639.73	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,290.51 737.44 737.44 737.44 645.26	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,613.48 921.99 921.99 921.99 806.74	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,279.47 731.13 731.13 731.13 639.73 456.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,290.51 737.44 737.44 737.44 645.26 460.90	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,613.48 921.99 921.99 921.99 806.74 576.24	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,279.47 731.13 731.13 731.13 639.73 456.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,290.51 737.44 737.44 737.44 645.26 460.90	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,613.48 921.99 921.99 921.99 806.74 576.24	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	12/25/2028 1/21/2029		PER	1/22/2029 2/18/2029		PER	2/19/2029 3/25/2029	
	Total Other Income and Expense	\$		0.00%	\$		0.00%	\$		0.00%
	•									
	Net Sales	\$	182,781.37	100.00%	\$	184,358.77	100.00%	\$	230,497.76	100.00%
	Food Costs									
6110	Meat Cost	\$	22,950.03	14.60%	\$	23,148.09	14.60%	\$	28,941.30	14.60%
6120	Poultry Cost	\$	4,086.99	2.60%		4,122.26	2.60%	\$	5,153.93	2.60%
6130	Seafood Cost	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%
6140	Dairy Cost	\$	6,287.68	4.00%	\$	6,341.94	4.00%	\$	7,929.12	4.00%
6150	Produce Cost	\$	5,030.14	3.20%	\$	5,073.55	3.20%	\$	6,343.30	3.20%
6160	Bakery Cost	\$	2,200.69	1.40%	\$	2,219.68	1.40%	\$	2,775.19	1.40%
6170	Grocery Cost	\$	9,745.90	6.20%	\$	9,830.01	6.20%	\$	12,290.14	6.20%
6180	NA Beverage	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%
	Total Food Cost	\$	51,873.35	33.00%	\$	52,321.02	33.00%	\$	65,415.26	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,873.75	12.84%	\$	3,202.05	10.53%	\$	4,406.28	11.59%
6220	Wine Cost	\$	781.38	2.59%	\$	1,084.04	3.56%	\$	842.12	2.21%
6230	Bottled Beer Cost	\$	143.58	0.48%	\$	453.04	1.49%	\$	323.84	0.85%
6240	Draft Beer Cost	\$	1,233.07	4.09%	\$	1,344.71	4.42%	\$	2,034.18	5.35%
	Total Bev Cost	\$	6,031.79	20.00%	\$	6,083.84	20.00%	\$	7,606.43	20.00%
	Total F&B Costs	\$	57,905.14	31.68%	\$	58,404.86	31.68%	\$	73,021.69	31.68%
	Gross Profit	\$	124,876.23	68.32%	\$	125,953.91	68.32%	\$	157,476.07	68.32%
	Payroll Costs									

	2028/29 Budget - Smokecraft	PERI	OD 1		PER	IOD 2		PER	IOD 3	
	Start Date: 6/26/2028		12/25/2028			1/22/2029			2/19/2029	
	End Date: 06/25/2028		1/21/2029			2/18/2029			3/25/2029	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
6310	Management Salaries	\$	17,578.09	9.62%	\$	17,578.09	9.53%	\$	22,396.29	9.72%
6311	Direct Labor - FOH	\$	4,752.32	2.60%	\$	5,069.87	2.75%	\$	6,338.69	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%	\$	-	0.00%
6313	Training Labor	\$	274.17	0.15%	\$	276.54	0.15%	\$	345.75	0.15%
6314	Direct Labor - BOH	\$	31,986.74	17.50%	\$	32,262.79	17.50%	\$	40,337.11	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	54,591.32	29.87%	\$	55,187.28	29.93%	\$	69,417.83	30.12%
6510	Payroll Taxes	\$	6,945.69	3.80%	\$	7,005.63	3.80%	\$	8,758.91	3.80%
6530	Vacation Pay	\$	-	0.00%		-	0.00%		-	0.00%
6540	Parking	\$	225.10	0.12%		225.10	0.12%		225.10	0.10%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%		-	0.00%		-	0.00%
6570	Group Insurance	\$	675.31	0.37%	\$	675.31	0.37%	\$	675.31	0.29%
6580	Workers Compensation	\$	574.01	0.31%	\$	574.01	0.31%	\$	574.01	0.25%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,757.76	4.79%	\$	8,817.70	4.78%	\$	10,570.98	4.59%
	Total Payroll Costs	_\$	63,349.08	34.66%	\$	64,004.98	34.72%	\$	79,988.81	34.70%
	Controllable Expenses				١.			١.		
6500	3rd Party Delivery Expense	\$	5,483.44	3.00%		5,530.76	3.00%		6,914.93	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.34%		619.03	0.34%		619.03	0.27%
6740	Security	\$	675.31	0.37%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	-	-	0.00%		-	0.00%
6790	Other Contracted Services	\$	337.65	0.18%		337.65	0.18%		337.65	0.15%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft	PER	IOD 1		PERIOD 2		PER	IOD 3		
	Start Date: 6/26/2028		12/25/2028			1/22/2029			2/19/2029	
	End Date: 06/25/2028		1/21/2029			2/18/2029			3/25/2029	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	365.56	0.20%	\$	737.44	0.40%	\$	921.99	0.40%
7040	Cleaning Supplies	\$	365.56	0.20%	\$	368.72	0.20%	\$	461.00	0.20%
7045	Dish Chemicals	\$	548.34	0.30%	\$	553.08	0.30%	\$	691.49	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,370.86	0.75%	\$	1,382.69	0.75%	\$	1,728.73	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,558.94	1.40%	\$	3,134.10	1.70%	\$	3,918.46	1.70%
7106	Catering Supplies	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%
7110	Operating Supplies F&B	\$	2,010.60	1.10%	\$	1,843.59	1.00%	\$	2,996.47	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,066.42	8.24%	\$	15,244.49	8.27%	\$	19,511.75	8.47%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.92%	\$	1,688.26	0.92%	\$	1,688.26	0.73%
7195	Accounting Services	\$	2,813.77	1.54%		2,813.77	1.53%	\$	2,813.77	1.22%
7220	Bank Charges & Fees	\$	112.55	0.06%		16.88	0.01%		16.88	0.01%
7230	Licenses & Permits	\$	675.31	0.37%		675.31	0.37%		675.31	0.29%
7250	Credit Card Commissions	\$	4,112.58	2.25%	\$	4,148.07	2.25%	\$	5,186.20	2.25%
7256	Employment Ads	\$	101.30	0.06%	\$	101.30	0.05%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.79%		1,435.02	0.78%		1,435.02	0.62%
7290	Legal & Professional Services	\$	-	0.00%		-	0.00%		-	0.00%
7320	Office Supplies & Postage	\$	182.78	0.10%	\$	184.36	0.10%	\$	230.50	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.40%	\$	731.58	0.40%	\$	731.58	0.32%
7360	Travel	\$	140.69	0.08%	\$	140.69	0.08%	\$	140.69	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028	PER			PERIOD 2 1/22/2029			PERIOD 3 2/19/2029		
	End Date: 0/20/2028		1/21/2029			2/18/2029			3/25/2029	
	LY Start: 06/28/27		1/21/2029			2/16/2029			3/23/2029	
	LY End: 05/26/2024									
	E1 E11d. 03/20/2024									
	Total General & Administrative	\$	12,050.12	6.59%	\$	11,991.52	6.50%	\$	13,075.78	5.67%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.31%	\$	562.75	0.31%	\$	562.75	0.24%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	562.75	0.31%	\$	562.75	0.31%	\$	562.75	0.24%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,827.81	1.00%		1,843.59	1.00%		2,304.98	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.27%	\$	4,141.87	2.25%	\$	4,141.87	1.80%
7710	MC-HVAC & Refrigeration	\$	703.44	0.38%	\$	703.44	0.38%	\$	3,175.62	1.38%
7720	MC-Other Equipment	\$	287.00	0.16%	\$	287.00	0.16%	\$	287.00	0.12%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.05%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,055.80	3.86%	\$	7,071.58	3.84%	\$	10,005.15	4.34%
= 040	Utilities	Φ.	4 440 50	0.050/		0.007.40	0.000/	_	0.457.47	4.500/
7810	Electricity	\$	4,112.58	2.25%		3,687.18	2.00%		3,457.47	1.50%
7820	Natural Gas	\$	1,279.47	0.70%		1,290.51	0.70%		1,382.99	0.60%
7830	Water & Sewer	\$	548.34	0.30%		737.44	0.40%		691.49	0.30%
7840	Firewood	\$	844.13	0.46%	\$	844.13	0.46%	\$	844.13	0.37%

	2028/29 Budget - Smokecraft		PERIOD 1		PERIOD 2			PERIOD 3			
	Start Date: 6/26/2028		12/25/2028			1/22/2029			2/19/2029		
	End Date: 06/25/2028		1/21/2029			2/18/2029			3/25/2029		
	LY Start: 06/28/27								3, 13, 1015		
	LY End: 05/26/2024										
	Total Utilities	\$	6,784.53	3.71%	\$	6,559.25	3.56%	\$	6,376.08	2.77%	
	Total Operating Expenses	\$	41,519.62	22.72%	\$	41,429.59	22.47%	\$	49,531.52	21.49%	
	Other Income (Expenses)										
5500	Door Revenue	\$	-	0.00%	\$	_	0.00%	\$	-	0.00%	
5800	Commission Income	\$	-	0.00%	-	-	0.00%	-	-	0.00%	
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	
	Operating Income Before Bonus	\$	20,007.53	10.95%	\$	20,519.34	11.13%	\$	27,955.74	12.13%	
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	
	Restaurant Operating Income	\$	20,007.53	10.95%	\$	20,519.34	11.13%	\$	27,955.74	12.13%	
	Facility Expenses										
8010	Rents	\$	14,328.45	7.84%	\$	14,328.45	7.77%	\$	14,328.45	6.22%	
8015	Common Area Maintenance	\$	2,605.55	1.43%	\$	2,605.55	1.41%	\$	2,605.55	1.13%	
8020	Property Insurance	\$	148.57	0.08%	\$	148.57	0.08%	\$	148.57	0.06%	
8030	Property Taxes	\$	4,132.26	2.26%	\$	4,132.26	2.24%	\$	4,132.26	1.79%	
	Total Facility Expenses	\$	21,214.83	11.61%	\$	21,214.83	11.51%	\$	21,214.83	9.20%	
	Restaurant EBDIT	\$	(1,207.30)	-0.66%	\$	(695.49)	-0.38%	\$	6,740.91	2.92%	

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	3/26/2029 4/22/2029		PER	4/23/2029 5/20/2029		PER	5/21/2029 6/24/2029	
	Gross Sales	28	3/29 Budget	% of Sales	2	8/29 Budget	% of Sales	2	8/29 Budget	% of Sales
5100	Food Sales	\$	159,432.31	84.46%	\$	185,175.56	84.78%	\$	219,799.34	84.37%
5180	NA Beverage	\$	2,910.38	1.54%		2,666.32	1.22%		4,245.87	1.63%
	Total Food Sales	\$	162,342.69	86.00%		187,841.87	86.00%		224,045.20	86.00%
			ŕ			•			ŕ	
5210	Liquor Sales	\$	16,746.42	8.87%	\$	19,692.56	9.02%	\$	21,781.52	8.36%
5220	Wine Sales	\$	2,912.67	1.54%	\$	4,299.14	1.97%	\$	4,490.17	1.72%
5230	Bottled Beer Sales	\$	1,262.42	0.67%	\$	1,005.74	0.46%	\$	1,445.99	0.56%
5240	Draft Beer Sales	\$	10,225.63	5.42%	\$	11,041.98	5.06%	\$	15,267.75	5.86%
	Total Beverage Sales	\$	31,147.14	16.50%	\$	36,039.43	16.50%	\$	42,985.42	16.50%
	Gross F&B Sales		193,489.83	102.50%	\$	223,881.30	102.50%	\$	267,030.62	102.50%
	GIUSS FOID Sales	<u> </u>	193,409.03	102.50%	-	223,001.30	102.50%	₽	201,030.02	102.50 %
	Deductions									
5110	Goodwill Comps	•								
	Goodwiii Gomps	\$	1,321.39	0.70%	\$	1,528.95	0.70%	\$	1,823.62	0.70%
5120	Guest Recovery Comps	\$	1,321.39 755.08	0.70% 0.40%		1,528.95 873.68	0.70% 0.40%		1,823.62 1,042.07	0.70% 0.40%
	•		· ·		\$	· ·		\$	•	
5120	Guest Recovery Comps	\$	755.08	0.40%	\$	873.68	0.40%	\$ \$	1,042.07	0.40%
5120 5131	Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	755.08 755.08 755.08 660.70	0.40% 0.40%	\$ \$ \$	873.68 873.68 873.68 764.47	0.40% 0.40%	\$ \$ \$	1,042.07 1,042.07 1,042.07 911.81	0.40% 0.40%
5120 5131 5132	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	755.08 755.08 755.08	0.40% 0.40% 0.40%	\$ \$ \$	873.68 873.68 873.68	0.40% 0.40% 0.40%	\$ \$ \$	1,042.07 1,042.07 1,042.07	0.40% 0.40% 0.40%
5120 5131 5132 5150	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	755.08 755.08 755.08 660.70	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	873.68 873.68 873.68 764.47	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	1,042.07 1,042.07 1,042.07 911.81	0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	755.08 755.08 755.08 660.70 471.93	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	873.68 873.68 873.68 764.47 546.05	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	1,042.07 1,042.07 1,042.07 911.81 651.29	0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	755.08 755.08 755.08 660.70 471.93	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	873.68 873.68 873.68 764.47 546.05	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$	1,042.07 1,042.07 1,042.07 911.81 651.29	0.40% 0.40% 0.40% 0.35% 0.25%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	3/26/2029 4/22/2029	4/23/2029		PERIOD 6 5/21/2029 6/24/2029				
	Total Other Income and Expense	\$	_	0.00%	\$		0.00%	\$	_	0.00%
	·									
	Net Sales	\$	188,770.57	100.00%	\$	218,420.78	100.00%	\$	260,517.68	100.00%
	Food Costs									
6110	Meat Cost	\$	23,702.03	14.60%	\$	27,424.91	14.60%	\$	32,710.60	14.60%
6120	Poultry Cost	\$	4,220.91	2.60%		4,883.89	2.60%	\$	5,825.18	2.60%
6130	Seafood Cost	\$	811.71	0.50%	\$	939.21	0.50%	\$	1,120.23	0.50%
6140	Dairy Cost	\$	6,493.71	4.00%	\$	7,513.67	4.00%	\$	8,961.81	4.00%
6150	Produce Cost	\$	5,194.97	3.20%	\$	6,010.94	3.20%	\$	7,169.45	3.20%
6160	Bakery Cost	\$	2,272.80	1.40%	\$	2,629.79	1.40%	\$	3,136.63	1.40%
6170	Grocery Cost	\$	10,065.25	6.20%	\$	11,646.20	6.20%	\$	13,890.80	6.20%
6180	NA Beverage	\$	811.71	0.50%	\$	939.21	0.50%	\$	1,120.23	0.50%
	Total Food Cost	\$	53,573.09	33.00%	\$	61,987.82	33.00%	\$	73,934.92	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,260.23	10.47%	\$	3,819.56	10.60%	\$	4,290.98	9.98%
6220	Wine Cost	\$	584.13	1.88%	\$	918.95	2.55%	\$	877.12	2.04%
6230	Bottled Beer Cost	\$	313.06	1.01%	\$	323.11	0.90%	\$	54.61	0.13%
6240	Draft Beer Cost	\$	2,072.01	6.65%	\$	2,214.78	6.15%	\$	3,442.83	8.01%
	Total Bev Cost	\$	6,229.43	20.00%	\$	7,276.39	20.00%	\$	8,665.53	20.00%
	Total F&B Costs	\$	59,802.52	31.68%	\$	69,264.21	31.71%	\$	82,600.45	31.71%
	Gross Profit	\$	128,968.05	68.32%	\$	149,156.57	68.29%	\$	177,917.23	68.29%
	Payroll Costs									

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27	PERI	OD 4 3/26/2029 4/22/2029		PER	4/23/2029 5/20/2029		PER	5/21/2029 6/24/2029	
	LY End: 05/26/2024									
6310	Management Salaries	\$	17,917.02	9.49%	\$	17,917.02	8.20%	\$	22,396.29	8.60%
6311	Direct Labor - FOH	\$	4,719.26	2.50%		6,006.57	2.75%		7,164.24	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	283.16	0.15%	\$	327.63	0.15%	\$	390.78	0.15%
6314	Direct Labor - BOH	\$	32,091.00	17.00%	\$	36,039.43	16.50%	\$	41,031.53	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	55,010.44	29.14%	\$	60,290.66	27.60%	\$	70,982.83	27.25%
6510	Payroll Taxes	\$	7,173.28	3.80%	\$	8,299.99	3.80%	\$	9,899.67	3.80%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	225.10	0.12%	\$	225.10	0.10%	\$	225.10	0.09%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	675.31	0.36%	\$	675.31	0.31%	\$	675.31	0.26%
6580	Workers Compensation	\$	574.01	0.30%	\$	574.01	0.26%	\$	574.01	0.22%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,985.35	4.76%	\$	10,112.06	4.63%	\$	11,711.74	4.50%
	Total Payroll Costs	_\$	63,995.79	33.90%	\$	70,402.71	32.23%	\$	82,694.57	31.74%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,663.12	3.00%	¢	6,552.62	3.00%	\$	7,815.53	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.33%		619.03	0.28%		619.03	0.24%
6740	Security	\$	019.00	0.00%		-	0.20%	-	-	0.24 %
6750	Trash Removal	\$		0.00%		_	0.00%	-	_	0.00%
6790	Other Contracted Services	\$	337.65	0.00 %	-	337.65	0.00 %	-	337.65	0.00%
7010	Register Over/Short	\$	-	0.10%		-	0.13%		-	0.13%
1010	ragistor over/orient	Ψ		0.0070	Ψ		0.0070	Ψ	_	0.0070

	2028/29 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 6/26/2028		3/26/2029			4/23/2029			5/21/2029	
	End Date: 06/25/2028		4/22/2029			5/20/2029			6/24/2029	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	755.08	0.40%		218.42	0.10%	\$	521.04	0.20%
7040	Cleaning Supplies	\$	377.54	0.20%		436.84	0.20%	\$	521.04	0.20%
7045	Dish Chemicals	\$	566.31	0.30%		655.26	0.30%		781.55	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,415.78	0.75%	\$	1,638.16	0.75%	\$	1,953.88	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,209.10	1.70%	\$	3,713.15	1.70%	\$	3,647.25	1.40%
7106	Catering Supplies	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%
7110	Operating Supplies F&B	\$	1,887.71	1.00%	\$	2,184.21	1.00%	\$	2,605.18	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,586.40	8.26%	\$	17,229.03	7.89%	\$	19,844.21	7.62%
	General & Administrative									
7190	Other Contracted Services-Admin	ф	1,688.26	0.89%	¢	1,688.26	0.77%	\$	1,688.26	0.65%
7190 7195		\$ \$	9,004.07	4.77%			1.29%		· · · · · · · · · · · · · · · · · · ·	1.08%
7195 7220	Accounting Services		16.88	0.01%		2,813.77 16.88	0.01%	\$	2,813.77 16.88	0.01%
7220 7230	Bank Charges & Fees Licenses & Permits	\$	675.31	0.01%		675.31	0.01%		675.31	0.01%
		\$						\$		
7250	Credit Card Commissions	\$	4,247.34	2.25%		4,914.47	2.25%	\$	5,861.65	2.25%
7256	Employment Ads	\$	101.30	0.05%		101.30	0.05%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%		56.28	0.03%		56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.76%		1,435.02	0.66%	\$	1,435.02	0.55%
7290	Legal & Professional Services	\$	400.77	0.00%		- 040.40	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	188.77	0.10%		218.42	0.10%	\$	260.52	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.39%		731.58	0.33%		731.58	0.28%
7360	Travel	\$	140.69	0.07%		140.69	0.06%		140.69	0.05%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft			PERIOD 5			PERIOD 6			
	Start Date: 6/26/2028		3/26/2029			4/23/2029			5/21/2029	
	End Date: 06/25/2028		4/22/2029			5/20/2029			6/24/2029	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
	Total General & Administrative	\$	18,285.49	9.69%	\$	12,791.98	5.86%	\$	13,781.25	5.29%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.30%	\$	562.75	0.26%	\$	562.75	0.22%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	562.75	0.30%	\$	562.75	0.26%	\$	562.75	0.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,887.71	1.00%		2,184.21	1.00%		2,605.18	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.19%	\$	4,141.87	1.90%	\$	4,141.87	1.59%
7710	MC-HVAC & Refrigeration	\$	703.44	0.37%	\$	703.44	0.32%	\$	703.44	0.27%
7720	MC-Other Equipment	\$	287.00	0.15%	\$	287.00	0.13%	\$	287.00	0.11%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.04%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,115.69	3.77%	\$	7,412.20	3.39%	\$	7,833.17	3.01%
	Utilities									
7810	Electricity	\$	2,831.56	1.50%		2,839.47	1.30%		2,605.18	1.00%
7820	Natural Gas	\$	1,132.62	0.60%		1,310.52	0.60%		1,302.59	0.50%
7830	Water & Sewer	\$	566.31	0.30%		655.26	0.30%		781.55	0.30%
7840	Firewood	\$	844.13	0.45%	\$	844.13	0.39%	\$	844.13	0.32%

	2028/29 Budget - Smokecraft	PFR	IOD 4		PFR	IOD 5		PFR	IOD 6	
	Start Date: 6/26/2028		3/26/2029		141	4/23/2029			5/21/2029	
	End Date: 06/25/2028		4/22/2029			5/20/2029			6/24/2029	
	LY Start: 06/28/27		1/22/2023			3/20/2023			0/21/2023	
	LY End: 05/26/2024									
	21 21101 03/23/2021									
	Total Utilities	\$	5,374.63	2.85%	\$	5,649.39	2.59%	\$	5,533.45	2.12%
	Total Operating Expenses	\$	46,924.97	24.86%	\$	43,645.35	19.98%	\$	47,554.84	18.25%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	18,047.29	9.56%	\$	35,108.51	16.07%	\$	47,667.82	18.30%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	18,047.29	9.56%	\$	35,108.51	16.07%	\$	47,667.82	18.30%
	Facility Expenses									
8010	Rents	\$	14,328.45	7.59%	\$	14,328.45	6.56%	\$	14,328.45	5.50%
8015	Common Area Maintenance	\$	2,605.55	1.38%	\$	2,605.55	1.19%	\$	2,605.55	1.00%
8020	Property Insurance	\$	148.57	0.08%	\$	148.57	0.07%	\$	148.57	0.06%
8030	Property Taxes	\$	4,132.26	2.19%	\$	4,132.26	1.89%	\$	4,132.26	1.59%
	Total Facility Expenses	\$	21,214.83	11.24%	\$	21,214.83	9.71%	\$	21,214.83	8.14%
	Restaurant EBDIT	\$	(3,167.54)	-1.68%	\$	13,893.68	6.36%	\$	26,452.99	10.15%

			TOTAL	
		2	28/29 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	2,097,239.01	85.09%
5180	NA Beverage	\$	30,565.87	1.24%
	Total Food Sales	\$	2,127,804.87	86.33%
F240	Lieuan Calaa	ф	200 022 02	0.400/
5210	Liquor Sales	\$	209,022.83	8.48%
5220	Wine Sales	\$	42,700.63	1.73%
5230	Bottled Beer Sales	\$	22,524.98	0.91%
5240	Draft Beer Sales	_\$_	123,592.37	5.01%
	Total Beverage Sales	\$	397,840.81	16.14%
	Gross F&B Sales		2,525,645.68	102.47%
	Deductions			
5110	Goodwill Comps	\$	16,663.28	0.68%
5120	Guest Recovery Comps	\$	9,465.86	0.38%
5131	50% Employee Discounts	\$	10,054.02	0.41%
5132	Manager Meal Discounts	\$	9,661.92	0.39%
5150	Discounts Marketing	\$	8,625.72	0.35%
5250	Goodwill Bar Comps	\$	6,161.23	0.25%
	Total Deductions		58,575.27	2.38%
			•	
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%

	Total Other Income and Expense	\$ -	0.00%
	Net Sales	\$ 2,464,689.47	100.00%
	Food Costs		
6110	Meat Cost	\$ 310,659.51	14.60%
6120	Poultry Cost	\$ 55,322.93	2.60%
6130	Seafood Cost	\$ 10,639.02	0.50%
6140	Dairy Cost	\$ 85,112.19	4.00%
6150	Produce Cost	\$ 68,089.76	3.20%
6160	Bakery Cost	\$ 29,789.27	1.40%
6170	Grocery Cost	\$ 131,923.90	6.20%
6180	NA Beverage	\$ 10,639.02	0.50%
	Total Food Cost	\$ 702,175.61	33.00%
	Beverage Costs		
6210	Liquor Cost	\$ 40,999.45	1.66%
6220	Wine Cost	\$ 9,441.20	0.38%
6230	Bottled Beer Cost	\$ 5,262.54	0.21%
6240	Draft Beer Cost	\$ 24,001.92	0.97%
	Total Bev Cost	\$ 79,705.12	20.03%
	Total F&B Costs	\$ 781,880.73	31.72%
	Gross Profit	\$ 1,682,611.57	68.27%
	Payroll Costs		

			-
	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024		
6310	Management Salaries	\$ 230,040.39	9.33%
6311	Direct Labor - FOH	\$ 66,653.98	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 4,339.23	0.18%
6314	Direct Labor - BOH	\$ 419,664.65	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
	Total Labor	\$ 720,698.25	29.24%
6510	Payroll Taxes	\$ 93,650.71	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,701.22	0.11%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 8,103.66	0.33%
6580	Workers Compensation	\$ 6,888.11	0.28%
6610	Other Benefits	\$ 123.81	0.01%
6615	Payroll Processing Fees	\$ 4,051.83	0.16%
	Total Payroll Expenses	\$ 115,519.34	4.69%
	Total Payroll Costs	\$ 836,217.60	33.93%
	Controllable Expenses		
6500	3rd Party Delivery Expense	\$ 71,156.29	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 7,428.36	0.30%
6740	Security	\$ 675.31	0.03%
6750	Trash Removal	\$ -	0.00%
6790	Other Contracted Services	\$ 4,051.83	0.16%
7010	Register Over/Short	\$ -	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024		
7010	China/Glassware/Silverware	\$ 6,639.58	0.27%
7040	Cleaning Supplies	\$ 5,153.99	0.21%
7045	Dish Chemicals	\$ 7,192.32	0.29%
7050	Decorations	\$ -	0.00%
7060	Linens	\$ 17,865.46	0.72%
7080	New Menus/Printing	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%
7105	To Go Supplies	\$ 37,618.14	1.53%
7106	Catering Supplies	\$ 17,094.99	0.69%
7110	Operating Supplies F&B	\$ 28,763.21	1.17%
7120	Uniforms	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%
	Total Controllable Expenses	\$ 203,639.46	8.26%
	General & Administrative		
7190	Other Contracted Services-Admin	\$ 20,259.16	0.82%
7195	Accounting Services	\$ 39,955.56	1.62%
7220	Bank Charges & Fees	\$ 872.27	0.04%
7230	Licenses & Permits	\$ 8,103.66	0.33%
7250	Credit Card Commissions	\$ 55,451.08	2.25%
7256	Employment Ads	\$ 1,215.55	0.05%
7270	Dues & Subscriptions	\$ 675.31	0.03%
7285	Key Man/General Liability Insurance	\$ 17,220.28	0.70%
7290	Legal & Professional Services	\$ -	0.00%
7320	Office Supplies & Postage	\$ 2,464.49	0.10%
7350	Telephone/Internet/Cable	\$ 8,778.97	0.36%
7360	Travel	\$ 1,688.26	0.07%
		1,000.20	
7370	Meals & Entertainment	\$ -	0.00%

	Total General & Administrative	\$	156,684.59	6.36%
	Advertising & Promotion			
7400	Local Charitable Donations	\$		0.00%
7430	Local Advertising & Promotion	φ \$	-	0.00%
7435	S .		0.004.07	
	Advertising & Marketing	\$	9,004.07	0.37%
7460	Special Promotions	\$		0.00%
	Total Advertising & Promotion		9,004.07	0.37%
	Repairs & Maintenance			
7500	Repairs & Maintenance	\$	23,871.73	0.97%
7620	R&M HVAC & Refrigeration	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%
7695	Cleaning Service	\$	49,702.47	2.02%
7710	MC-HVAC & Refrigeration	\$	17,208.47	0.70%
7720	MC-Other Equipment	\$	3,444.06	0.14%
7750	Pest Control	\$	1,148.02	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%
	Total Repairs & Maintenance	\$	95,374.74	3.87%
	Utilities			
7810	Electricity	\$	36,117.61	1.47%
7820	Natural Gas	\$	15,254.14	0.62%
7830	Water & Sewer	\$	7,885.77	0.32%
7840	Firewood	\$	10,129.58	0.41%

Total Utilities	\$	69,387.10	2.82%
Total Operating Expenses	\$	534,089.96	21.67%
Other Income (Expenses)			
Door Revenue	\$	-	0.00%
Commission Income	\$		0.00%
Total Other Income	\$	-	0.00%
Operating Income Before Bonus	\$	312,304.01	12.67%
Management Bonuses	\$	-	0.00%
Restaurant Operating Income	\$	312,304.01	12.67%
Facility Expenses			
Rents	\$	171,941.37	6.98%
Common Area Maintenance	\$	31,266.63	1.27%
Property Insurance	\$	1,782.81	0.07%
Property Taxes	\$	49,587.13	2.01%
Total Facility Expenses	\$	254,577.94	10.33%
Restaurant EBDIT	\$	57,726.08	2.34%
	Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses	Total Operating Expenses Other Income (Expenses) Door Revenue \$ Commission Income \$ Total Other Income \$ Operating Income Before Bonus \$ Management Bonuses \$ Restaurant Operating Income \$ Facility Expenses Rents \$ Common Area Maintenance \$ Property Insurance \$ Property Taxes \$ Total Facility Expenses \$	Total Operating Expenses \$ 534,089.96 Other Income (Expenses) Door Revenue \$ - Commission Income \$ - Total Other Income \$ - Operating Income Before Bonus \$ 312,304.01 Management Bonuses \$ - Restaurant Operating Income \$ 312,304.01 Facility Expenses Rents \$ 171,941.37 Common Area Maintenance \$ 31,266.63 Property Insurance \$ 1,782.81 Property Taxes \$ 49,587.13 Total Facility Expenses \$ 254,577.94